

## Richmond

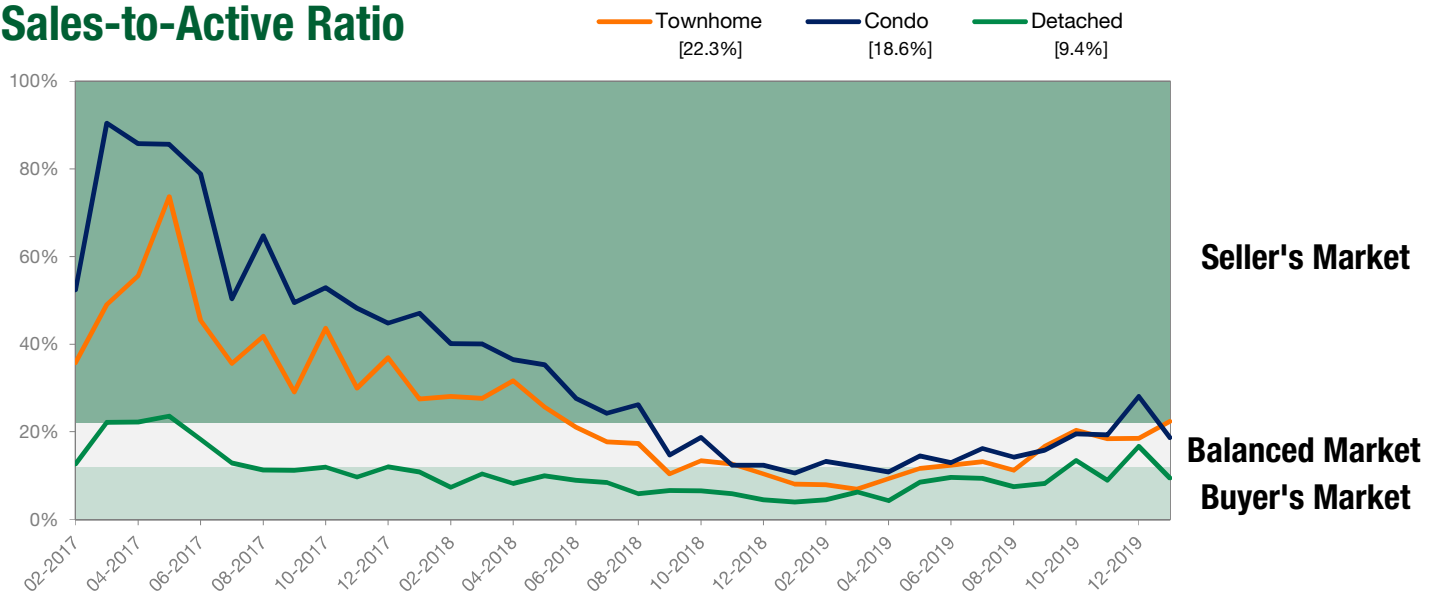
### January 2020

Detached Properties	January			December		
	2020	2019	One-Year Change	2019	2018	One-Year Change
<b>Activity Snapshot</b>						
Total Active Listings	551	788	- 30.1%	521	648	- 19.6%
Sales	52	31	+ 67.7%	87	29	+ 200.0%
Days on Market Average	65	78	- 16.7%	80	60	+ 33.3%
MLS® HPI Benchmark Price	\$1,503,100	\$1,581,600	- 5.0%	\$1,495,400	\$1,593,000	- 6.1%

Condos	January			December		
	2020	2019	One-Year Change	2019	2018	One-Year Change
<b>Activity Snapshot</b>						
Total Active Listings	542	625	- 13.3%	506	533	- 5.1%
Sales	101	66	+ 53.0%	142	66	+ 115.2%
Days on Market Average	57	59	- 3.4%	68	40	+ 70.0%
MLS® HPI Benchmark Price	\$634,100	\$640,000	- 0.9%	\$630,200	\$648,900	- 2.9%

