

New Westminster

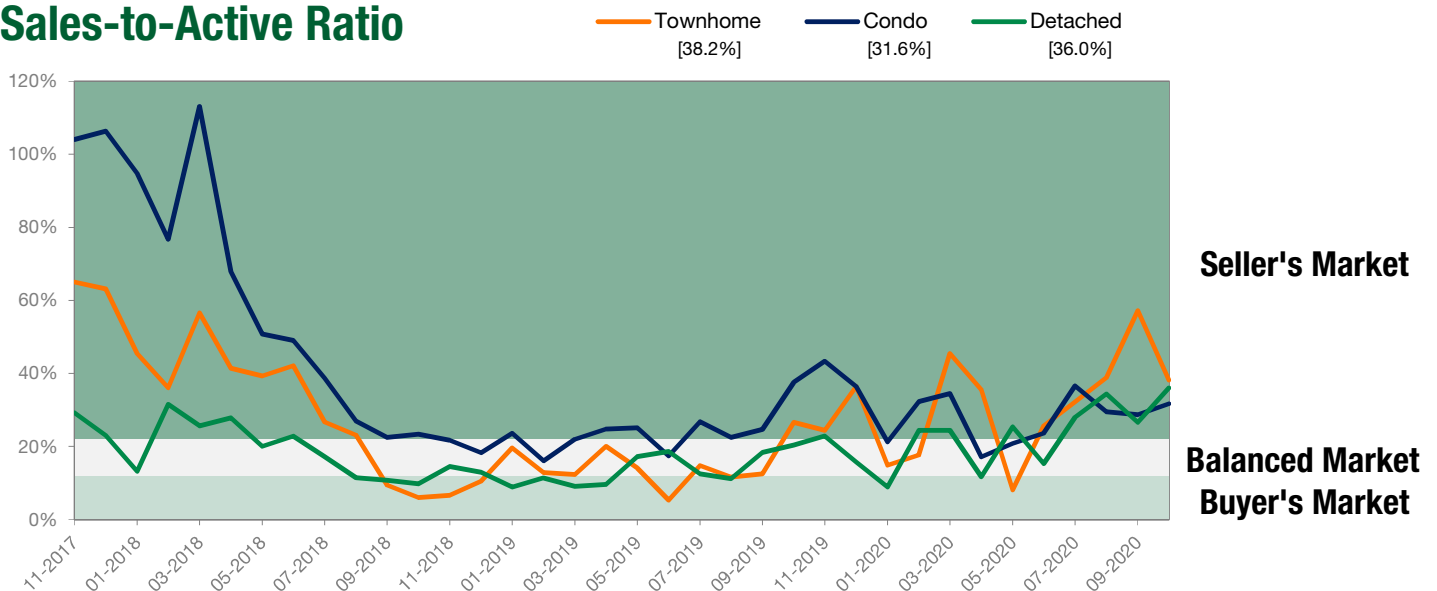
October 2020

| Detached Properties | October | | | September | | |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
| | 2020 | 2019 | One-Year Change | 2020 | 2019 | One-Year Change |
| Activity Snapshot | | | | | | |
| Total Active Listings | 100 | 118 | - 15.3% | 109 | 120 | - 9.2% |
| Sales | 36 | 24 | + 50.0% | 29 | 22 | + 31.8% |
| Days on Market Average | 41 | 36 | + 13.9% | 24 | 47 | - 48.9% |
| MLS® HPI Benchmark Price | \$1,127,200 | \$1,017,000 | + 10.8% | \$1,115,200 | \$1,025,800 | + 8.7% |

| Condos | October | | | September | | |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| | 2020 | 2019 | One-Year Change | 2020 | 2019 | One-Year Change |
| Activity Snapshot | | | | | | |
| Total Active Listings | 351 | 261 | + 34.5% | 370 | 321 | + 15.3% |
| Sales | 111 | 98 | + 13.3% | 106 | 79 | + 34.2% |
| Days on Market Average | 29 | 44 | - 34.1% | 28 | 37 | - 24.3% |
| MLS® HPI Benchmark Price | \$531,600 | \$508,100 | + 4.6% | \$531,100 | \$511,000 | + 3.9% |

| Townhomes | October | | | September | | |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
| | 2020 | 2019 | One-Year Change | 2020 | 2019 | One-Year Change |
| Activity Snapshot | | | | | | |
| Total Active Listings | 55 | 49 | + 12.2% | 56 | 64 | - 12.5% |
| Sales | 21 | 13 | + 61.5% | 32 | 8 | + 300.0% |
| Days on Market Average | 12 | 55 | - 78.2% | 24 | 30 | - 20.0% |
| MLS® HPI Benchmark Price | \$756,500 | \$717,600 | + 5.4% | \$758,200 | \$714,300 | + 6.1% |

