# REAL ESTATE BOARD

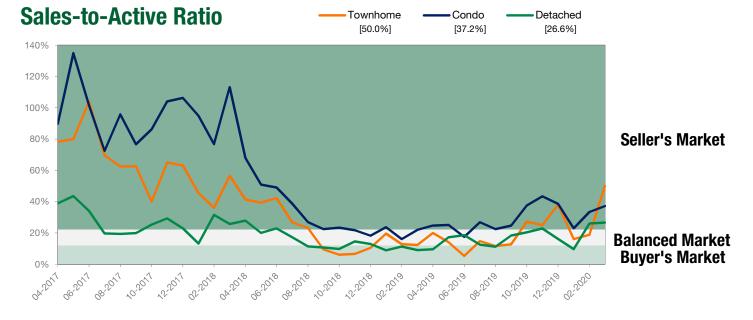
## **New Westminster**

#### **March 2020**

| Detached Properties      |             | March       |                    |             | February    |                    |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot        | 2020        | 2019        | One-Year<br>Change | 2020        | 2019        | One-Year<br>Change |
| Total Active Listings    | 79          | 122         | - 35.2%            | 77          | 115         | - 33.0%            |
| Sales                    | 21          | 11          | + 90.9%            | 20          | 13          | + 53.8%            |
| Days on Market Average   | 38          | 38          | 0.0%               | 54          | 25          | + 116.0%           |
| MLS® HPI Benchmark Price | \$1,079,500 | \$1,038,300 | + 4.0%             | \$1,054,300 | \$1,059,100 | - 0.5%             |

| Condos                   |           | March     |                    |           | February  |                    |  |  |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|--|--|
| Activity Snapshot        | 2020      | 2019      | One-Year<br>Change | 2020      | 2019      | One-Year<br>Change |  |  |
| Total Active Listings    | 218       | 297       | - 26.6%            | 189       | 262       | - 27.9%            |  |  |
| Sales                    | 81        | 65        | + 24.6%            | 63        | 42        | + 50.0%            |  |  |
| Days on Market Average   | 25        | 31        | - 19.4%            | 43        | 26        | + 65.4%            |  |  |
| MLS® HPI Benchmark Price | \$526,300 | \$516,800 | + 1.8%             | \$517,000 | \$515,000 | + 0.4%             |  |  |

| Townhomes                | March     |           |                    | February  |           |                    |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot        | 2020      | 2019      | One-Year<br>Change | 2020      | 2019      | One-Year<br>Change |
| Total Active Listings    | 30        | 49        | - 38.8%            | 32        | 47        | - 31.9%            |
| Sales                    | 15        | 6         | + 150.0%           | 6         | 6         | 0.0%               |
| Days on Market Average   | 40        | 31        | + 29.0%            | 35        | 32        | + 9.4%             |
| MLS® HPI Benchmark Price | \$749,000 | \$728,000 | + 2.9%             | \$743,800 | \$751,500 | - 1.0%             |



#### **REALTOR® Report**

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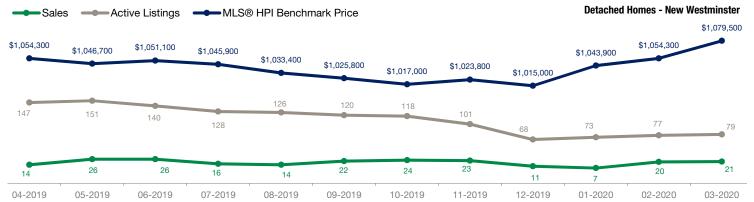
## **New Westminster**

#### **Detached Properties Report – March 2020**

| Price Range                 | Sales | Active<br>Listings | Avg Days<br>on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below          | 0     | 0                  | 0                     |
| \$100,000 to \$199,999      | 0     | 0                  | 0                     |
| \$200,000 to \$399,999      | 0     | 0                  | 0                     |
| \$400,000 to \$899,999      | 3     | 3                  | 43                    |
| \$900,000 to \$1,499,999    | 15    | 57                 | 35                    |
| \$1,500,000 to \$1,999,999  | 3     | 9                  | 51                    |
| \$2,000,000 to \$2,999,999  | 0     | 9                  | 0                     |
| \$3,000,000 and \$3,999,999 | 0     | 1                  | 0                     |
| \$4,000,000 to \$4,999,999  | 0     | 0                  | 0                     |
| \$5,000,000 and Above       | 0     | 0                  | 0                     |
| TOTAL                       | 21    | 79                 | 38                    |

