REAL ESIATE BOARD

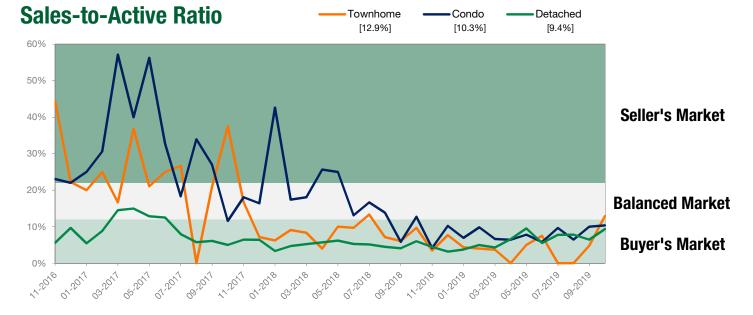
West Vancouver

October 2019

| Detached Properties | | October Se | | | September | eptember | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|--|
| Activity Snapshot | 2019 | 2018 | One-Year Change | 2019 | 2018 | One-Year Change | | |
| Total Active Listings | 502 | 600 | - 16.3% | 541 | 613 | - 11.7% | | |
| Sales | 47 | 36 | + 30.6% | 35 | 25 | + 40.0% | | |
| Days on Market Average | 57 | 54 | + 5.6% | 65 | 93 | - 30.1% | | |
| MLS® HPI Benchmark Price | \$2,523,300 | \$2,758,400 | - 8.5% | \$2,520,100 | \$2,777,500 | - 9.3% | | |

| Condos | | October | | | September | | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|--|
| Activity Snapshot | 2019 | 2018 | One-Year Change | 2019 | 2018 | One-Year Change | | |
| Total Active Listings | 116 | 118 | - 1.7% | 120 | 120 | 0.0% | | |
| Sales | 12 | 15 | - 20.0% | 12 | 7 | + 71.4% | | |
| Days on Market Average | 63 | 72 | - 12.5% | 88 | 25 | + 252.0% | | |
| MLS® HPI Benchmark Price | \$1,048,800 | \$1,155,100 | - 9.2% | \$1,021,200 | \$1,150,700 | - 11.3% | | |

| Townhomes | | October | | | October September | | |
|--------------------------|------|---------|--------------------|------|-------------------|--------------------|--|
| Activity Snapshot | 2019 | 2018 | One-Year Change | 2019 | 2018 | One-Year Change | |
| Total Active Listings | 31 | 31 | 0.0% | 42 | 33 | + 27.3% | |
| Sales | 4 | 3 | + 33.3% | 2 | 2 | 0.0% | |
| Days on Market Average | 94 | 59 | + 59.3% | 57 | 60 | - 5.0% | |
| MLS® HPI Benchmark Price | \$0 | \$0 | | \$0 | \$0 | | |



REALESTATE BOARD OF GREATER VANCOUVER

West Vancouver

Detached Properties Report – October 2019

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 0 | 0 |
| \$900,000 to \$1,499,999 | 6 | 11 | 49 |
| \$1,500,000 to \$1,999,999 | 12 | 33 | 60 |
| \$2,000,000 to \$2,999,999 | 17 | 128 | 66 |
| \$3,000,000 and \$3,999,999 | 5 | 100 | 42 |
| \$4,000,000 to \$4,999,999 | 5 | 65 | 42 |
| \$5,000,000 and Above | 2 | 165 | 59 |
| TOTAL | 47 | 502 | 57 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Altamont | 1 | 19 | \$3,016,200 | - 9.7% |
| Ambleside | 5 | 45 | \$2,042,200 | - 7.7% |
| Bayridge | 2 | 9 | \$2,252,000 | - 7.0% |
| British Properties | 3 | 94 | \$2,733,900 | - 7.4% |
| Canterbury WV | 1 | 11 | \$3,798,000 | - 13.5% |
| Caulfeild | 3 | 38 | \$2,376,800 | - 9.7% |
| Cedardale | 1 | 4 | \$1,793,000 | - 3.3% |
| Chartwell | 1 | 29 | \$3,489,000 | - 5.6% |
| Chelsea Park | 0 | 8 | \$0 | |
| Cypress | 3 | 8 | \$2,445,400 | - 20.9% |
| Cypress Park Estates | 1 | 21 | \$2,388,700 | - 15.3% |
| Deer Ridge WV | 0 | 1 | \$0 | |
| Dundarave | 1 | 23 | \$2,723,500 | - 10.6% |
| Eagle Harbour | 0 | 21 | \$1,799,400 | - 6.8% |
| Eagleridge | 0 | 3 | \$0 | |
| Furry Creek | 0 | 2 | \$0 | |
| Gleneagles | 2 | 17 | \$2,365,400 | - 12.0% |
| Glenmore | 2 | 19 | \$1,965,900 | - 1.5% |
| Horseshoe Bay WV | 1 | 6 | \$1,576,900 | - 6.0% |
| Howe Sound | 1 | 10 | \$2,949,600 | - 11.8% |
| Lions Bay | 4 | 15 | \$1,464,700 | - 8.5% |
| Olde Caulfeild | 1 | 8 | \$0 | |
| Panorama Village | 0 | 0 | \$0 | |
| Park Royal | 0 | 1 | \$0 | |
| Passage Island | 0 | 0 | \$0 | |
| Queens | 1 | 13 | \$2,890,800 | - 5.7% |
| Rockridge | 0 | 4 | \$0 | |
| Sandy Cove | 0 | 3 | \$0 | |
| Sentinel Hill | 4 | 11 | \$2,043,000 | - 9.4% |
| Upper Caulfeild | 1 | 6 | \$2,532,300 | - 16.2% |
| West Bay | 1 | 14 | \$3,211,100 | - 15.1% |
| Westhill | 1 | 5 | \$3,416,100 | - 10.1% |
| Westmount WV | 3 | 18 | \$3,202,700 | - 4.1% |
| Whitby Estates | 2 | 10 | \$4,650,200 | - 15.0% |
| Whytecliff | 1 | 6 | \$2,000,000 | - 13.6% |
| TOTAL* | 47 | 502 | \$2,523,300 | - 8.5% |