Townhomes	January			December		
	2020	2019	One-Year Change	2019	2018	One-Year Change
<b>Activity Snapshot</b>						
Total Active Listings	273	323	- 15.5%	281	269	+ 4.5%
Sales	61	26	+ 134.6%	52	28	+ 85.7%
Days on Market Average	67	55	+ 21.8%	53	49	+ 8.2%
MLS® HPI Benchmark Price	\$775,500	\$808,100	- 4.0%	\$770,300	\$820,000	- 6.1%

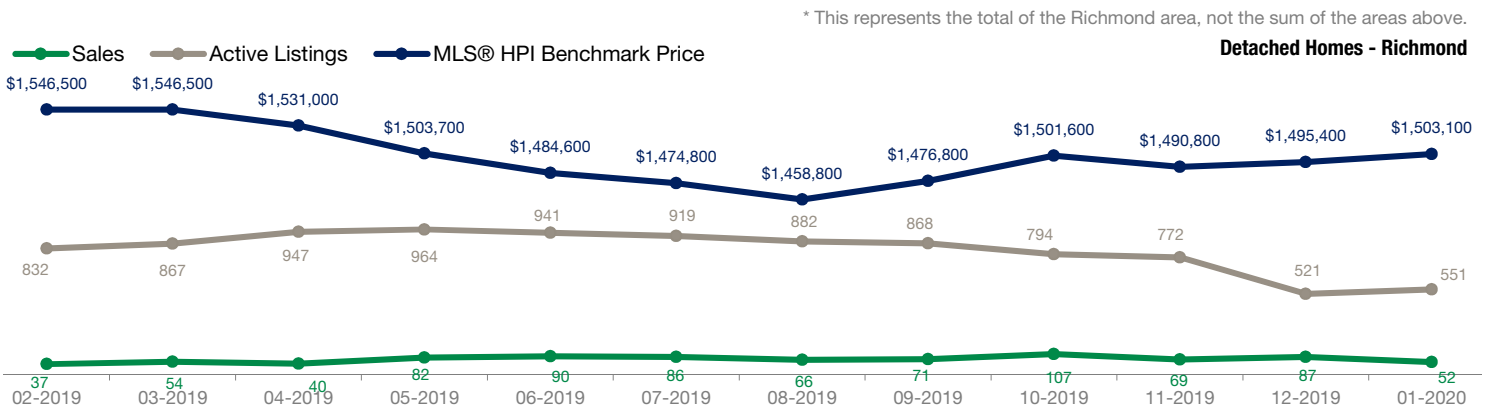
### Sales-to-Active Ratio



# Richmond

## Detached Properties Report – January 2020

Price Range	Sales	Active Listings	Avg Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	0	0	Boyd Park	3	9	\$1,364,000	- 5.3%
\$100,000 to \$199,999	0	1	0	Bridgeport RI	1	21	\$1,285,800	- 3.9%
\$200,000 to \$399,999	0	2	0	Brighthouse	0	6	\$0	--
\$400,000 to \$899,999	1	1	33	Brighthouse South	0	0	\$0	--
\$900,000 to \$1,499,999	22	107	49	Broadmoor	2	58	\$1,961,900	- 0.3%
\$1,500,000 to \$1,999,999	13	134	41	East Cambie	2	7	\$1,298,000	- 1.7%
\$2,000,000 to \$2,999,999	15	202	101	East Richmond	0	10	\$1,788,200	- 9.0%
\$3,000,000 and \$3,999,999	1	69	211	Garden City	3	16	\$1,342,600	- 0.7%
\$4,000,000 to \$4,999,999	0	19	0	Gilmore	0	8	\$1,568,500	- 12.3%
\$5,000,000 and Above	0	16	0	Granville	2	54	\$1,607,800	- 8.0%
<b>TOTAL</b>	<b>52</b>	<b>551</b>	<b>65</b>	Hamilton RI	1	13	\$993,200	- 10.6%
				Ironwood	2	16	\$1,293,200	- 6.9%
				Lackner	4	23	\$1,487,300	- 4.4%
				McLennan	0	10	\$1,668,800	- 5.4%
				McLennan North	2	14	\$1,624,700	- 7.0%
				McNair	0	18	\$1,400,700	- 7.5%
				Quilchena RI	3	23	\$1,452,100	- 7.9%
				Riverdale RI	3	39	\$1,490,800	- 7.8%
				Saunders	3	24	\$1,464,400	+ 1.4%
				Sea Island	1	0	\$772,700	- 6.8%
				Seafair	4	38	\$1,385,400	- 3.3%
				South Arm	1	17	\$1,268,300	+ 1.2%
				Steveston North	3	29	\$1,237,100	- 7.0%
				Steveston South	1	16	\$1,457,700	- 7.2%
				Steveston Village	1	13	\$1,335,900	- 8.1%
				Terra Nova	4	9	\$1,704,400	- 8.7%
				West Cambie	3	16	\$1,305,600	- 3.2%
				Westwind	0	10	\$1,519,400	- 7.8%
				Woodwards	3	34	\$1,458,400	+ 0.3%
				<b>TOTAL*</b>	<b>52</b>	<b>551</b>	<b>\$1,503,100</b>	<b>- 5.0%</b>

