A Research Tool Provided by the Real Estate Board of Greater Vancouver

West Vancouver

Sales-to-Active Ratio

REAL ESTATE BOARD OF GREATER VANCOUVER

April 2018

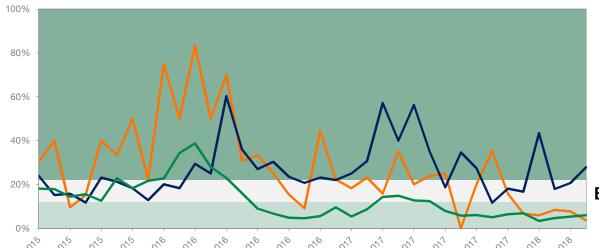
Detached Properties		April			March		
Activity Snapshot	2018	2017	One-Year Change	2018	2017	One-Year Change	
Total Active Listings	543	448	+ 21.2%	497	420	+ 18.3%	
Sales	32	66	- 51.5%	26	60	- 56.7%	
Days on Market Average	42	41	+ 2.4%	48	47	+ 2.1%	
MLS® HPI Benchmark Price	\$3,054,000	\$3,024,300	+ 1.0%	\$3,115,400	\$2,981,900	+ 4.5%	

Condos		April			March			
Activity Snapshot	2018	2017	One-Year Change	2018	2017	One-Year Change		
Total Active Listings	72	55	+ 30.9%	68	49	+ 38.8%		
Sales	20	22	- 9.1%	14	28	- 50.0%		
Days on Market Average	30	12	+ 150.0%	24	29	- 17.2%		
MLS® HPI Benchmark Price	\$1,295,900	\$1,077,200	+ 20.3%	\$1,278,600	\$1,078,700	+ 18.5%		

Townhomes		April			March		
Activity Snapshot	2018	2017	One-Year Change	2018	2017	One-Year Change	
Total Active Listings	28	20	+ 40.0%	26	19	+ 36.8%	
Sales	1	7	- 85.7%	2	3	- 33.3%	
Days on Market Average	34	9	+ 277.8%	12	23	- 47.8%	
MLS® HPI Benchmark Price	\$0	\$0		\$0	\$0		

Townhome

[3.6%]



Seller's Market

Detached

[5.9%]

Condo [27.8%]

> Balanced Market Buyer's Market

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West Vancouver



Detached Properties Report – April 2018

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	0	3
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	0	7	0
\$1,500,000 to \$1,999,999	4	25	69
\$2,000,000 to \$2,999,999	16	130	43
\$3,000,000 and \$3,999,999	6	123	29
\$4,000,000 to \$4,999,999	1	81	89
\$5,000,000 and Above	4	177	28
TOTAL	32	543	42

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	1	25	\$3,974,600	+ 4.8%
Ambleside	5	61	\$2,530,700	+ 2.6%
Bayridge	0	17	\$2,492,300	- 1.2%
British Properties	2	94	\$3,376,300	+ 1.4%
Canterbury WV	0	9	\$5,176,100	+ 0.2%
Caulfeild	2	25	\$2,692,000	- 1.9%
Cedardale	1	6	\$2,180,500	+ 1.7%
Chartwell	0	28	\$4,204,700	+ 1.5%
Chelsea Park	1	5	\$0	
Cypress	1	7	\$3,197,000	- 7.2%
Cypress Park Estates	0	17	\$3,125,400	+ 10.6%
Deer Ridge WV	0	1	\$0	
Dundarave	4	37	\$3,494,800	+ 3.4%
Eagle Harbour	1	21	\$1,899,800	- 0.7%
Eagleridge	0	10	\$2,902,900	- 4.2%
Furry Creek	0	1	\$0	
Gleneagles	1	11	\$2,757,600	- 1.6%
Glenmore	2	18	\$2,243,200	+ 2.8%
Horseshoe Bay WV	0	9	\$1,719,400	+ 3.1%
Howe Sound	1	7	\$3,148,500	- 2.2%
Lions Bay	1	16	\$1,589,100	+ 4.0%
Olde Caulfeild	0	8	\$0	
Panorama Village	0	1	\$0	
Park Royal	1	2	\$0	
Queens	2	17	\$3,540,100	+ 2.1%
Rockridge	1	8	\$0	
Sandy Cove	1	6	\$0	
Sentinel Hill	2	17	\$2,501,000	+ 0.2%
Upper Caulfeild	0	11	\$2,948,200	- 1.4%
West Bay	0	11	\$3,755,000	- 4.5%
Westhill	0	10	\$4,516,600	+ 2.2%
Westmount WV	1	12	\$3,521,200	- 1.1%
Whitby Estates	0	10	\$6,461,800	+ 2.8%
Whytecliff	1	5	\$2,263,800	- 2.2%
TOTAL*	32	543	\$3,054,000	+ 1.0%

* This represents the total of the West Vancouver area, not the sum of the areas above.