Sales-to-Active Ratio

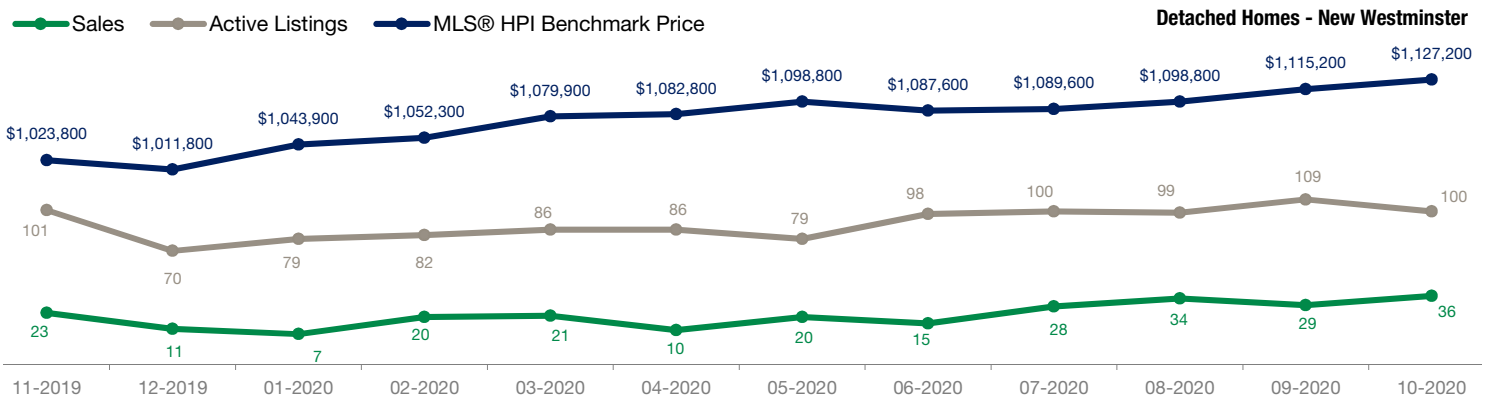


New Westminster

Detached Properties Report – October 2020

| Price Range | Sales | Active Listings | Avg Days on Market | Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|--------------------|-----------------|
| \$99,999 and Below | 0 | 0 | 0 | Brunette | 0 | 0 | \$0 | -- |
| \$100,000 to \$199,999 | 0 | 0 | 0 | Connaught Heights | 2 | 13 | \$1,039,100 | + 11.1% |
| \$200,000 to \$399,999 | 0 | 0 | 0 | Downtown NW | 0 | 0 | \$0 | -- |
| \$400,000 to \$899,999 | 2 | 9 | 47 | Fraserview NW | 0 | 1 | \$0 | -- |
| \$900,000 to \$1,499,999 | 29 | 63 | 35 | GlenBrooke North | 5 | 7 | \$1,107,000 | + 9.8% |
| \$1,500,000 to \$1,999,999 | 5 | 15 | 74 | Moody Park | 3 | 2 | \$1,149,800 | + 9.4% |
| \$2,000,000 to \$2,999,999 | 0 | 12 | 0 | North Arm | 0 | 0 | \$0 | -- |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 | Quay | 0 | 0 | \$0 | -- |
| \$4,000,000 to \$4,999,999 | 0 | 1 | 0 | Queens Park | 3 | 12 | \$1,393,500 | + 8.1% |
| \$5,000,000 and Above | 0 | 0 | 0 | Queensborough | 14 | 29 | \$1,035,900 | + 14.2% |
| TOTAL | 36 | 100 | 41 | Sapperton | 1 | 9 | \$967,400 | + 10.7% |
| | | | | The Heights NW | 4 | 11 | \$1,157,200 | + 11.9% |
| | | | | Uptown NW | 0 | 10 | \$977,700 | + 12.3% |
| | | | | West End NW | 4 | 6 | \$1,207,800 | + 8.9% |
| | | | | North Surrey | 0 | 0 | \$0 | -- |
| | | | | TOTAL* | 36 | 100 | \$1,127,200 | + 10.8% |

