

# Metro Vancouver

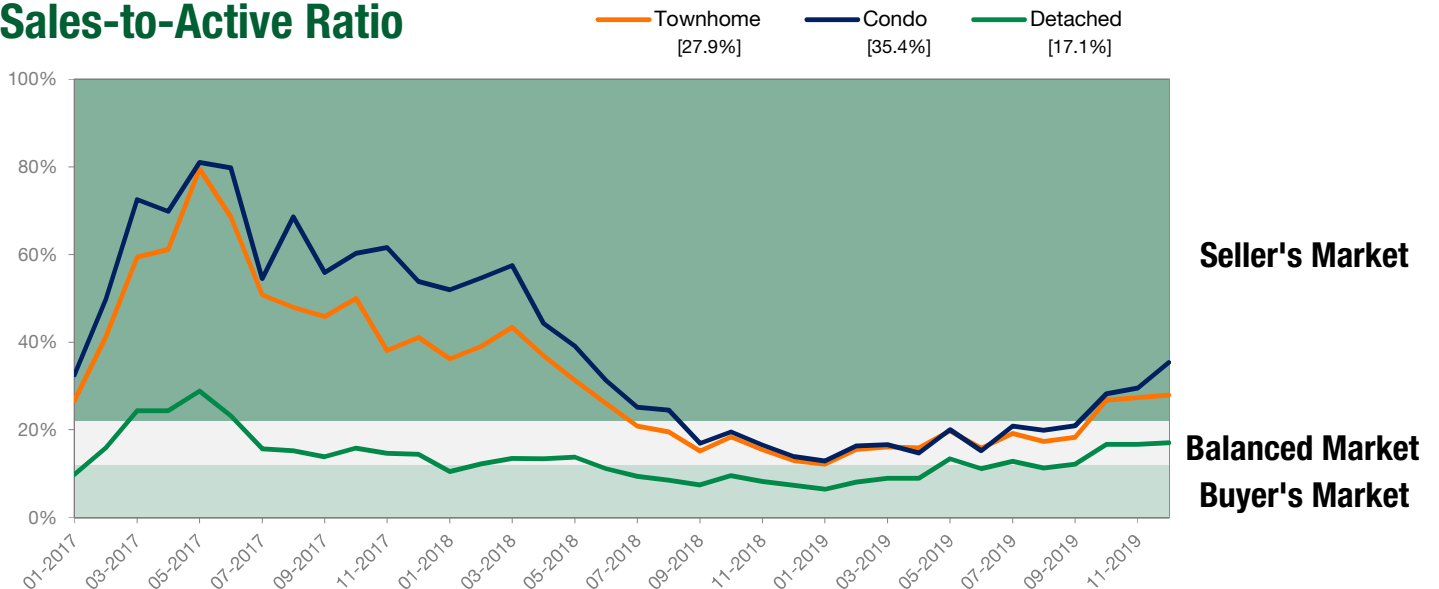
## December 2019

| Detached Properties      | December    |             |                 | November    |             |                 |
|--------------------------|-------------|-------------|-----------------|-------------|-------------|-----------------|
|                          | 2019        | 2018        | One-Year Change | 2019        | 2018        | One-Year Change |
| <b>Activity Snapshot</b> |             |             |                 |             |             |                 |
| Total Active Listings    | 3,547       | 4,811       | - 26.3%         | 4,989       | 6,363       | - 21.6%         |
| Sales                    | 605         | 352         | + 71.9%         | 833         | 519         | + 60.5%         |
| Days on Market Average   | 65          | 56          | + 16.1%         | 57          | 55          | + 3.6%          |
| MLS® HPI Benchmark Price | \$1,423,500 | \$1,482,200 | - 4.0%          | \$1,415,400 | \$1,502,900 | - 5.8%          |

| Condos                   | December  |           |                 | November  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2019      | 2018      | One-Year Change | 2019      | 2018      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 2,981     | 3,862     | - 22.8%         | 4,137     | 4,937     | - 16.2%         |
| Sales                    | 1,054     | 537       | + 96.3%         | 1,220     | 814       | + 49.9%         |
| Days on Market Average   | 48        | 41        | + 17.1%         | 44        | 34        | + 29.4%         |
| MLS® HPI Benchmark Price | \$656,700 | \$675,200 | - 2.7%          | \$651,500 | \$677,500 | - 3.8%          |

| Townhomes                | December  |           |                 | November  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2019      | 2018      | One-Year Change | 2019      | 2018      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 1,050     | 1,294     | - 18.9%         | 1,453     | 1,657     | - 12.3%         |
| Sales                    | 293       | 167       | + 75.4%         | 397       | 256       | + 55.1%         |
| Days on Market Average   | 51        | 44        | + 15.9%         | 42        | 40        | + 5.0%          |
| MLS® HPI Benchmark Price | \$778,400 | \$797,400 | - 2.4%          | \$772,800 | \$808,000 | - 4.4%          |