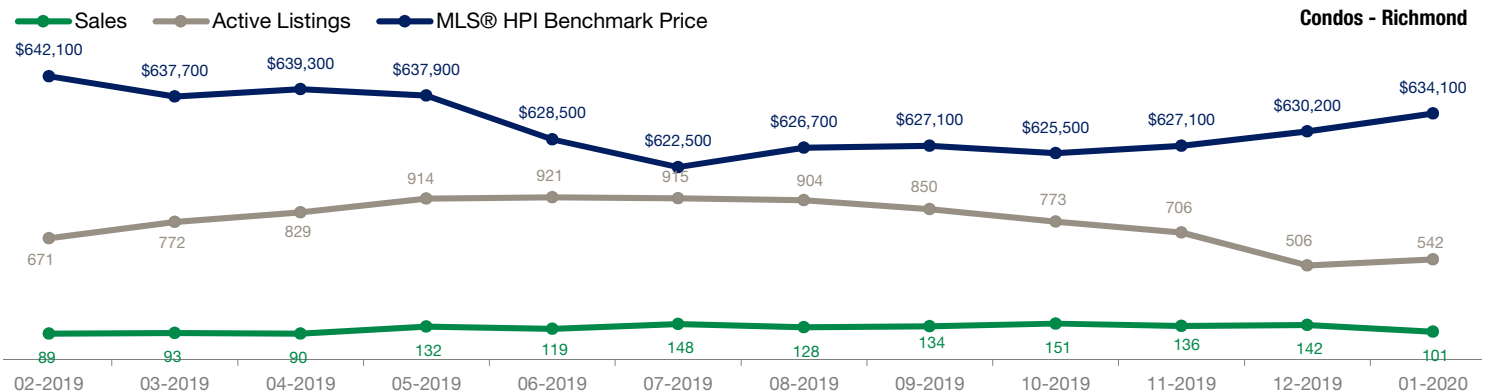


# Richmond

## Condo Report – January 2020

Price Range	Sales	Active Listings	Avg Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	0	0	Boyd Park	1	4	\$420,700	- 2.0%
\$100,000 to \$199,999	0	3	0	Bridgeport RI	0	7	\$715,400	+ 1.0%
\$200,000 to \$399,999	13	51	31	Brighthouse	37	198	\$617,000	- 2.8%
\$400,000 to \$899,999	84	405	58	Brighthouse South	10	69	\$557,300	- 4.4%
\$900,000 to \$1,499,999	2	68	122	Broadmoor	0	7	\$499,200	+ 6.0%
\$1,500,000 to \$1,999,999	1	11	1	East Cambie	0	2	\$483,600	+ 4.0%
\$2,000,000 to \$2,999,999	1	0	225	East Richmond	1	3	\$741,300	- 1.0%
\$3,000,000 and \$3,999,999	0	4	0	Garden City	0	1	\$428,500	+ 0.7%
\$4,000,000 to \$4,999,999	0	0	0	Gilmore	0	0	\$0	--
\$5,000,000 and Above	0	0	0	Granville	0	11	\$255,400	+ 4.5%
<b>TOTAL</b>	<b>101</b>	<b>542</b>	<b>57</b>	Hamilton RI	2	26	\$687,000	+ 0.4%
				Ironwood	0	19	\$634,700	+ 3.7%
				Lackner	0	0	\$0	--
				McLennan	0	0	\$0	--
				McLennan North	7	31	\$736,000	- 5.0%
				McNair	0	0	\$0	--
				Quilchena RI	1	1	\$394,400	+ 0.2%
				Riverdale RI	1	10	\$510,100	- 7.5%
				Saunders	0	0	\$0	--
				Sea Island	0	0	\$0	--
				Seafair	0	0	\$417,800	- 2.0%
				South Arm	3	8	\$314,600	+ 4.8%
				Steveston North	0	2	\$409,500	- 0.8%
				Steveston South	9	19	\$517,000	- 8.3%
				Steveston Village	1	9	\$0	--
				Terra Nova	1	0	\$0	--
				West Cambie	27	115	\$668,500	+ 1.5%
				Westwind	0	0	\$0	--
				Woodwards	0	0	\$0	--
				<b>TOTAL*</b>	<b>101</b>	<b>542</b>	<b>\$634,100</b>	<b>- 0.9%</b>

\* This represents the total of the Richmond area, not the sum of the areas above.