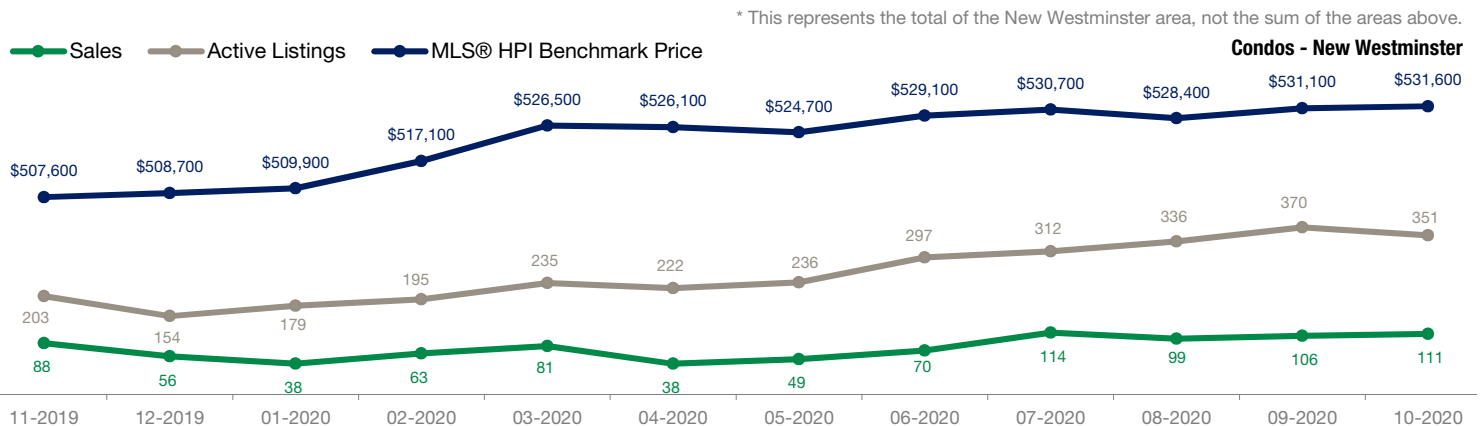
* This represents the total of the New Westminister area, not the sum of the areas above.



New Westminster

Condo Report – October 2020

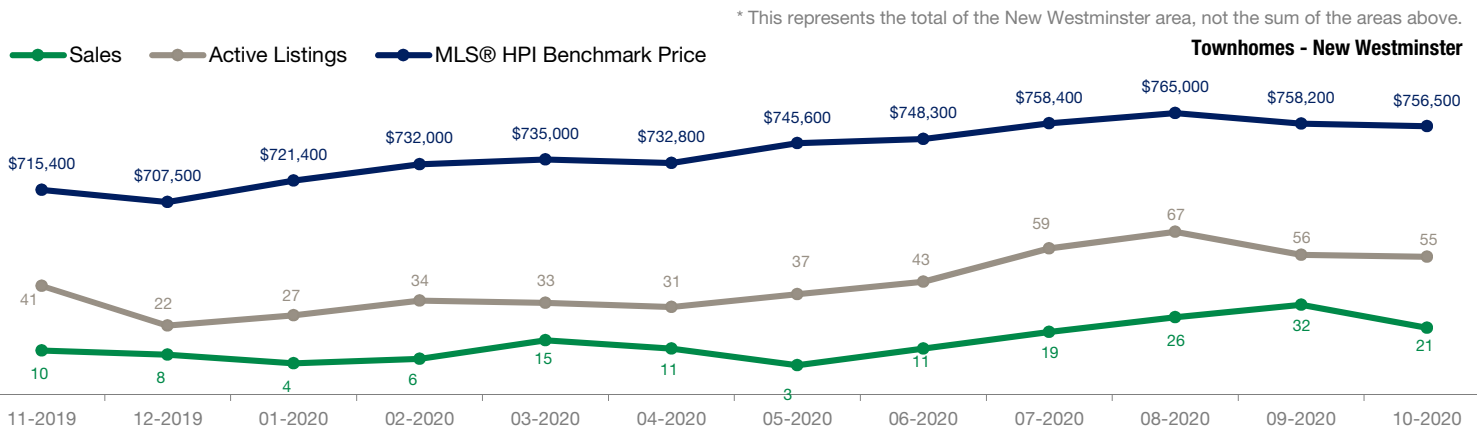
| Price Range | Sales | Active Listings | Avg Days on Market | Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|-------------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below | 0 | 0 | 0 | Brunette | 0 | 0 | \$0 | -- |
| \$100,000 to \$199,999 | 0 | 1 | 0 | Connaught Heights | 0 | 0 | \$0 | -- |
| \$200,000 to \$399,999 | 18 | 45 | 28 | Downtown NW | 24 | 89 | \$515,300 | + 3.1% |
| \$400,000 to \$899,999 | 89 | 284 | 27 | Fraserview NW | 12 | 41 | \$617,700 | + 4.5% |
| \$900,000 to \$1,499,999 | 3 | 20 | 82 | GlenBrooke North | 4 | 5 | \$529,800 | + 4.1% |
| \$1,500,000 to \$1,999,999 | 1 | 1 | 20 | Moody Park | 0 | 2 | \$0 | -- |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 | North Arm | 0 | 0 | \$0 | -- |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 | Quay | 26 | 63 | \$646,300 | + 2.8% |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 | Queens Park | 1 | 1 | \$589,900 | + 3.3% |
| \$5,000,000 and Above | 0 | 0 | 0 | Queensborough | 9 | 22 | \$632,300 | + 0.2% |
| TOTAL | 111 | 351 | 29 | Sapperton | 10 | 31 | \$445,900 | + 6.7% |
| | | | | The Heights NW | 1 | 2 | \$510,900 | + 4.7% |
| | | | | Uptown NW | 24 | 92 | \$476,700 | + 7.6% |
| | | | | West End NW | 0 | 3 | \$326,600 | + 3.5% |
| | | | | North Surrey | 0 | 0 | \$0 | -- |
| | | | | TOTAL* | 111 | 351 | \$531,600 | + 4.6% |



