A Research Tool Provided by the Real Estate Board of Greater Vancouver

# **New Westminster**



### February 2018

Detached Properties	February			January		
Activity Snapshot	2018	2017	One-Year Change	2018	2017	One-Year Change
Total Active Listings	71	69	+ 2.9%	76	56	+ 35.7%
Sales	23	7	+ 228.6%	10	11	- 9.1%
Days on Market Average	48	44	+ 9.1%	44	50	- 12.0%
MLS® HPI Benchmark Price	\$1,159,700	\$1,033,000	+ 12.3%	\$1,148,500	\$1,022,200	+ 12.4%

Condos	February			January		
Activity Snapshot	2018	2017	One-Year Change	2018	2017	One-Year Change
Total Active Listings	77	131	- 41.2%	71	135	- 47.4%
Sales	67	87	- 23.0%	73	48	+ 52.1%
Days on Market Average	14	26	- 46.2%	23	29	- 20.7%
MLS® HPI Benchmark Price	\$529,100	\$393,900	+ 34.3%	\$513,000	\$388,100	+ 32.2%

Townhomes	February			February			January	
Activity Snapshot	2018	2017	One-Year Change	2018	2017	One-Year Change		
Total Active Listings	20	28	- 28.6%	21	25	- 16.0%		
Sales	9	12	- 25.0%	10	4	+ 150.0%		
Days on Market Average	12	20	- 40.0%	30	12	+ 150.0%		
MLS® HPI Benchmark Price	\$712,700	\$571,300	+ 24.8%	\$694,200	\$572,800	+ 21.2%		

#### **Sales-to-Active Ratio** Detached Townhome Condo [45.0%] [87.0%] [32.4%] 140% 120% 100% **Seller's Market** 80% 60% 40% 20% **Balanced Market Buyer's Market** 0% +1-2017 07-2016 09.2010 1.2010 01-2017 07-2017 01-2018 03-2015 09-2015 2010 03-2017 05-2017 09-2017 1-2015 01.20

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## **New Westminster**

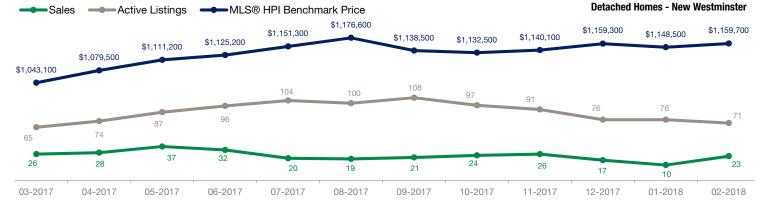


### **Detached Properties Report – February 2018**

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	3	5	71
\$900,000 to \$1,499,999	14	47	44
\$1,500,000 to \$1,999,999	5	8	51
\$2,000,000 to \$2,999,999	1	11	13
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	23	71	48

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brunette	0	0	\$0	
Connaught Heights	0	3	\$1,024,000	+ 7.6%
Downtown NW	0	0	\$0	
Fraserview NW	0	1	\$1,352,800	+ 8.8%
GlenBrooke North	2	8	\$1,152,400	+ 10.6%
Moody Park	1	1	\$1,151,500	+ 11.0%
North Arm	0	0	\$0	
Quay	0	0	\$0	
Queens Park	2	4	\$1,429,200	+ 7.1%
Queensborough	7	18	\$1,110,700	+ 20.5%
Sapperton	2	13	\$989,800	+ 12.4%
The Heights NW	6	7	\$1,178,600	+ 11.6%
Uptown NW	1	6	\$966,400	+ 11.1%
West End NW	2	10	\$1,222,400	+ 6.7%
North Surrey	0	0	\$0	
TOTAL*	23	71	\$1,159,700	+ 12.3%

\* This represents the total of the New Westminster area, not the sum of the areas above.



