

# Richmond

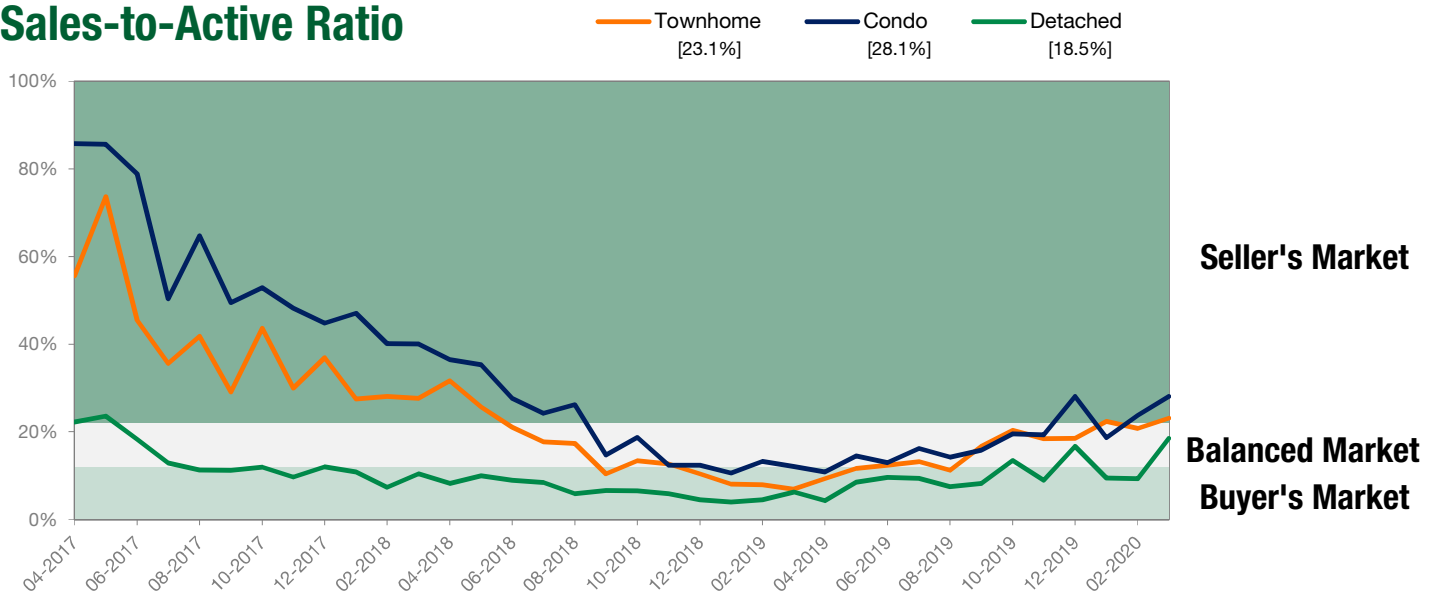
## March 2020

Detached Properties	March			February		
	2020	2019	One-Year Change	2020	2019	One-Year Change
<b>Activity Snapshot</b>						
Total Active Listings	525	867	- 39.4%	572	832	- 31.3%
Sales	97	54	+ 79.6%	53	37	+ 43.2%
Days on Market Average	57	41	+ 39.0%	60	72	- 16.7%
MLS® HPI Benchmark Price	\$1,522,800	\$1,546,500	- 1.5%	\$1,509,900	\$1,546,500	- 2.4%

Condos	March			February		
	2020	2019	One-Year Change	2020	2019	One-Year Change
<b>Activity Snapshot</b>						
Total Active Listings	591	772	- 23.4%	573	671	- 14.6%
Sales	166	93	+ 78.5%	136	89	+ 52.8%
Days on Market Average	43	44	- 2.3%	30	50	- 40.0%
MLS® HPI Benchmark Price	\$655,200	\$637,700	+ 2.7%	\$640,700	\$642,100	- 0.2%