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Townhomes Report – October 2020

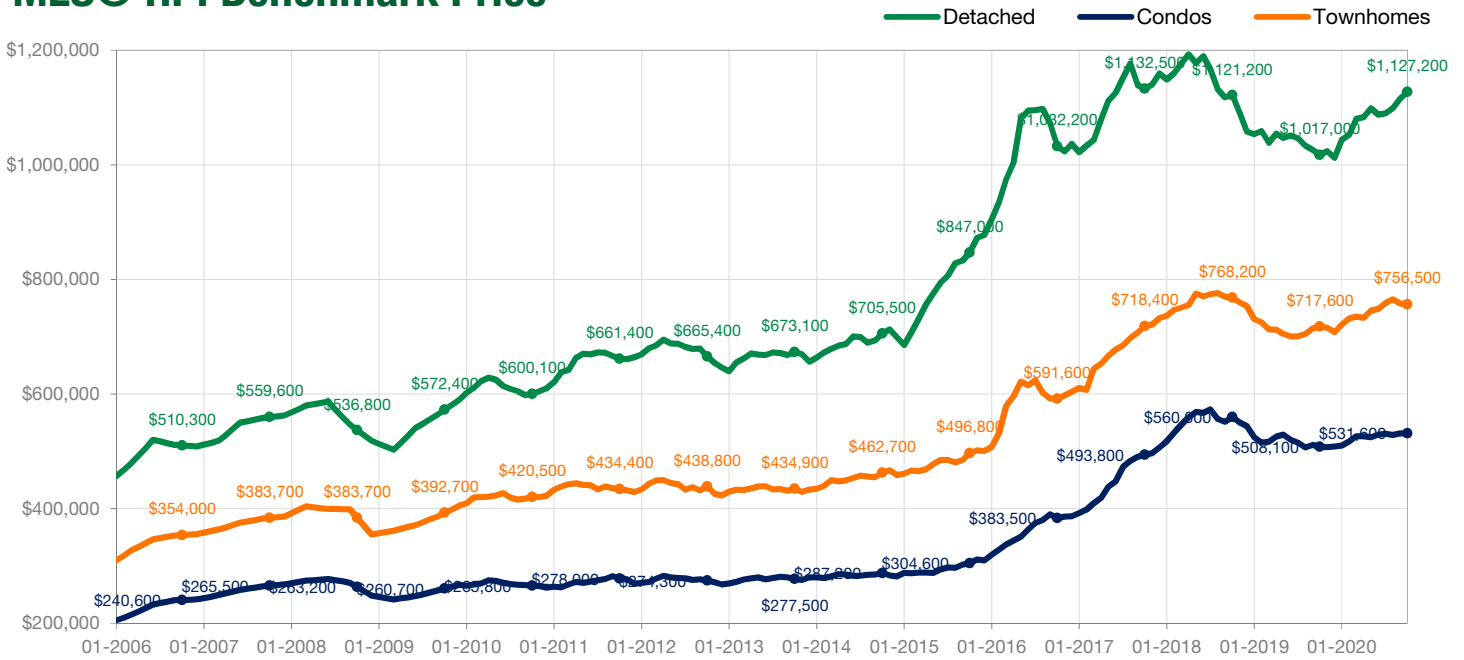
| Price Range | Sales | Active Listings | Days on Market | Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|-------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below | 0 | 0 | 0 | Brunette | 0 | 0 | \$0 | -- |
| \$100,000 to \$199,999 | 0 | 0 | 0 | Connaught Heights | 0 | 0 | \$0 | -- |
| \$200,000 to \$399,999 | 0 | 0 | 0 | Downtown NW | 0 | 11 | \$693,100 | + 6.3% |
| \$400,000 to \$899,999 | 20 | 50 | 12 | Fraserview NW | 0 | 6 | \$890,700 | + 7.9% |
| \$900,000 to \$1,499,999 | 1 | 5 | 13 | GlenBrooke North | 2 | 2 | \$597,000 | + 3.1% |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 | Moody Park | 0 | 0 | \$0 | -- |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 | North Arm | 0 | 0 | \$0 | -- |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 | Quay | 1 | 0 | \$0 | -- |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 | Queens Park | 0 | 0 | \$0 | -- |
| \$5,000,000 and Above | 0 | 0 | 0 | Queensborough | 16 | 26 | \$722,200 | + 5.0% |
| TOTAL | 21 | 55 | 12 | Sapperton | 0 | 0 | \$0 | -- |
| | | | | The Heights NW | 0 | 0 | \$0 | -- |
| | | | | Uptown NW | 2 | 8 | \$656,300 | + 6.8% |
| | | | | West End NW | 0 | 2 | \$0 | -- |
| | | | | North Surrey | 0 | 0 | \$0 | -- |
| | | | | TOTAL* | 21 | 55 | \$756,500 | + 5.4% |