| Neighbourhood     | Sales | Active<br>Listings | Benchmark<br>Price | One-Year<br>Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Brunette          | 0     | 0                  | \$0                |                    |
| Connaught Heights | 5     | 11                 | \$947,200          | - 0.8%             |
| Downtown NW       | 0     | 0                  | \$0                |                    |
| Fraserview NW     | 0     | 0                  | \$0                |                    |
| GlenBrooke North  | 2     | 11                 | \$1,090,600        | + 8.8%             |
| Moody Park        | 0     | 3                  | \$1,142,500        | + 10.0%            |
| North Arm         | 0     | 0                  | \$0                |                    |
| Quay              | 0     | 0                  | \$0                |                    |
| Queens Park       | 2     | 5                  | \$1,401,300        | + 10.1%            |
| Queensborough     | 5     | 26                 | \$972,100          | + 0.4%             |
| Sapperton         | 3     | 5                  | \$945,700          | + 6.7%             |
| The Heights NW    | 1     | 5                  | \$1,118,200        | + 7.5%             |
| Uptown NW         | 0     | 7                  | \$944,600          | + 8.5%             |
| West End NW       | 3     | 6                  | \$1,107,200        | - 4.8%             |
| North Surrey      | 0     | 0                  | \$0                |                    |
| TOTAL*            | 21    | 79                 | \$1,079,500        | + 4.0%             |

\* This represents the total of the New Westminster area, not the sum of the areas above.



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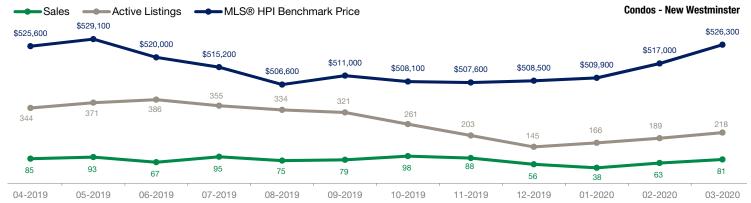
## **New Westminster**

#### **Condo Report – March 2020**

| Price Range                 | Sales | Active<br>Listings | Avg Days<br>on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below          | 0     | 0                  | 0                     |
| \$100,000 to \$199,999      | 0     | 0                  | 0                     |
| \$200,000 to \$399,999      | 16    | 20                 | 21                    |
| \$400,000 to \$899,999      | 65    | 182                | 25                    |
| \$900,000 to \$1,499,999    | 0     | 15                 | 0                     |
| \$1,500,000 to \$1,999,999  | 0     | 1                  | 0                     |
| \$2,000,000 to \$2,999,999  | 0     | 0                  | 0                     |
| \$3,000,000 and \$3,999,999 | 0     | 0                  | 0                     |
| \$4,000,000 to \$4,999,999  | 0     | 0                  | 0                     |
| \$5,000,000 and Above       | 0     | 0                  | 0                     |
| TOTAL                       | 81    | 218                | 25                    |

| Neighbourhood     | Sales | Active<br>Listings | Benchmark<br>Price | One-Year<br>Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Brunette          | 0     | 0                  | \$0                |                    |
| Connaught Heights | 0     | 0                  | \$0                |                    |
| Downtown NW       | 15    | 57                 | \$513,500          | + 5.1%             |
| Fraserview NW     | 10    | 31                 | \$642,400          | + 8.5%             |
| GlenBrooke North  | 0     | 2                  | \$551,000          | + 7.2%             |
| Moody Park        | 1     | 4                  | \$0                |                    |
| North Arm         | 0     | 0                  | \$0                |                    |
| Quay              | 19    | 39                 | \$620,600          | - 3.2%             |
| Queens Park       | 0     | 1                  | \$615,100          | + 7.2%             |
| Queensborough     | 0     | 9                  | \$639,500          | + 0.3%             |
| Sapperton         | 5     | 13                 | \$435,100          | - 1.1%             |
| The Heights NW    | 0     | 0                  | \$504,300          | - 3.9%             |
| Uptown NW         | 31    | 60                 | \$462,100          | - 1.3%             |
| West End NW       | 0     | 2                  | \$332,400          | + 6.2%             |
| North Surrey      | 0     | 0                  | \$0                |                    |
| TOTAL*            | 81    | 218                | \$526,300          | + 1.8%             |

\* This represents the total of the New Westminster area, not the sum of the areas above.



