



# Seller Interview Questions

CERTIFIED DISTRESSED  
PROPERTY EXPERT®

1. Is your property already on the market?  Yes  No  
Is it listed with an agent?  Yes  No
2. When was the property purchased? \_\_\_\_\_
3. Original purchase price? \$ \_\_\_\_\_
4. Who is on the title? \_\_\_\_\_
5. Who is on the mortgage? \_\_\_\_\_
6. What kind of mortgage do you have (Conventional, VA, FHA, HELOC, etc.) and how many? \_\_\_\_\_
7. Who is (are) the lender(s)? \_\_\_\_\_
8. Are you living in the property? If not, where are you living and is the property being maintained? \_\_\_\_\_
9. What is the condition of the property? \_\_\_\_\_  
What repairs are needed? \_\_\_\_\_
10. If you are relocating, when do you have to move? \_\_\_\_\_
11. Approximately how much do you owe? \$ \_\_\_\_\_
12. Are you up to date on your Condo or Homeowner's Association payments? \_\_\_\_\_  
If not, how many months are you behind? \_\_\_\_\_  
Contact Info: \_\_\_\_\_
13. Do you owe back taxes or are there any liens on your property?  Yes  No
14. Have you considered or are you considering declaring bankruptcy?  Yes  No
15. Are you current on all your mortgage payments and will you be able to remain current?  Yes  No
16. Are you currently in or considering a loan modification?  Yes  No
17. Do you have any other assets that would allow you to pay down or pay off this mortgage?  Yes  No
18. What lender correspondence have you received? \_\_\_\_\_
19. What is the situation that caused you to miss or will cause you to miss your payments, or (if no payments have been missed) why do you need to sell? \_\_\_\_\_
20. What are your current payments including taxes and insurance? \$ \_\_\_\_\_
21. What is your household monthly income? \$ \_\_\_\_\_
22. What are your estimated monthly expenses besides mortgage? \$ \_\_\_\_\_
23. Do you hold any kind of a security clearance?  Yes  No