



# Listing Price Worksheet

CERTIFIED DISTRESSED  
PROPERTY EXPERT®

Date \_\_\_\_\_ Owner \_\_\_\_\_

Address \_\_\_\_\_

Prepared by \_\_\_\_\_

## TIMING:

Approximate time left before Foreclosure or Pre-Foreclosure or desired length of sale:

\_\_\_\_\_ Foreclosure length in state (convert to days)

\_\_\_\_\_ - Payments missed (convert to days)

\_\_\_\_\_ + Payments left (convert to days)

\_\_\_\_\_ Approximate time remaining (in days)

OR

\_\_\_\_\_ Desired length of sale (in days)

Days on Market (from CMA) ..... \_\_\_\_\_ days

## CURRENT MARKET VALUE:

Fair Market Value (according to detailed CMA or area summary) \$ \_\_\_\_\_

## REPAIR:

Approximate Repairs or Cosmetics Needed ..... \$ \_\_\_\_\_

## MORTGAGE BALANCES:

What is Owed on the Property ..... \$ \_\_\_\_\_

## PRICING STRATEGIES:

Fair Market Value ..... \$ \_\_\_\_\_

Less Repairs ..... \$ \_\_\_\_\_

Subtotal..... \$ \_\_\_\_\_

Adjustment for Days on Market ..... \$ \_\_\_\_\_

Adjusted Market Value ..... \$ \_\_\_\_\_

Less Approximate Closing Costs ..... \$ \_\_\_\_\_

Net Sales Price ..... \$ \_\_\_\_\_

Mortgage Balance(s) ..... \$ \_\_\_\_\_

Difference ..... ±\$ \_\_\_\_\_