A Research Tool Provided by the Real Estate Board of Greater Vancouver

New Westminster



December 2017

Detached Properties	December			November		
Activity Snapshot	2017	2016	One-Year Change	2017	2016	One-Year Change
Total Active Listings	72	63	+ 14.3%	90	84	+ 7.1%
Sales	17	9	+ 88.9%	26	13	+ 100.0%
Days on Market Average	58	39	+ 48.7%	49	43	+ 14.0%
MLS® HPI Benchmark Price	\$1,159,300	\$1,036,300	+ 11.9%	\$1,140,100	\$1,023,000	+ 11.4%

Condos	December			December Nove			November	
Activity Snapshot	2017	2016	One-Year Change	2017	2016	One-Year Change		
Total Active Listings	62	103	- 39.8%	121	177	- 31.6%		
Sales	85	67	+ 26.9%	128	74	+ 73.0%		
Days on Market Average	17	29	- 41.4%	21	22	- 4.5%		
MLS® HPI Benchmark Price	\$503,300	\$382,300	+ 31.7%	\$493,900	\$382,100	+ 29.3%		

Townhomes	December			November		
Activity Snapshot	2017	2016	One-Year Change	2017	2016	One-Year Change
Total Active Listings	16	16	0.0%	20	17	+ 17.6%
Sales	12	6	+ 100.0%	13	10	+ 30.0%
Days on Market Average	30	8	+ 275.0%	26	12	+ 116.7%
MLS® HPI Benchmark Price	\$693,700	\$567,000	+ 22.3%	\$682,300	\$558,100	+ 22.3%

Sales-to-Active Ratio Townhome Condo Detached [137.1%] [23.6%] [75.0%] 140% 120% 100% **Seller's Market** 80% 60% 40% 20% **Balanced Market Buyer's Market** 0% 09-2017 01-2015 07-2016 09-2010 1.2010 01-2017 07-2017 2015 07-2015 09-2015 03-2016 03-2017 05-2017 1-2017 01.20 ×.20 201

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New Westminster



Detached Properties Report – December 2017

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	0	0
\$400,000 to \$899,999	3	6	98
\$900,000 to \$1,499,999	12	42	36
\$1,500,000 to \$1,999,999	2	17	131
\$2,000,000 to \$2,999,999	0	7	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	17	72	58

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brunette	0	0	\$0	
Connaught Heights	0	3	\$1,033,500	+ 6.7%
Downtown NW	0	0	\$0	
Fraserview NW	0	0	\$1,320,500	+ 7.1%
GlenBrooke North	1	9	\$1,144,200	+ 9.3%
Moody Park	0	3	\$1,138,000	+ 9.4%
North Arm	1	0	\$0	
Quay	0	0	\$0	
Queens Park	0	1	\$1,381,700	+ 7.0%
Queensborough	4	24	\$1,103,700	+ 20.4%
Sapperton	3	6	\$996,800	+ 12.5%
The Heights NW	3	11	\$1,188,200	+ 11.2%
Uptown NW	3	6	\$960,600	+ 9.5%
West End NW	2	9	\$1,238,900	+ 7.7%
North Surrey	0	0	\$0	
TOTAL*	17	72	\$1,159,300	+ 11.9%

* This represents the total of the New Westminster area, not the sum of the areas above.

Detached Homes - New Westminster Active Listings Sales \$1,176,600 \$1,159,300 \$1,151,300 \$1,140,100 \$1,138,500 \$1,132,500 \$1,125,200 \$1,111,200 \$1,079,500 \$1,043,100 \$1,033,000 \$1,022,200 108 104 100 97 96 90 87 72 74 69 65 56 37 32 28 26 24 26 19 17 20 21 11 7 01-2017 02-2017 03-2017 04-2017 05-2017 06-2017 07-2017 08-2017 09-2017 10-2017 11-2017 12-2017

Current as of January 03, 2018. All data from the Real Estate Board of Greater Vancouver. Report © 2018 ShowingTime. Percent changes are calculated using rounded figures.

