



Date: _____

Buyer Questionnaire Form

Name _____ Name _____

Address _____ Address _____

Home Phone _____ Home Phone _____

Work Phone _____ Work Phone _____

Cell Phone _____ Cell _____

Cell same as home Yes No Cell same as home Yes No

E-Mail _____ E-Mail _____

Facebook _____ Facebook _____

Date of Birth _____ Date of Birth _____

SS# _____ SS# _____

Employer _____ Employer _____

Annual Income _____ Annual Income _____

Are you buying yourself or with someone else? _____

Price Range _____ Monthly Pymt \$ _____

Bedrooms _____ # Baths _____ Basement _____ Garage _____ Fireplace _____

Any particular location? _____ Style? _____

Desired Cities _____

Schools _____

Tell me a little bit about your dream home?... _____

Will you be buying by yourself or with someone else? _____

(add co-buyer's information above)

Do you have a budget for monthly payments? Yes No How much? _____

Will you be paying cash or will you be financing the home? Cash Financing

Have you been pre-approved by a lender? Yes NO

Who did you speak with? _____

When were you pre-qualified? _____

If you are not working with a lender currently, our lender partner will pull your credit report and will contact you to advise you on your purchasing power within the next business day. How

would you rate your credit? Excellent Good Fair Poor

Have you filed your taxes for the past two (2) years? Yes No

Can you provide us your bank statements for the past three (3) months? Yes No

Can you provide us your pay stubs from the past 30 days? Yes No

Are you working with a REALTOR®? Yes No

If so, How long? _____ Have you signed an agreement? Yes No

Do you currently Own or Rent



Date: _____

If own, is your home currently on the market? Yes No

If rent, when does your lease expire? _____

How long have you been looking? _____

Have you found anything you liked? _____

What stopped you from buying it? _____

How soon would you like to move? _____

Just so I have a better idea of how to help and follow up with you, on a scale of 1 to 10 – 1 meaning you're in no particular hurry an 10 meaning you want to buy a home this week – how would you rate yourself?

1 2 3 4 5 6 7 8 9 10

What would it take to move you to a 10? _____

When ready to move? 0-2 Months 3-6 months 6+ Months

What times are best for you to look at homes? _____

How would you like us to communicate? Phone Email

First-time Homebuyer Yes No Investor Yes No

NOTES: _____

Referred by: Flyer Homes & Land Home Buyer Seminar
 Craigslist Trulia Zillow
 Harmon Real Estate Book Internet Referral
 Sign Other _____

Invited to be a Friend on Facebook Yes No