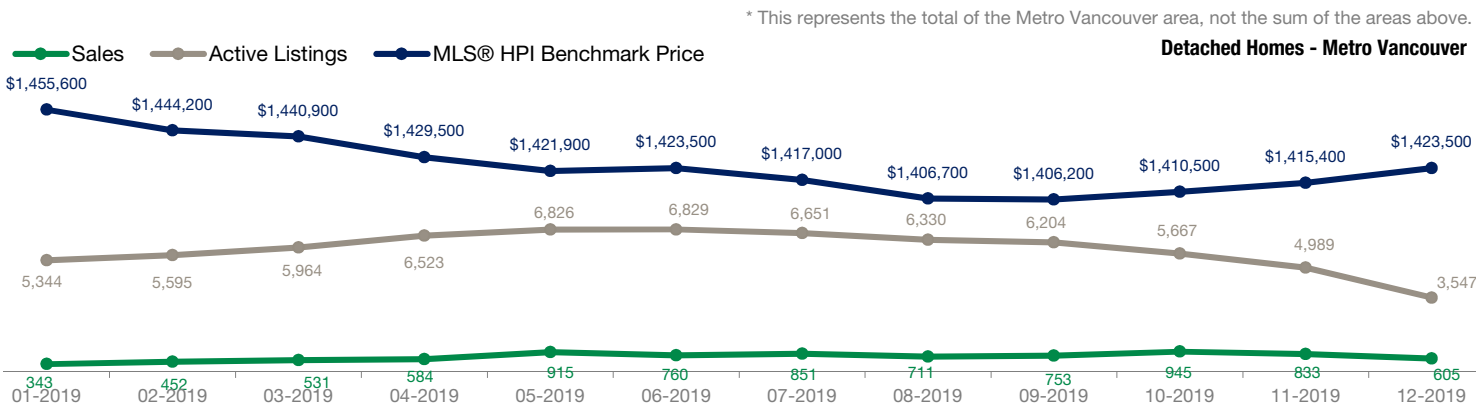
## Sales-to-Active Ratio



# Metro Vancouver

## Detached Properties Report – December 2019

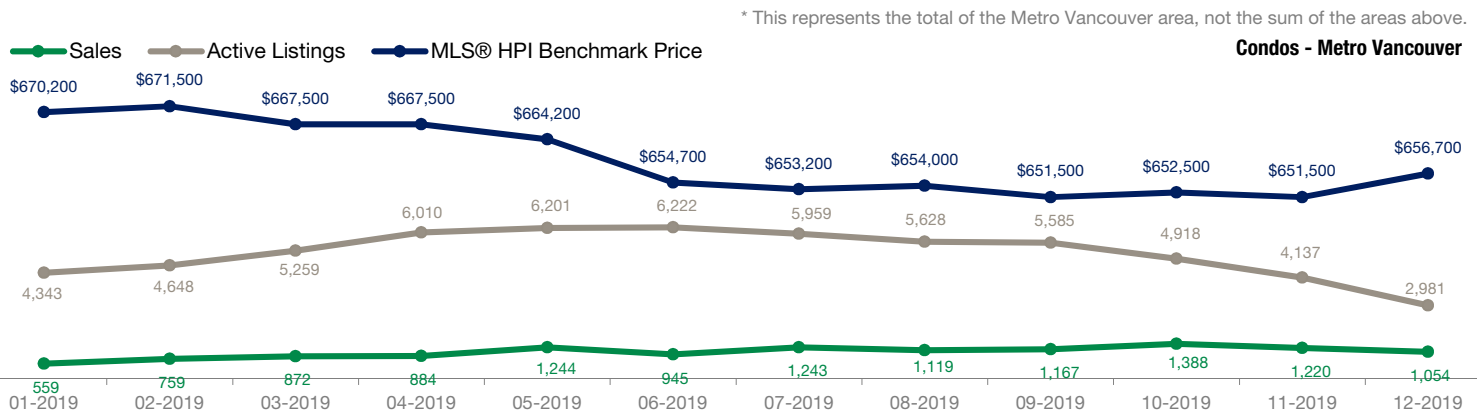
| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood   | Sales      | Active Listings | Benchmark Price    | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|-----------------|------------|-----------------|--------------------|-----------------|
| \$99,999 and Below          | 1          | 4               | 122                | Bowen Island    | 3          | 18              | \$934,900          | - 6.7%          |
| \$100,000 to \$199,999      | 2          | 14              | 139                | Burnaby East    | 6          | 29              | \$1,147,500        | - 0.7%          |
| \$200,000 to \$399,999      | 4          | 47              | 78                 | Burnaby North   | 23         | 88              | \$1,389,000        | - 4.1%          |
| \$400,000 to \$899,999      | 98         | 321             | 64                 | Burnaby South   | 21         | 115             | \$1,494,500        | - 4.8%          |
| \$900,000 to \$1,499,999    | 250        | 794             | 61                 | Coquitlam       | 51         | 259             | \$1,164,300        | - 4.1%          |
| \$1,500,000 to \$1,999,999  | 105        | 592             | 60                 | Ladner          | 8          | 69              | \$935,500          | - 3.0%          |
| \$2,000,000 to \$2,999,999  | 93         | 806             | 68                 | Maple Ridge     | 66         | 298             | \$808,000          | - 2.0%          |
| \$3,000,000 and \$3,999,999 | 30         | 390             | 75                 | New Westminster | 11         | 66              | \$1,015,000        | - 4.1%          |
| \$4,000,000 to \$4,999,999  | 9          | 186             | 123                | North Vancouver | 56         | 187             | \$1,513,300        | - 2.1%          |
| \$5,000,000 and Above       | 13         | 393             | 73                 | Pitt Meadows    | 14         | 31              | \$881,500          | - 3.3%          |
| <b>TOTAL</b>                | <b>605</b> | <b>3,547</b>    | <b>65</b>          | Port Coquitlam  | 24         | 61              | \$951,900          | + 0.5%          |
|                             |            |                 |                    | Port Moody      | 9          | 65              | \$1,399,800        | - 5.8%          |
|                             |            |                 |                    | Richmond        | 87         | 505             | \$1,495,400        | - 6.1%          |
|                             |            |                 |                    | Squamish        | 13         | 66              | \$977,900          | + 2.3%          |
|                             |            |                 |                    | Sunshine Coast  | 32         | 236             | \$574,600          | - 6.4%          |
|                             |            |                 |                    | Tsawwassen      | 11         | 100             | \$1,154,100        | - 3.2%          |
|                             |            |                 |                    | Vancouver East  | 74         | 348             | \$1,390,100        | - 3.1%          |
|                             |            |                 |                    | Vancouver West  | 60         | 497             | \$2,920,800        | - 6.7%          |
|                             |            |                 |                    | West Vancouver  | 28         | 324             | \$2,588,900        | - 3.2%          |
|                             |            |                 |                    | Whistler        | 3          | 93              | \$1,629,700        | + 2.2%          |
|                             |            |                 |                    | <b>TOTAL*</b>   | <b>605</b> | <b>3,547</b>    | <b>\$1,423,500</b> | <b>- 4.0%</b>   |