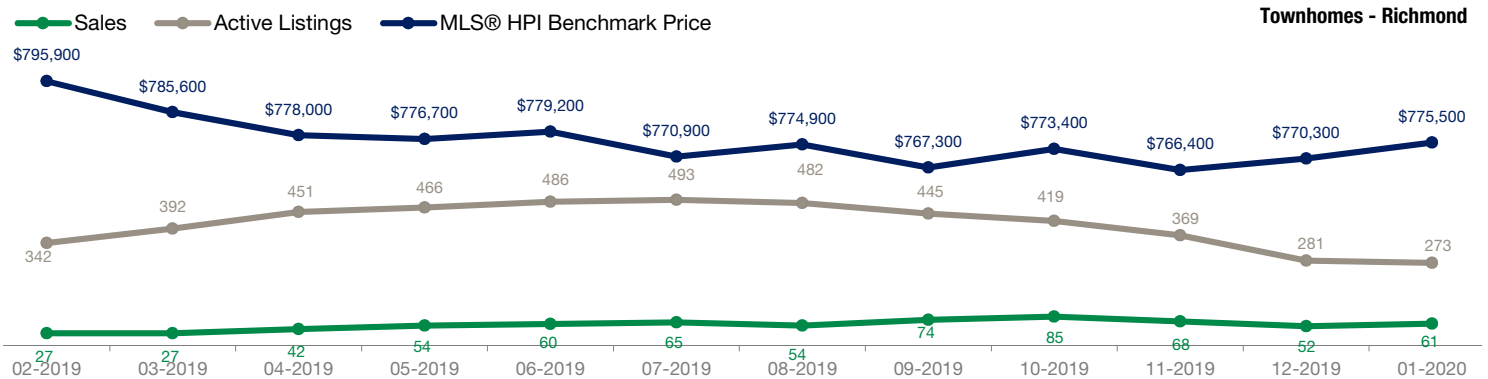


# Richmond

## Townhomes Report – January 2020

Price Range	Sales	Active Listings	Days on Market	Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
\$99,999 and Below	0	0	0	Boyd Park	1	3	\$475,100	- 1.0%
\$100,000 to \$199,999	0	0	0	Bridgeport RI	2	14	\$652,000	- 3.0%
\$200,000 to \$399,999	0	1	0	Brighthouse	2	15	\$715,900	- 4.7%
\$400,000 to \$899,999	41	115	57	Brighthouse South	9	20	\$748,900	- 3.4%
\$900,000 to \$1,499,999	20	157	87	Broadmoor	2	10	\$911,200	- 3.1%
\$1,500,000 to \$1,999,999	0	0	0	East Cambie	2	6	\$740,600	- 8.1%
\$2,000,000 to \$2,999,999	0	0	0	East Richmond	0	0	\$0	--
\$3,000,000 and \$3,999,999	0	0	0	Garden City	1	4	\$863,200	- 2.8%
\$4,000,000 to \$4,999,999	0	0	0	Gilmore	0	0	\$0	--
\$5,000,000 and Above	0	0	0	Granville	1	11	\$681,000	- 5.3%
<b>TOTAL</b>	<b>61</b>	<b>273</b>	<b>67</b>	Hamilton RI	1	19	\$639,200	- 6.2%