* This represents the total of the West Vancouver area, not the sum of the areas above.



REALESTATE BOARD OF GREATER VANCOUVER

West Vancouver

Condo Report – October 2019

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 2 | 0 |
| \$400,000 to \$899,999 | 4 | 29 | 88 |
| \$900,000 to \$1,499,999 | 5 | 27 | 70 |
| \$1,500,000 to \$1,999,999 | 1 | 24 | 9 |
| \$2,000,000 to \$2,999,999 | 0 | 20 | 0 |
| \$3,000,000 and \$3,999,999 | 2 | 8 | 24 |
| \$4,000,000 to \$4,999,999 | 0 | 2 | 0 |
| \$5,000,000 and Above | 0 | 4 | 0 |
| TOTAL | 12 | 116 | 63 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Altamont | 0 | 0 | \$0 | |
| Ambleside | 4 | 32 | \$707,000 | - 8.7% |
| Bayridge | 0 | 0 | \$0 | |
| British Properties | 0 | 4 | \$0 | |
| Canterbury WV | 0 | 0 | \$0 | |
| Caulfeild | 0 | 0 | \$0 | |
| Cedardale | 0 | 4 | \$0 | |
| Chartwell | 0 | 0 | \$0 | |
| Chelsea Park | 0 | 0 | \$0 | |
| Cypress | 0 | 0 | \$0 | |
| Cypress Park Estates | 1 | 6 | \$2,438,200 | - 9.2% |
| Deer Ridge WV | 1 | 3 | \$0 | |
| Dundarave | 4 | 30 | \$1,213,300 | - 10.4% |
| Eagle Harbour | 0 | 0 | \$0 | |
| Eagleridge | 0 | 0 | \$0 | |
| Furry Creek | 0 | 0 | \$0 | |
| Gleneagles | 0 | 0 | \$0 | |
| Glenmore | 0 | 0 | \$0 | |
| Horseshoe Bay WV | 0 | 8 | \$0 | |
| Howe Sound | 0 | 0 | \$0 | |
| Lions Bay | 0 | 0 | \$0 | |
| Olde Caulfeild | 0 | 0 | \$0 | |
| Panorama Village | 0 | 10 | \$1,232,300 | - 12.7% |
| Park Royal | 2 | 18 | \$1,098,000 | - 8.7% |
| Passage Island | 0 | 0 | \$0 | |
| Queens | 0 | 0 | \$0 | |
| Rockridge | 0 | 0 | \$0 | |
| Sandy Cove | 0 | 0 | \$0 | |
| Sentinel Hill | 0 | 0 | \$0 | |
| Upper Caulfeild | 0 | 0 | \$0 | |
| West Bay | 0 | 0 | \$0 | |
| Westhill | 0 | 0 | \$0 | |
| Westmount WV | 0 | 0 | \$0 | |
| Whitby Estates | 0 | 1 | \$0 | |
| Whytecliff | 0 | 0 | \$0 | |
| TOTAL* | 12 | 116 | \$1,048,800 | - 9.2% |

* This represents the total of the West Vancouver area, not the sum of the areas above.