# Metro Vancouver

## Condo Report – December 2019

| Price Range                 | Sales        | Active Listings | Avg Days on Market | Neighbourhood   | Sales        | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|--------------|-----------------|--------------------|-----------------|--------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0            | 3               | 0                  | Bowen Island    | 0            | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 6            | 26              | 63                 | Burnaby East    | 9            | 31              | \$715,000        | - 7.2%          |
| \$200,000 to \$399,999      | 125          | 236             | 55                 | Burnaby North   | 63           | 132             | \$598,500        | - 3.3%          |
| \$400,000 to \$899,999      | 791          | 1,791           | 45                 | Burnaby South   | 88           | 214             | \$652,000        | - 4.9%          |
| \$900,000 to \$1,499,999    | 108          | 522             | 53                 | Coquitlam       | 104          | 156             | \$528,100        | + 1.8%          |
| \$1,500,000 to \$1,999,999  | 9            | 185             | 59                 | Ladner          | 8            | 29              | \$434,000        | - 6.0%          |
| \$2,000,000 to \$2,999,999  | 8            | 117             | 65                 | Maple Ridge     | 35           | 93              | \$347,500        | - 3.7%          |
| \$3,000,000 and \$3,999,999 | 3            | 40              | 85                 | New Westminster | 56           | 134             | \$508,500        | - 6.5%          |
| \$4,000,000 to \$4,999,999  | 4            | 16              | 103                | North Vancouver | 74           | 155             | \$549,700        | - 3.0%          |
| \$5,000,000 and Above       | 0            | 45              | 0                  | Pitt Meadows    | 9            | 11              | \$485,300        | - 3.5%          |
| <b>TOTAL</b>                | <b>1,054</b> | <b>2,981</b>    | <b>48</b>          | Port Coquitlam  | 34           | 70              | \$446,500        | - 1.0%          |
|                             |              |                 |                    | Port Moody      | 13           | 35              | \$626,800        | - 0.1%          |
|                             |              |                 |                    | Richmond        | 142          | 482             | \$630,200        | - 2.9%          |
|                             |              |                 |                    | Squamish        | 12           | 44              | \$486,500        | - 2.5%          |
|                             |              |                 |                    | Sunshine Coast  | 4            | 55              | \$0              | --              |
|                             |              |                 |                    | Tsawwassen      | 13           | 51              | \$458,600        | - 6.8%          |
|                             |              |                 |                    | Vancouver East  | 98           | 252             | \$559,300        | - 1.1%          |
|                             |              |                 |                    | Vancouver West  | 260          | 847             | \$760,300        | - 3.0%          |
|                             |              |                 |                    | West Vancouver  | 11           | 82              | \$1,009,900      | - 10.2%         |
|                             |              |                 |                    | Whistler        | 20           | 93              | \$493,500        | + 1.9%          |
|                             |              |                 |                    | <b>TOTAL*</b>   | <b>1,054</b> | <b>2,981</b>    | <b>\$656,700</b> | <b>- 2.7%</b>   |

