

# THE SHORT SALE PROCESS YOUR INVOLVEMENT



*Certified Distressed  
Property Expert*

# SHORT SALE PROCESS

## Owner Involvement

- Complete or provide all necessary documentation
  - Signature Authorization (FORM A)
  - Short Sale Disclosure (FORM P)
  - Hold Harmless (FORM C)
  - Homeowner Document Checklist, Provide all Documents (FORM E)
  - Homeowner Financial Worksheet (FORM F)
- Keep property presentable and ready to sell
  - Homeowner Property Checklist (FORM G)
- Be available to communicate with mortgage company if necessary



STAGE ONE: LISTING AND PREPARATION

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# Why Hire a CDPE?

- Member of an organization where agents negotiate hundreds of short sales on a weekly basis
- Extensive two day training course
- Expert support on an as needed monthly basis
- Complete system to give you the best chance at successfully avoiding foreclosure



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