				Ironwood	1	6	\$621,100	- 3.9%
				Lackner	1	3	\$863,700	- 6.2%
				McLennan	0	0	\$0	--
				McLennan North	15	64	\$879,400	- 1.9%
				McNair	0	3	\$555,300	- 2.5%
				Quilchena RI	1	0	\$615,600	- 4.8%
				Riverdale RI	0	1	\$775,300	- 5.9%
				Saunders	2	3	\$626,500	- 1.9%
				Sea Island	0	0	\$0	--
				Seafair	1	2	\$913,800	- 4.5%
				South Arm	0	2	\$636,800	- 2.6%
				Steveston North	0	6	\$612,100	- 6.3%
				Steveston South	4	15	\$852,300	- 6.4%
				Steveston Village	0	1	\$773,800	- 6.3%
				Terra Nova	4	13	\$882,800	- 6.4%
				West Cambie	6	27	\$783,400	- 4.1%
				Westwind	1	1	\$761,200	- 5.1%
				Woodwards	4	24	\$755,800	- 4.9%
				<b>TOTAL*</b>	<b>61</b>	<b>273</b>	<b>\$775,500</b>	<b>- 4.0%</b>

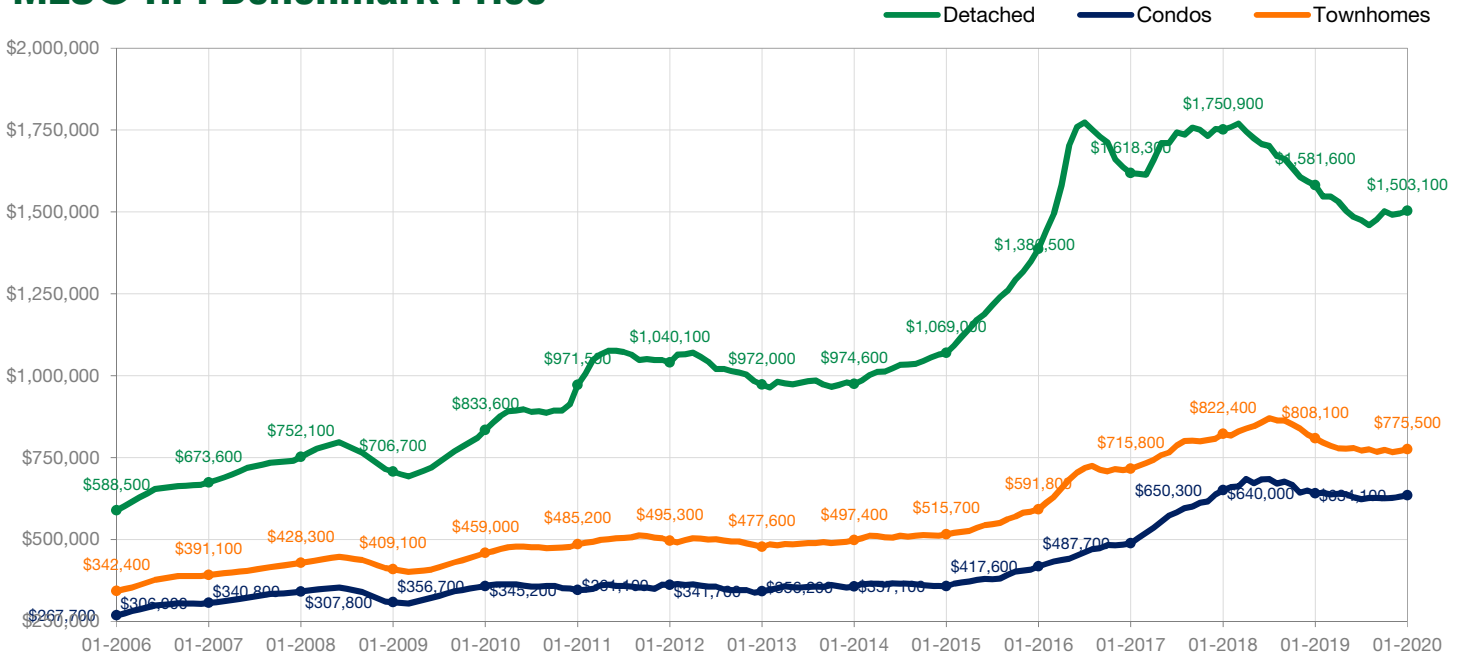
\* This represents the total of the Richmond area, not the sum of the areas above.