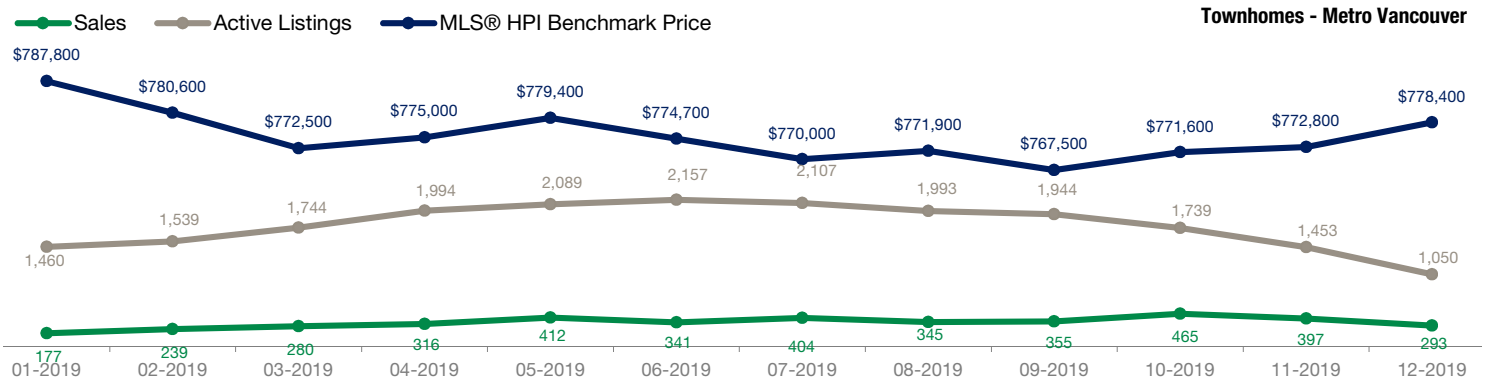


# Metro Vancouver

## Townhomes Report – December 2019

| Price Range                 | Sales      | Active Listings | Days on Market | Neighbourhood   | Sales      | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|------------|-----------------|----------------|-----------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0          | 0               | 0              | Bowen Island    | 0          | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0          | 2               | 0              | Burnaby East    | 6          | 19              | \$650,000        | - 6.6%          |
| \$200,000 to \$399,999      | 2          | 18              | 59             | Burnaby North   | 17         | 38              | \$724,200        | - 0.0%          |
| \$400,000 to \$899,999      | 197        | 506             | 51             | Burnaby South   | 14         | 44              | \$762,600        | - 3.6%          |
| \$900,000 to \$1,499,999    | 76         | 362             | 47             | Coquitlam       | 32         | 59              | \$663,000        | - 0.7%          |
| \$1,500,000 to \$1,999,999  | 14         | 102             | 60             | Ladner          | 4          | 26              | \$638,800        | - 10.9%         |
| \$2,000,000 to \$2,999,999  | 4          | 43              | 150            | Maple Ridge     | 24         | 84              | \$533,800        | - 3.3%          |
| \$3,000,000 and \$3,999,999 | 0          | 9               | 0              | New Westminster | 8          | 19              | \$723,900        | - 5.7%          |
| \$4,000,000 to \$4,999,999  | 0          | 2               | 0              | North Vancouver | 21         | 60              | \$928,500        | - 6.6%          |
| \$5,000,000 and Above       | 0          | 6               | 0              | Pitt Meadows    | 4          | 6               | \$594,200        | - 6.6%          |