REALTOR® Report

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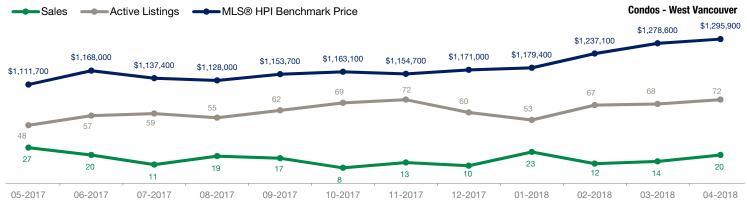


Condo Report – April 2018

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	1	2	16
\$400,000 to \$899,999	7	12	19
\$900,000 to \$1,499,999	7	19	38
\$1,500,000 to \$1,999,999	3	14	35
\$2,000,000 to \$2,999,999	1	14	18
\$3,000,000 and \$3,999,999	1	5	61
\$4,000,000 to \$4,999,999	0	5	0
\$5,000,000 and Above	0	1	0
TOTAL	20	72	30

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	0	0	\$0	
Ambleside	11	17	\$874,800	+ 22.3%
Bayridge	0	0	\$0	
British Properties	0	0	\$0	
Canterbury WV	0	0	\$0	
Caulfeild	0	0	\$0	
Cedardale	2	3	\$0	
Chartwell	0	0	\$0	
Chelsea Park	0	0	\$0	
Cypress	0	0	\$0	
Cypress Park Estates	0	2	\$3,214,500	+ 22.2%
Deer Ridge WV	0	1	\$0	
Dundarave	4	13	\$1,512,400	+ 16.6%
Eagle Harbour	0	0	\$0	
Eagleridge	0	0	\$0	
Furry Creek	0	0	\$0	
Gleneagles	0	0	\$0	
Glenmore	0	0	\$0	
Horseshoe Bay WV	2	9	\$0	
Howe Sound	0	0	\$0	
Lions Bay	0	0	\$0	
Olde Caulfeild	0	0	\$0	
Panorama Village	0	5	\$1,514,800	+ 18.8%
Park Royal	1	19	\$1,332,600	+ 24.5%
Queens	0	0	\$0	
Rockridge	0	0	\$0	
Sandy Cove	0	0	\$0	
Sentinel Hill	0	0	\$0	
Upper Caulfeild	0	0	\$0	
West Bay	0	0	\$0	
Westhill	0	0	\$0	
Westmount WV	0	0	\$0	
Whitby Estates	0	3	\$0	
Whytecliff	0	0	\$0	
TOTAL*	20	72	\$1,295,900	+ 20.3%

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REALTOR® Report

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West Vancouver



Townhomes Report – April 2018

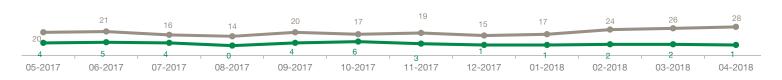
Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	0	0	0
\$900,000 to \$1,499,999	1	6	34
\$1,500,000 to \$1,999,999	0	11	0
\$2,000,000 to \$2,999,999	0	8	0
\$3,000,000 and \$3,999,999	0	1	0
\$4,000,000 to \$4,999,999	0	2	0
\$5,000,000 and Above	0	0	0
TOTAL	1	28	34

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Altamont	0	0	\$0	
Ambleside	0	1	\$0	
Bayridge	0	0	\$0	
British Properties	0	1	\$0	
Canterbury WV	0	0	\$0	
Caulfeild	0	0	\$0	
Cedardale	0	1	\$0	
Chartwell	0	0	\$0	
Chelsea Park	0	1	\$0	
Cypress	0	0	\$0	
Cypress Park Estates	0	0	\$0	
Deer Ridge WV	0	0	\$0	
Dundarave	0	2	\$0	
Eagle Harbour	0	0	\$0	
Eagleridge	0	0	\$0	
Furry Creek	0	5	\$0	
Gleneagles	0	0	\$0	
Glenmore	0	0	\$0	
Horseshoe Bay WV	0	3	\$0	
Howe Sound	0	3	\$0	
Lions Bay	0	0	\$0	
Olde Caulfeild	0	3	\$0	
Panorama Village	1	2	\$0	
Park Royal	0	1	\$0	
Queens	0	0	\$0	
Rockridge	0	0	\$0	
Sandy Cove	0	0	\$0	
Sentinel Hill	0	0	\$0	
Upper Caulfeild	0	2	\$0	
West Bay	0	0	\$0	
Westhill	0	0	\$0	
Westmount WV	0	0	\$0	
Whitby Estates	0	3	\$0	
Whytecliff	0	0	\$0	
TOTAL*	1	28	\$0	

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Sales —Active Listings —MLS® HPI Benchmark Price

Townhomes - West Vancouver



West Vancouver

\$0

01-2016

\$0

01-2018

01-2017

April 2018

\$591,900

01-2006

\$0

01-2008

01-2007

MLS® HPI Benchmark Price Detached Condos Townhomes \$4,000,000 \$3,000,000 \$1,977,700 \$1,962,900 \$1,840,000 \$2,000,000 \$1,694,900 \$1,625,000 \$1,521,200 \$1,439,600 \$1,260,600 \$1,000,000 \$1,077,200 \$908,300 \$750,900 \$756,800 \$736,100 \$728,200 \$722,700 \$700.000 \$683,200 \$685,700 \$616,600

\$0

01-2014

01-2015

01-2012

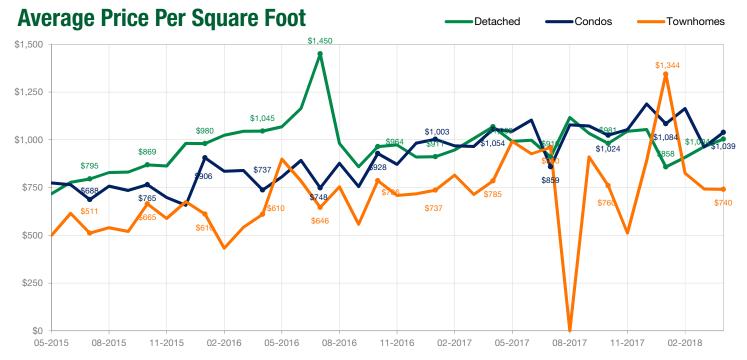
Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

01-2009

\$0

01-2011

01-2010



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.