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# **New Westminster**



### Condo Report – February 2018

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	11	11	14
\$400,000 to \$899,999	55	63	14
\$900,000 to \$1,499,999	1	3	20
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	67	77	14

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brunette	0	0	\$0	
Connaught Heights	0	0	\$0	
Downtown NW	23	16	\$513,200	+ 38.4%
Fraserview NW	13	13	\$592,000	+ 36.6%
GlenBrooke North	1	1	\$514,600	+ 33.2%
Moody Park	1	0	\$0	
North Arm	0	0	\$0	
Quay	7	10	\$628,400	+ 25.6%
Queens Park	0	0	\$0	
Queensborough	4	9	\$643,500	+ 30.5%
Sapperton	3	6	\$416,800	+ 44.2%
The Heights NW	0	0	\$507,600	+ 26.4%
Uptown NW	13	22	\$481,200	+ 38.0%
West End NW	2	0	\$318,200	+ 33.8%
North Surrey	0	0	\$0	
TOTAL*	67	77	\$529,100	+ 34.3%

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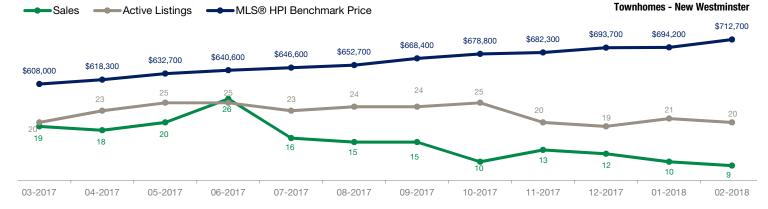


### **Townhomes Report – February 2018**

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	1	0
\$400,000 to \$899,999	9	18	12
\$900,000 to \$1,499,999	0	1	0
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	9	20	12

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brunette	0	0	\$0	
Connaught Heights	0	0	\$0	
Downtown NW	0	3	\$658,000	+ 26.7%
Fraserview NW	1	4	\$833,700	+ 25.1%
GlenBrooke North	0	1	\$578,400	+ 29.9%
Moody Park	0	0	\$0	
North Arm	0	0	\$0	
Quay	0	0	\$0	
Queens Park	0	0	\$0	
Queensborough	5	10	\$785,400	+ 21.3%
Sapperton	0	0	\$0	
The Heights NW	0	0	\$0	
Uptown NW	3	2	\$609,600	+ 28.1%
West End NW	0	0	\$0	
North Surrey	0	0	\$0	
TOTAL*	9	20	\$712,700	+ 24.8%

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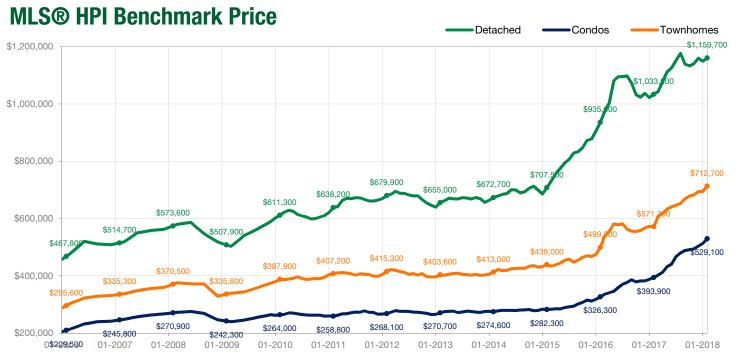
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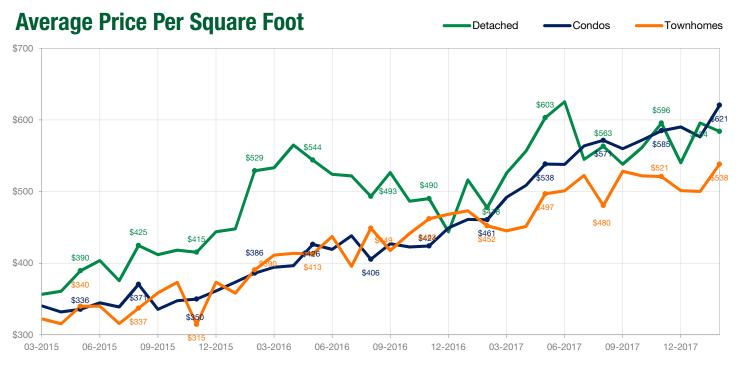
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Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.