| <b>TOTAL</b>                | <b>293</b> | <b>1,050</b>    | <b>51</b>      | Port Coquitlam  | 22         | 30              | \$626,000        | - 1.2%          |
|                             |            |                 |                | Port Moody      | 13         | 18              | \$626,700        | - 5.2%          |
|                             |            |                 |                | Richmond        | 52         | 273             | \$770,300        | - 6.1%          |
|                             |            |                 |                | Squamish        | 9          | 15              | \$732,300        | + 8.5%          |
|                             |            |                 |                | Sunshine Coast  | 3          | 53              | \$0              | --              |
|                             |            |                 |                | Tsawwassen      | 2          | 18              | \$606,900        | - 12.5%         |
|                             |            |                 |                | Vancouver East  | 17         | 37              | \$880,800        | + 1.1%          |
|                             |            |                 |                | Vancouver West  | 30         | 177             | \$1,135,600      | - 0.8%          |
|                             |            |                 |                | West Vancouver  | 5          | 15              | \$0              | --              |
|                             |            |                 |                | Whistler        | 8          | 55              | \$951,500        | + 9.2%          |
|                             |            |                 |                | <b>TOTAL*</b>   | <b>293</b> | <b>1,050</b>    | <b>\$778,400</b> | <b>- 2.4%</b>   |

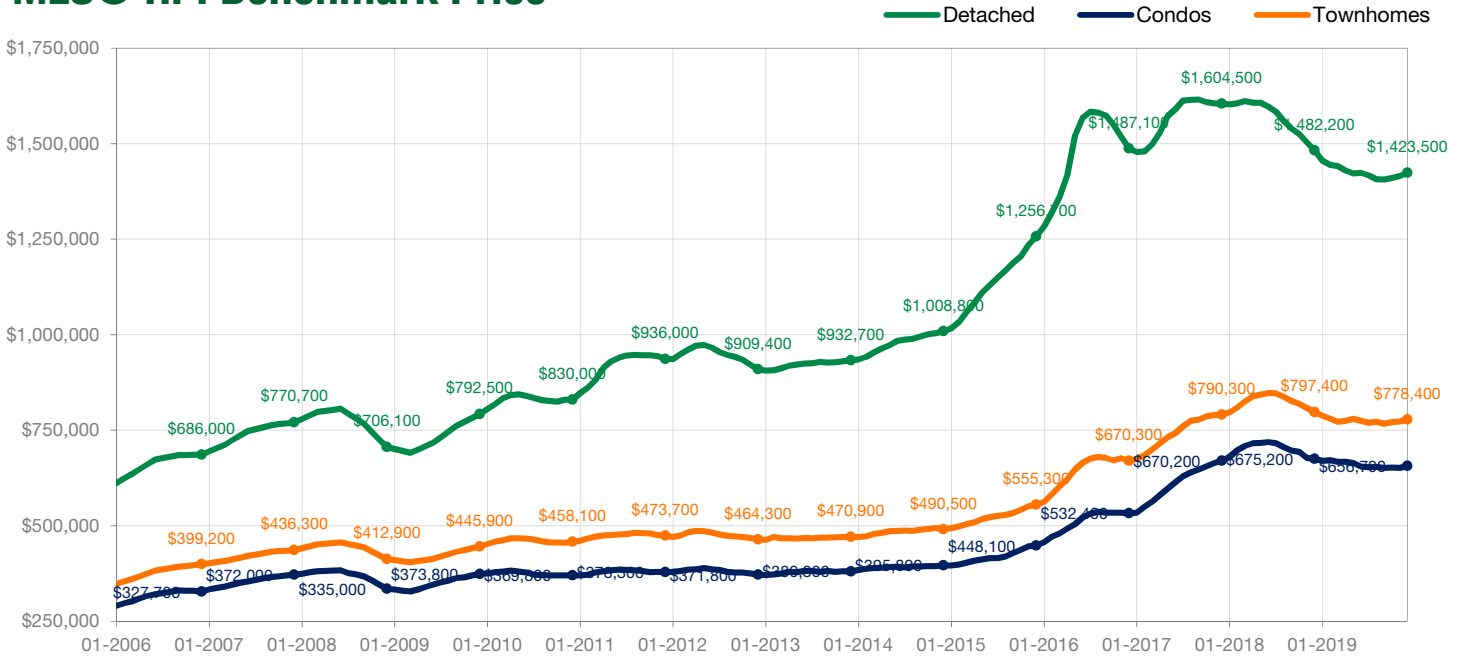
\* This represents the total of the Metro Vancouver area, not the sum of the areas above.