Townhomes	March			February		
	2020	2019	One-Year Change	2020	2019	One-Year Change
<b>Activity Snapshot</b>						
Total Active Listings	294	392	- 25.0%	279	342	- 18.4%
Sales	68	27	+ 151.9%	58	27	+ 114.8%
Days on Market Average	48	43	+ 11.6%	49	38	+ 28.9%
MLS® HPI Benchmark Price	\$795,000	\$785,600	+ 1.2%	\$784,000	\$795,900	- 1.5%

## Sales-to-Active Ratio

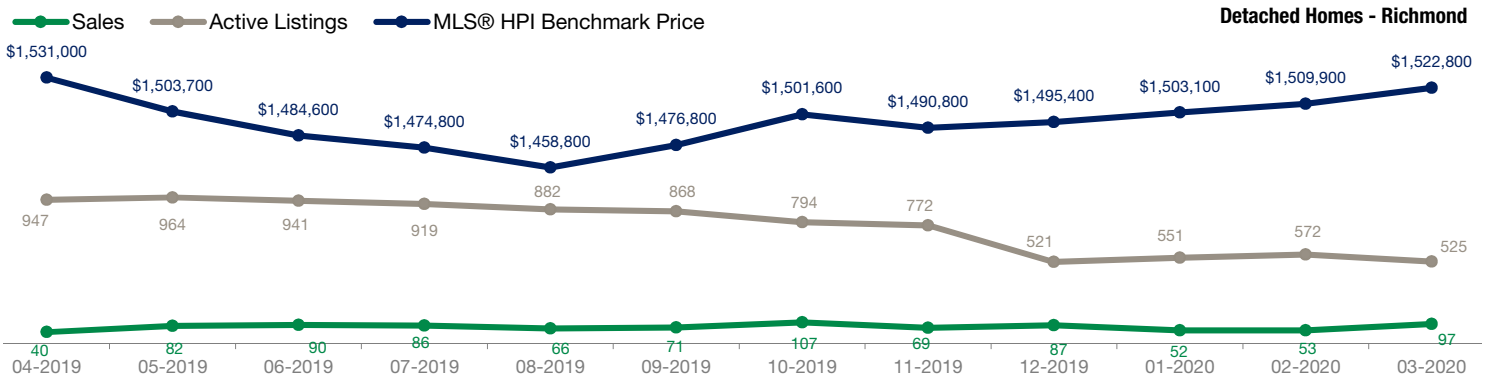


# Richmond

## Detached Properties Report – March 2020

Price Range	Sales	Active Listings	Avg Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	0	0	Boyd Park	4	10	\$1,355,600	- 4.6%
\$100,000 to \$199,999	0	1	0	Bridgeport RI	1	22	\$1,344,200	+ 5.5%
\$200,000 to \$399,999	0	3	0	Brighthouse	0	6	\$0	--
\$400,000 to \$899,999	1	4	13	Brighthouse South	0	2	\$0	--
\$900,000 to \$1,499,999	37	113	48	Broadmoor	8	50	\$1,954,600	- 0.1%
\$1,500,000 to \$1,999,999	30	150	50	East Cambie	3	4	\$1,318,300	+ 3.3%
\$2,000,000 to \$2,999,999	26	163	75	East Richmond	1	9	\$1,796,500	- 4.2%
\$3,000,000 and \$3,999,999	3	59	105	Garden City	5	15	\$1,353,300	+ 1.4%
\$4,000,000 to \$4,999,999	0	16	0	Gilmore	0	7	\$1,622,100	+ 0.9%
\$5,000,000 and Above	0	16	0	Granville	8	53	\$1,642,300	- 4.5%
<b>TOTAL</b>	<b>97</b>	<b>525</b>	<b>57</b>	Hamilton RI	1	15	\$1,040,200	- 0.5%
				Ironwood	6	18	\$1,328,200	+ 0.3%
				Lackner	7	17	\$1,484,200	- 4.1%
				McLennan	1	10	\$1,701,900	+ 0.8%
				McLennan North	2	2	\$1,714,900	+ 4.3%
				McNair	6	25	\$1,443,800	+ 0.6%
				Quilchena RI	3	21	\$1,487,900	- 4.6%
				Riverdale RI	8	32	\$1,523,700	- 4.7%
				Saunders	4	24	\$1,457,800	+ 3.1%
				Sea Island	1	3	\$775,700	- 2.2%
				Seafair	3	34	\$1,375,800	- 3.8%
				South Arm	5	17	\$1,275,000	+ 3.8%
				Steveston North	6	26	\$1,257,400	- 3.3%
				Steveston South	2	15	\$1,462,400	- 3.6%
				Steveston Village	4	10	\$1,355,000	- 3.1%
				Terra Nova	0	14	\$1,736,400	- 6.4%
				West Cambie	2	18	\$1,351,100	+ 4.4%
				Westwind	1	8	\$1,535,000	- 3.5%
				Woodwards	5	38	\$1,471,800	+ 1.5%
				<b>TOTAL*</b>	<b>97</b>	<b>525</b>	<b>\$1,522,800</b>	<b>- 1.5%</b>