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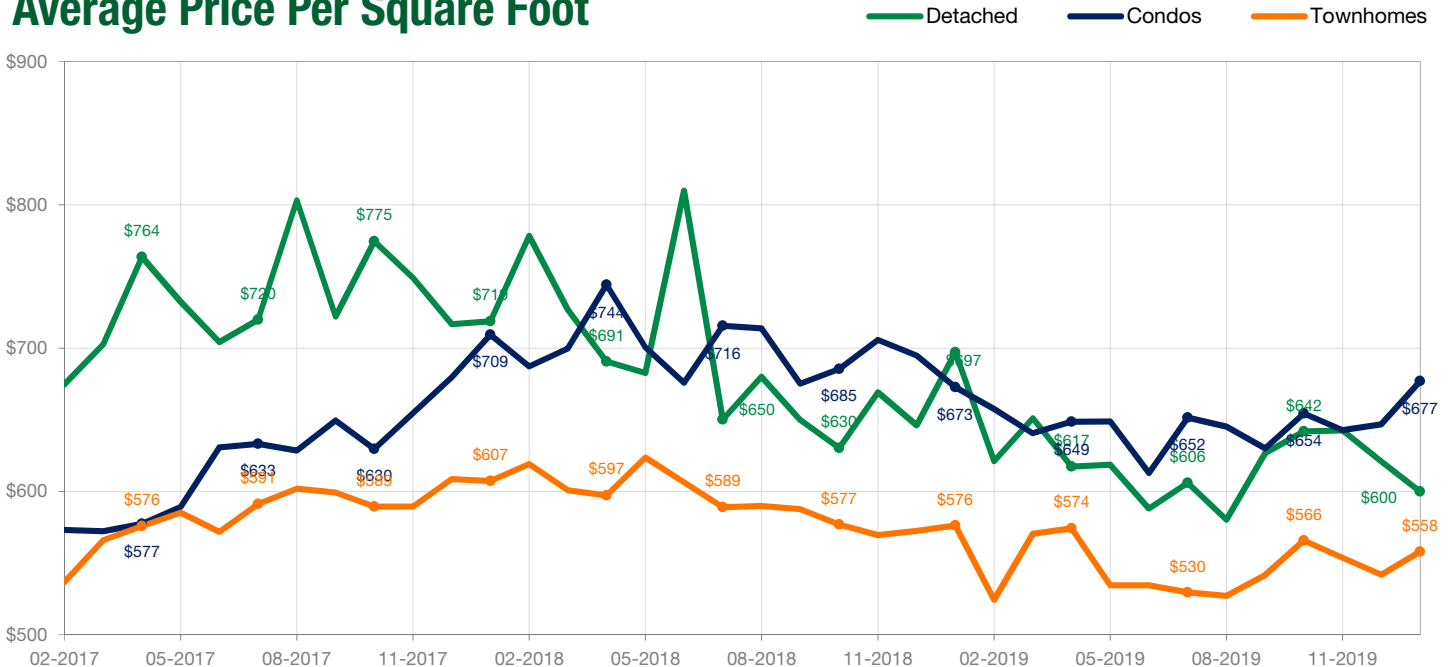
## January 2020

### MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.