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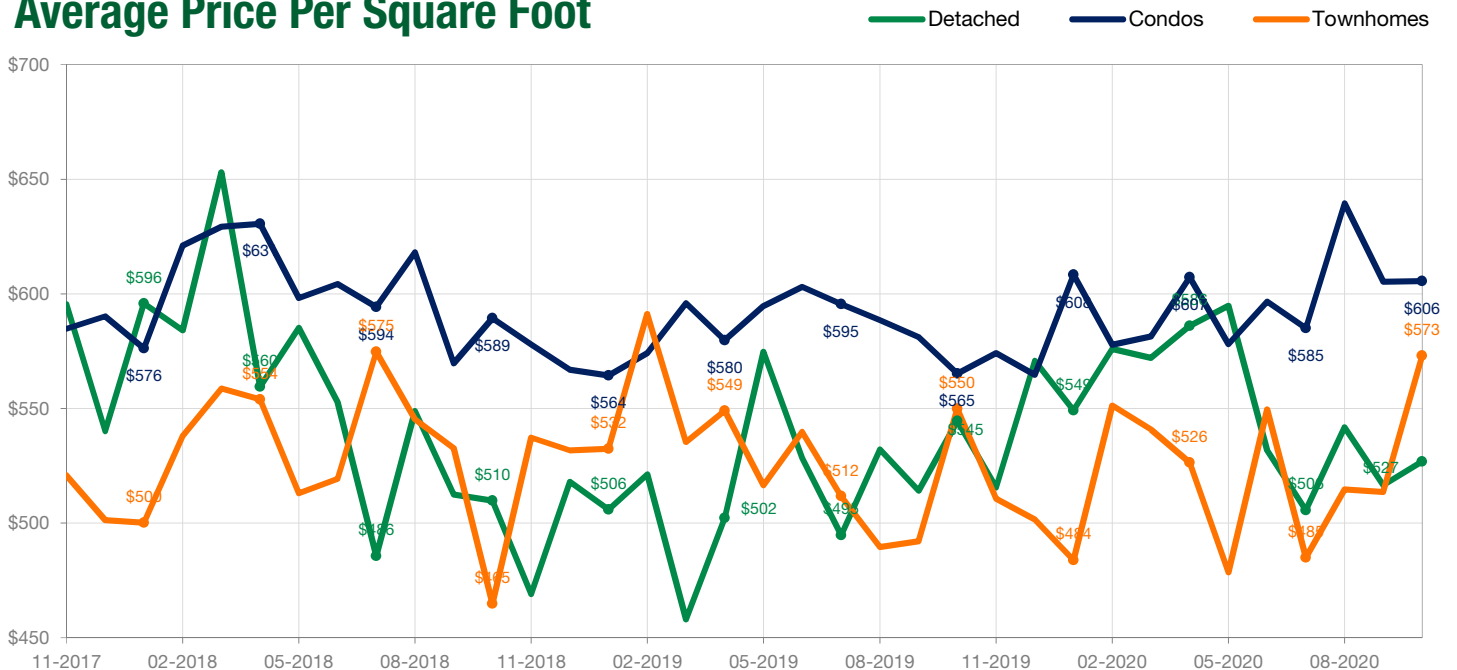
October 2020

MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.