\* This represents the total of the Richmond area, not the sum of the areas above.

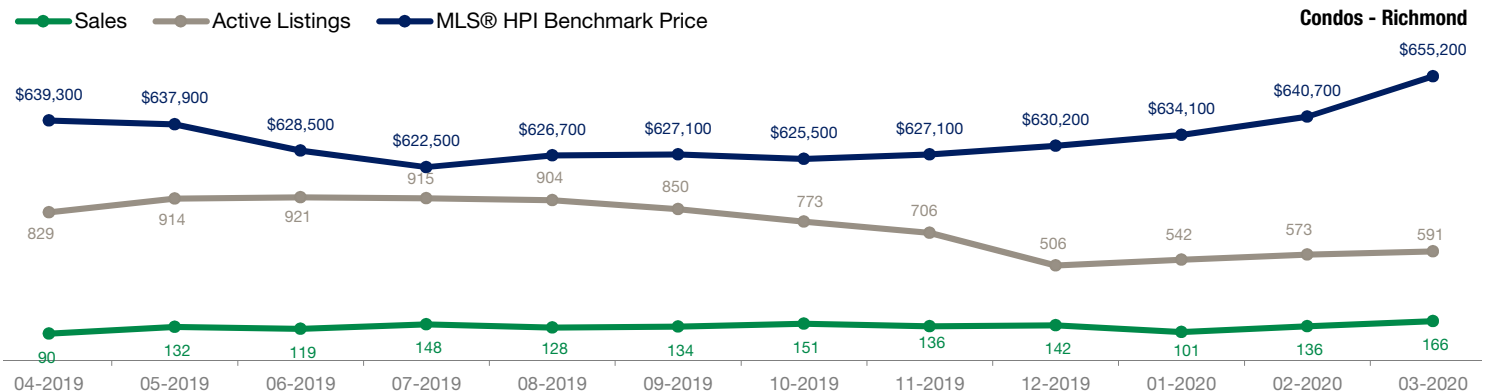


# Richmond

## Condo Report – March 2020

Price Range	Sales	Active Listings	Avg Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	0	0	Boyd Park	0	10	\$428,400	+ 1.6%
\$100,000 to \$199,999	1	3	151	Bridgeport RI	1	10	\$731,700	+ 0.5%
\$200,000 to \$399,999	20	67	62	Brighthouse	55	217	\$642,900	+ 2.4%
\$400,000 to \$899,999	133	444	36	Brighthouse South	22	70	\$572,300	- 0.6%
\$900,000 to \$1,499,999	11	63	82	Broadmoor	2	9	\$478,800	- 1.1%
\$1,500,000 to \$1,999,999	1	11	42	East Cambie	0	3	\$519,000	+ 13.5%
\$2,000,000 to \$2,999,999	0	0	0	East Richmond	3	3	\$760,400	+ 0.2%
\$3,000,000 and \$3,999,999	0	3	0	Garden City	0	2	\$427,200	- 0.3%
\$4,000,000 to \$4,999,999	0	0	0	Gilmore	0	0	\$0	--
\$5,000,000 and Above	0	0	0	Granville	1	14	\$255,200	+ 2.1%
<b>TOTAL</b>	<b>166</b>	<b>591</b>	<b>43</b>	Hamilton RI	3	22	\$700,900	+ 2.7%
				Ironwood	5	14	\$643,000	+ 1.5%
				Lackner	0	0	\$0	--
				McLennan	0	0	\$0	--
				McLennan North	12	26	\$747,900	- 0.3%
				McNair	0	0	\$0	--
				Quilchena RI	0	0	\$397,300	+ 6.7%
				Riverdale RI	4	11	\$517,200	- 4.0%
				Saunders	0	1	\$0	--
				Sea Island	0	0	\$0	--
				Seafair	0	0	\$426,000	+ 1.9%
				South Arm	2	11	\$317,100	+ 3.7%
				Steveston North	0	5	\$413,900	+ 1.2%
				Steveston South	10	18	\$534,600	+ 4.4%
				Steveston Village	0	8	\$0	--
				Terra Nova	0	0	\$0	--
				West Cambie	46	137	\$682,600	+ 0.8%
				Westwind	0	0	\$0	--
				Woodwards	0	0	\$0	--
				<b>TOTAL*</b>	<b>166</b>	<b>591</b>	<b>\$655,200</b>	<b>+ 2.7%</b>

\* This represents the total of the Richmond area, not the sum of the areas above.

