OF GREATER VANCOUVER

New Westminster

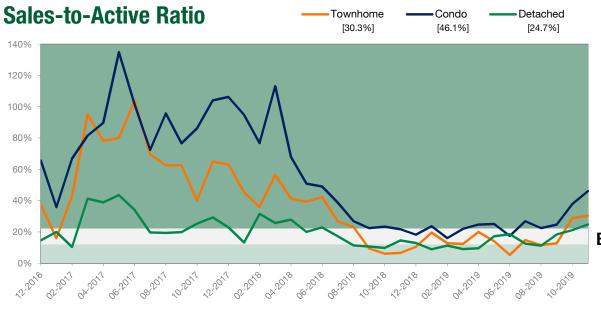
November 2019

Detached Properties		November			October		
Activity Snapshot	2019	2018	One-Year Change	2019	2018	One-Year Change	
Total Active Listings	93	131	- 29.0%	114	144	- 20.8%	
Sales	23	19	+ 21.1%	24	14	+ 71.4%	
Days on Market Average	40	42	- 4.8%	36	23	+ 56.5%	
MLS® HPI Benchmark Price	\$1,023,800	\$1,090,000	- 6.1%	\$1,017,000	\$1,121,200	- 9.3%	

Condos		November			ember October		
Activity Snapshot	2019	2018	One-Year Change	2019	2018	One-Year Change	
Total Active Listings	191	291	- 34.4%	259	304	- 14.8%	
Sales	88	63	+ 39.7%	98	71	+ 38.0%	
Days on Market Average	41	29	+ 41.4%	44	23	+ 91.3%	
MLS® HPI Benchmark Price	\$507,600	\$550,300	- 7.8%	\$508,100	\$560,000	- 9.3%	

Townhomes	November			October		
Activity Snapshot	2019	2018	One-Year Change	2019	2018	One-Year Change
Total Active Listings	33	61	- 45.9%	45	50	- 10.0%
Sales	10	4	+ 150.0%	13	3	+ 333.3%
Days on Market Average	58	44	+ 31.8%	55	25	+ 120.0%
MLS® HPI Benchmark Price	\$735,400	\$763,500	- 3.7%	\$724,800	\$777,400	- 6.8%

Townhome



Seller's Market

Detached

Condo

Balanced Market Buyer's Market

REALTOR® Report

A Research Tool Provided by the Real Estate Board of Greater Vancouver



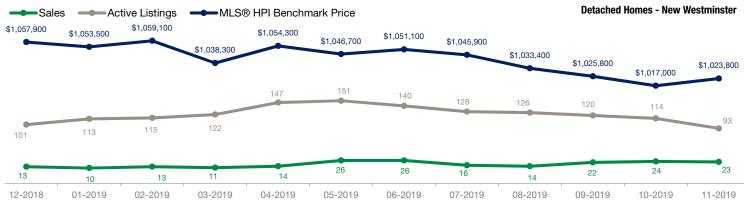
New Westminster

Detached Properties Report – November 2019

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	6	8	50
\$900,000 to \$1,499,999	15	57	32
\$1,500,000 to \$1,999,999	2	18	73
\$2,000,000 to \$2,999,999	0	9	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	23	93	40

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brunette	0	0	\$0	
Connaught Heights	1	6	\$926,400	- 5.1%
Downtown NW	0	0	\$0	
Fraserview NW	1	0	\$0	
GlenBrooke North	2	4	\$1,011,400	- 5.1%
Moody Park	3	2	\$1,057,800	- 3.8%
North Arm	0	0	\$0	
Quay	0	0	\$0	
Queens Park	3	7	\$1,335,900	- 3.4%
Queensborough	7	32	\$911,400	- 12.1%
Sapperton	1	7	\$877,800	- 4.8%
The Heights NW	2	14	\$1,038,000	- 5.1%
Uptown NW	0	9	\$873,300	- 1.7%
West End NW	3	12	\$1,120,600	- 5.7%
North Surrey	0	0	\$0	
TOTAL*	23	93	\$1,023,800	- 6.1%

* This represents the total of the New Westminster area, not the sum of the areas above.