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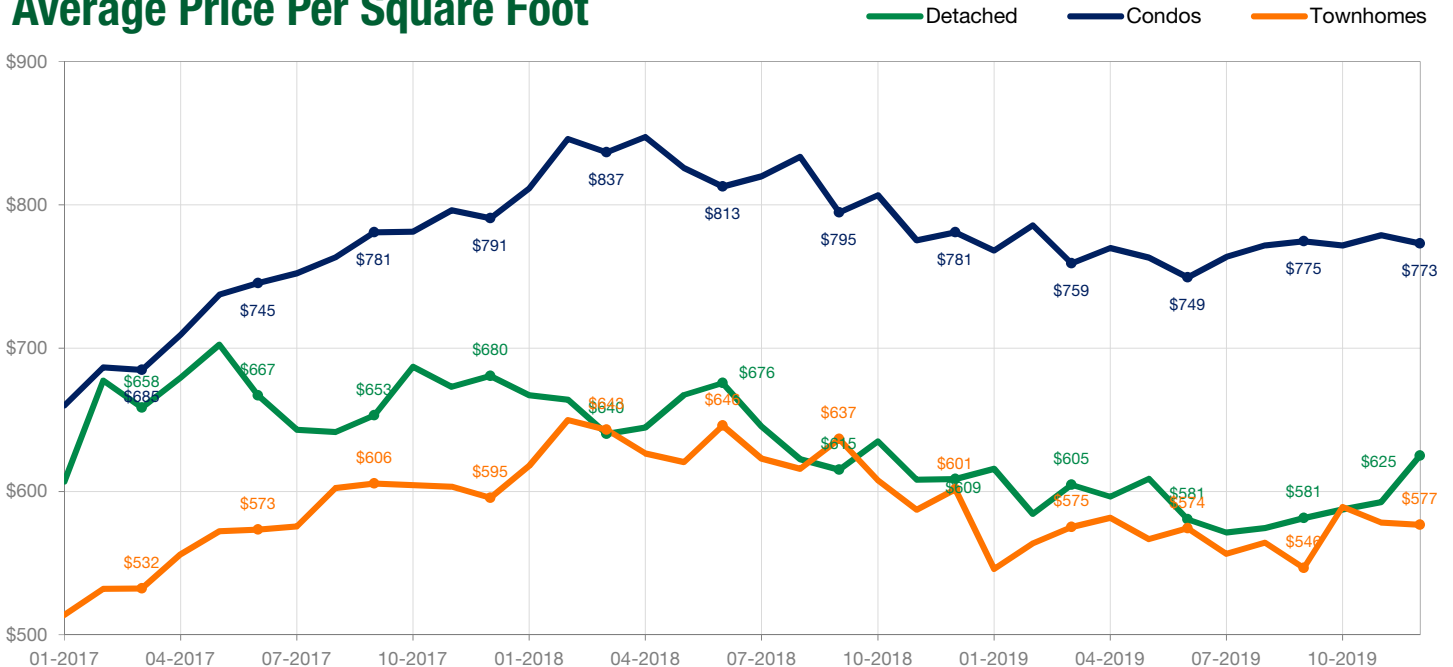
## December 2019

### MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.