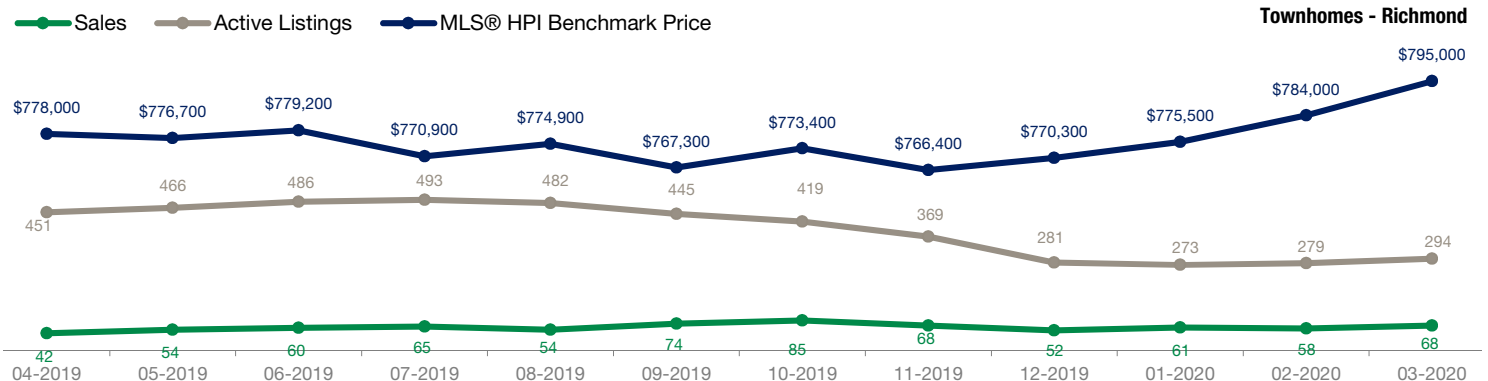


# Richmond

## Townhomes Report – March 2020

Price Range	Sales	Active Listings	Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	0	0	Boyd Park	0	4	\$488,300	+ 3.0%
\$100,000 to \$199,999	0	0	0	Bridgeport RI	1	24	\$640,100	+ 1.9%
\$200,000 to \$399,999	1	1	3	Brighthouse	1	20	\$729,300	- 1.1%
\$400,000 to \$899,999	43	128	55	Brighthouse South	8	13	\$762,700	- 1.1%
\$900,000 to \$1,499,999	24	163	38	Broadmoor	1	12	\$950,700	+ 4.8%
\$1,500,000 to \$1,999,999	0	1	0	East Cambie	1	11	\$749,000	- 1.4%
\$2,000,000 to \$2,999,999	0	0	0	East Richmond	0	2	\$0	--
\$3,000,000 and \$3,999,999	0	1	0	Garden City	2	3	\$913,400	+ 6.8%
\$4,000,000 to \$4,999,999	0	0	0	Gilmore	0	0	\$0	--
\$5,000,000 and Above	0	0	0	Granville	2	12	\$698,500	- 1.6%
<b>TOTAL</b>	<b>68</b>	<b>294</b>	<b>48</b>	Hamilton RI	3	17	\$650,500	+ 1.6%
				Ironwood	5	7	\$639,400	+ 3.7%
				Lackner	1	2	\$902,600	- 1.7%
				McLennan	0	0	\$0	--
				McLennan North	15	53	\$888,400	+ 4.4%
				McNair	1	2	\$553,600	+ 2.4%
				Quilchena RI	2	1	\$643,400	+ 0.1%
				Riverdale RI	1	2	\$812,900	- 1.4%
				Saunders	1	5	\$662,200	+ 7.4%
				Sea Island	0	0	\$0	--
				Seafair	3	2	\$933,000	- 2.2%
				South Arm	1	4	\$664,100	+ 4.8%
				Steveston North	0	8	\$643,000	- 1.2%
				Steveston South	5	14	\$893,400	- 1.9%
				Steveston Village	0	5	\$793,800	- 4.2%
				Terra Nova	3	12	\$911,000	- 2.9%
				West Cambie	9	32	\$803,400	- 0.7%
				Westwind	1	1	\$790,700	- 1.7%
				Woodwards	1	26	\$800,400	+ 3.8%
				<b>TOTAL*</b>	<b>68</b>	<b>294</b>	<b>\$795,000</b>	<b>+ 1.2%</b>