#### **REALTOR®** Report

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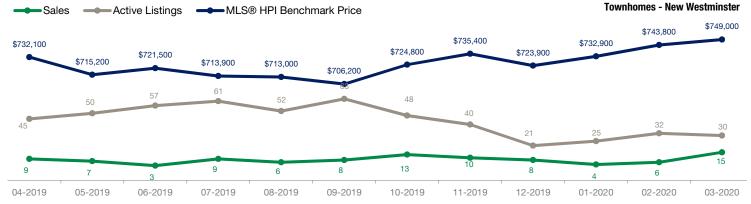
## **New Westminster**

## **Townhomes Report – March 2020**

| Price Range                 | Sales | Active<br>Listings | Days on<br>Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below          | 0     | 0                  | 0                 |
| \$100,000 to \$199,999      | 0     | 0                  | 0                 |
| \$200,000 to \$399,999      | 0     | 0                  | 0                 |
| \$400,000 to \$899,999      | 15    | 29                 | 40                |
| \$900,000 to \$1,499,999    | 0     | 1                  | 0                 |
| \$1,500,000 to \$1,999,999  | 0     | 0                  | 0                 |
| \$2,000,000 to \$2,999,999  | 0     | 0                  | 0                 |
| \$3,000,000 and \$3,999,999 | 0     | 0                  | 0                 |
| \$4,000,000 to \$4,999,999  | 0     | 0                  | 0                 |
| \$5,000,000 and Above       | 0     | 0                  | 0                 |
| TOTAL                       | 15    | 30                 | 40                |

| Neighbourhood     | Sales | Active<br>Listings | Benchmark<br>Price | One-Year<br>Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Brunette          | 0     | 0                  | \$0                |                    |
| Connaught Heights | 0     | 0                  | \$0                |                    |
| Downtown NW       | 1     | 5                  | \$676,900          | + 4.3%             |
| Fraserview NW     | 1     | 4                  | \$834,300          | + 2.1%             |
| GlenBrooke North  | 1     | 0                  | \$561,800          | + 2.2%             |
| Moody Park        | 0     | 0                  | \$0                |                    |
| North Arm         | 0     | 0                  | \$0                |                    |
| Quay              | 0     | 1                  | \$0                |                    |
| Queens Park       | 0     | 0                  | \$0                |                    |
| Queensborough     | 7     | 14                 | \$741,600          | + 3.5%             |
| Sapperton         | 0     | 1                  | \$0                |                    |
| The Heights NW    | 0     | 0                  | \$0                |                    |
| Uptown NW         | 4     | 5                  | \$619,900          | + 1.7%             |
| West End NW       | 1     | 0                  | \$0                |                    |
| North Surrey      | 0     | 0                  | \$0                |                    |
| TOTAL*            | 15    | 30                 | \$749,000          | + 2.9%             |

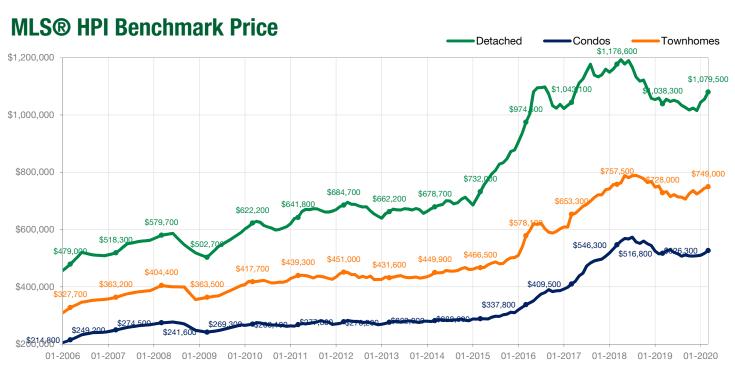
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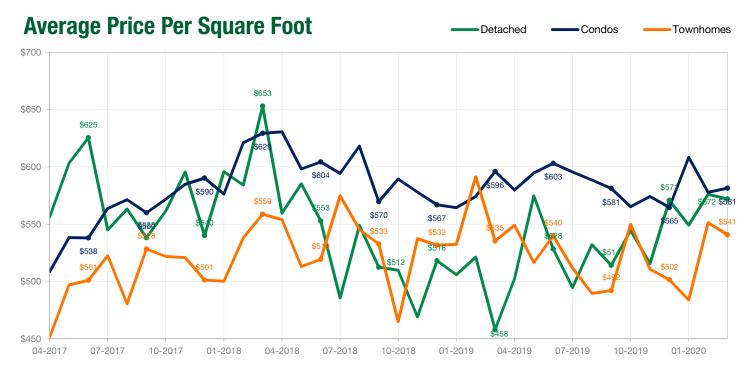


## **New Westminster**

#### **March 2020**



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.