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Condo Report – December 2017

Price Range	Sales	Active Listings	Avg Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	16	8	12
\$400,000 to \$899,999	66	52	17
\$900,000 to \$1,499,999	3	2	47
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	85	62	17

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brunette	0	0	\$0	
Connaught Heights	0	0	\$0	
Downtown NW	18	16	\$488,600	+ 36.5%
Fraserview NW	10	13	\$563,000	+ 32.3%
GlenBrooke North	3	1	\$487,600	+ 29.9%
Moody Park	0	2	\$0	
North Arm	0	0	\$0	
Quay	15	7	\$624,600	+ 25.6%
Queens Park	0	0	\$0	
Queensborough	6	2	\$624,900	+ 31.0%
Sapperton	5	3	\$409,500	+ 48.5%
The Heights NW	0	0	\$469,900	+ 25.0%
Uptown NW	27	18	\$441,300	+ 30.8%
West End NW	1	0	\$304,700	+ 31.2%
North Surrey	0	0	\$0	
TOTAL*	85	62	\$503,300	+ 31.7%

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New Westminster

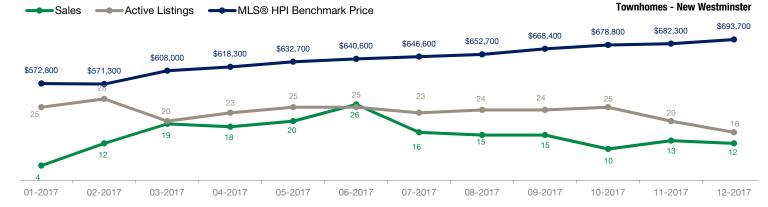


Townhomes Report – December 2017

Price Range	Sales	Active Listings	Days on Market
\$99,999 and Below	0	0	0
\$100,000 to \$199,999	0	0	0
\$200,000 to \$399,999	0	3	0
\$400,000 to \$899,999	12	12	30
\$900,000 to \$1,499,999	0	1	0
\$1,500,000 to \$1,999,999	0	0	0
\$2,000,000 to \$2,999,999	0	0	0
\$3,000,000 and \$3,999,999	0	0	0
\$4,000,000 to \$4,999,999	0	0	0
\$5,000,000 and Above	0	0	0
TOTAL	12	16	30

Neighbourhood	Sales	Active Listings	Benchmark Price	One-Year Change
Brunette	0	0	\$0	
Connaught Heights	0	0	\$0	
Downtown NW	0	2	\$627,300	+ 20.5%
Fraserview NW	3	5	\$811,500	+ 21.9%
GlenBrooke North	0	0	\$557,000	+ 22.4%
Moody Park	0	0	\$0	
North Arm	0	0	\$0	
Quay	0	0	\$0	
Queens Park	0	0	\$0	
Queensborough	6	7	\$773,400	+ 22.4%
Sapperton	1	0	\$0	
The Heights NW	0	0	\$0	
Uptown NW	2	2	\$587,400	+ 21.8%
West End NW	0	0	\$0	
North Surrey	0	0	\$0	
TOTAL*	12	16	\$693,700	+ 22.3%

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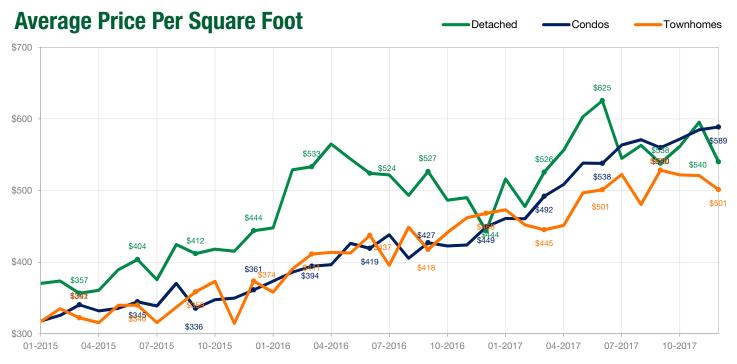
New Westminster



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Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.