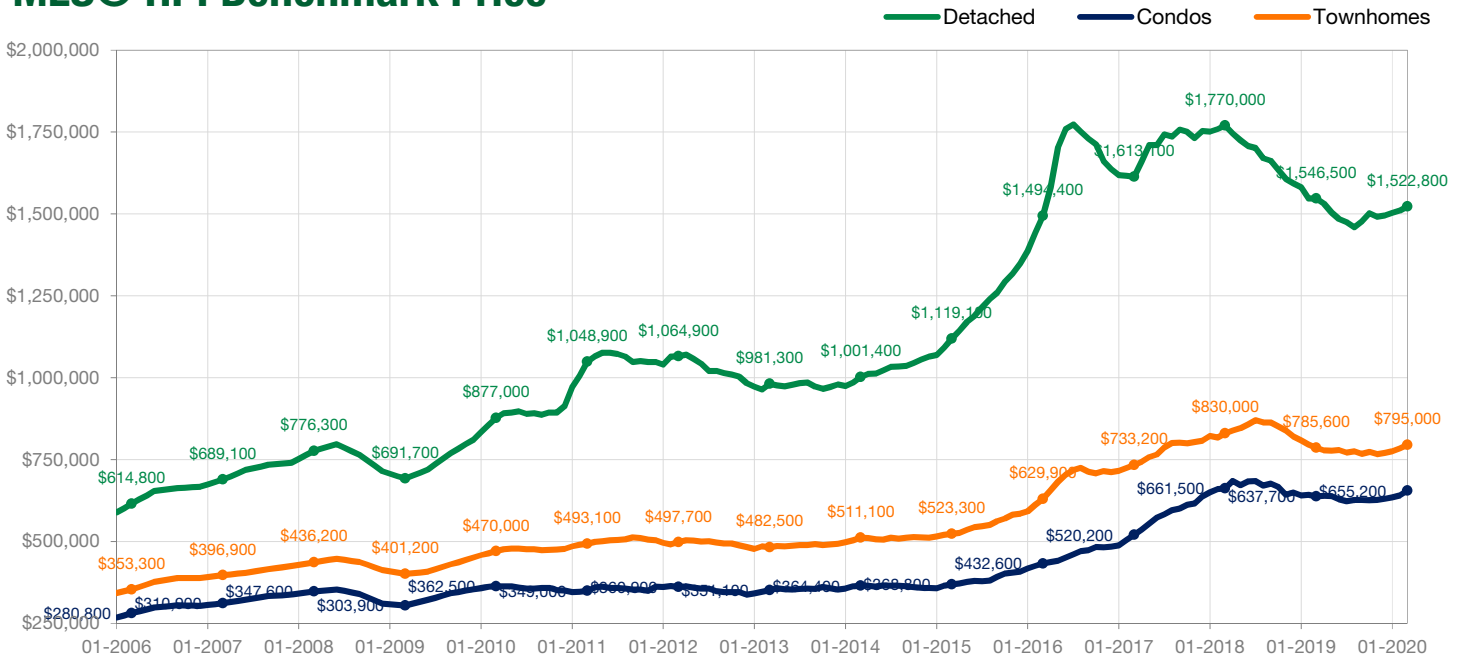
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