REALTOR® Report

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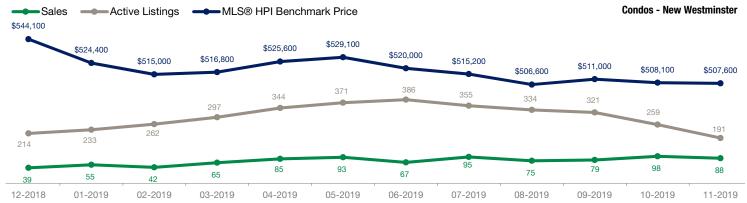
New Westminster

Condo Report – November 2019

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	17	25	44
\$400,000 to \$899,999	68	156	40
\$900,000 to \$1,499,999	3	10	45
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	88	191	41

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brunette	0	0	\$0	
Connaught Heights	0	0	\$0	
Downtown NW	19	39	\$488,900	- 5.2%
Fraserview NW	14	26	\$597,400	- 3.9%
GlenBrooke North	2	4	\$512,100	- 5.3%
Moody Park	0	1	\$0	
North Arm	0	0	\$0	
Quay	14	31	\$626,200	- 4.9%
Queens Park	0	2	\$578,100	- 4.6%
Queensborough	8	13	\$631,300	- 3.7%
Sapperton	10	5	\$419,900	- 6.6%
The Heights NW	2	1	\$484,800	- 9.1%
Uptown NW	18	69	\$449,900	- 14.1%
West End NW	1	0	\$312,200	- 4.0%
North Surrey	0	0	\$0	
TOTAL*	88	191	\$507,600	- 7.8%

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REALTOR® Report

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New Westminster

Townhomes Report – November 2019

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	9	31	56
\$900,000 to \$1,499,999	1	2	79
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	10	33	58

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brunette	0	0	\$0	
Connaught Heights	0	0	\$0	
Downtown NW	1	1	\$655,100	- 0.3%
Fraserview NW	3	3	\$826,100	- 2.4%
GlenBrooke North	2	0	\$557,000	- 3.9%
Moody Park	0	0	\$0	
North Arm	0	0	\$0	
Quay	0	0	\$0	
Queens Park	0	0	\$0	
Queensborough	3	18	\$729,500	- 6.1%
Sapperton	0	0	\$0	
The Heights NW	0	0	\$0	
Uptown NW	0	8	\$608,700	+ 0.3%
West End NW	1	3	\$0	
North Surrey	0	0	\$0	
TOTAL*	10	33	\$735,400	- 3.7%

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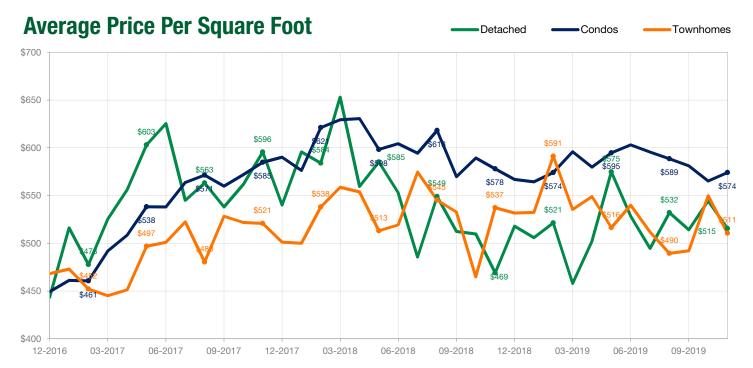
REAL ESIATE BOARD

New Westminster

November 2019

MLS® HPI Benchmark Price Detached Condos Townhomes \$1,200,000 90,000 \$1,023,800 \$1,000,000 \$872 \$800,000 \$763,500 \$735,400 \$712,700 \$669,500 \$661,000 \$654,200 \$604.9 \$581,300 \$560,800 \$600,000 27 500 \$509,500 \$467,100 \$430.500 \$400,000 \$200,000 01-2006 01-2007 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018

Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.