A Research Tool Provided by the Real Estate Board of Greater Vancouver

REAL ESIATE BOARD OF GREATER VANCOUVER

West Vancouver

Townhomes Report – October 2019

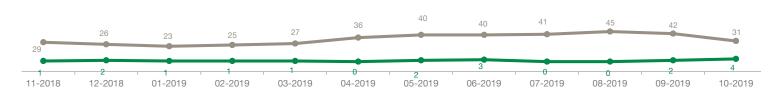
| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 0 | 1 | 0 |
| \$900,000 to \$1,499,999 | 3 | 11 | 115 |
| \$1,500,000 to \$1,999,999 | 1 | 8 | 28 |
| \$2,000,000 to \$2,999,999 | 0 | 7 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 2 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 1 | 0 |
| \$5,000,000 and Above | 0 | 1 | 0 |
| TOTAL | 4 | 31 | 94 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|----------------------|-------|--------------------|--------------------|--------------------|
| Altamont | 0 | 0 | \$0 | |
| Ambleside | 0 | 1 | \$0 | |
| Bayridge | 0 | 0 | \$0 | |
| British Properties | 1 | 0 | \$0 | |
| Canterbury WV | 0 | 0 | \$0 | |
| Caulfeild | 0 | 0 | \$0 | |
| Cedardale | 1 | 2 | \$0 | |
| Chartwell | 0 | 0 | \$0 | |
| Chelsea Park | 0 | 0 | \$0 | |
| Cypress | 0 | 0 | \$0 | |
| Cypress Park Estates | 0 | 2 | \$0 | |
| Deer Ridge WV | 1 | 0 | \$0 | |
| Dundarave | 0 | 1 | \$0 | |
| Eagle Harbour | 0 | 0 | \$0 | |
| Eagleridge | 0 | 0 | \$0 | |
| Furry Creek | 0 | 4 | \$0 | |
| Gleneagles | 0 | 0 | \$0 | |
| Glenmore | 0 | 1 | \$0 | |
| Horseshoe Bay WV | 0 | 1 | \$0 | |
| Howe Sound | 0 | 6 | \$0 | |
| Lions Bay | 0 | 0 | \$0 | |
| Olde Caulfeild | 0 | 1 | \$0 | |
| Panorama Village | 0 | 5 | \$0 | |
| Park Royal | 1 | 1 | \$0 | |
| Passage Island | 0 | 0 | \$0 | |
| Queens | 0 | 0 | \$0 | |
| Rockridge | 0 | 0 | \$0 | |
| Sandy Cove | 0 | 0 | \$0 | |
| Sentinel Hill | 0 | 0 | \$0 | |
| Upper Caulfeild | 0 | 3 | \$0 | |
| West Bay | 0 | 0 | \$0 | |
| Westhill | 0 | 0 | \$0 | |
| Westmount WV | 0 | 0 | \$0 | |
| Whitby Estates | 0 | 3 | \$0 | |
| Whytecliff | 0 | 0 | \$0 | |
| TOTAL* | 4 | 31 | \$0 | |

^{*} This represents the total of the West Vancouver area, not the sum of the areas above.



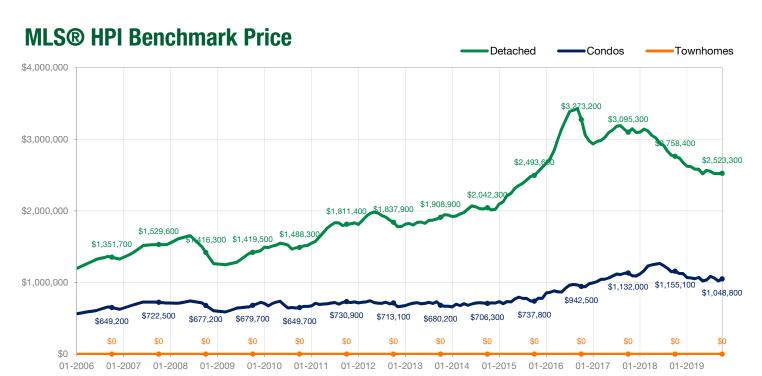
Townhomes - West Vancouver



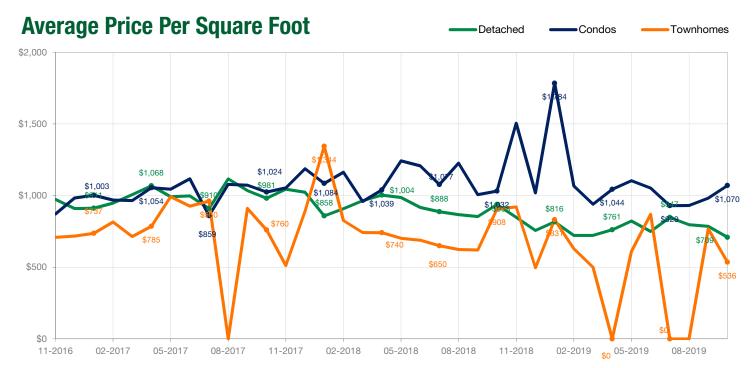
REAL ESIATE BOARD

West Vancouver

October 2019



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.