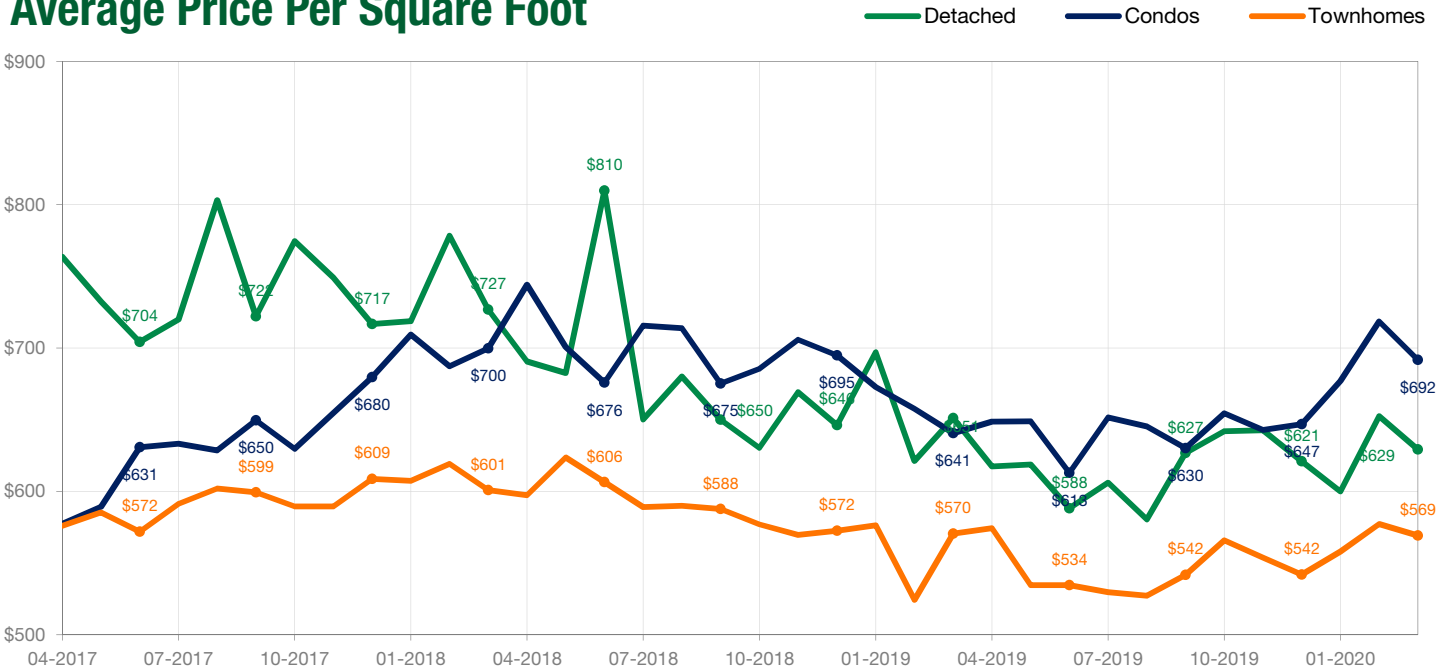
## March 2020

### MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.