New Westminster

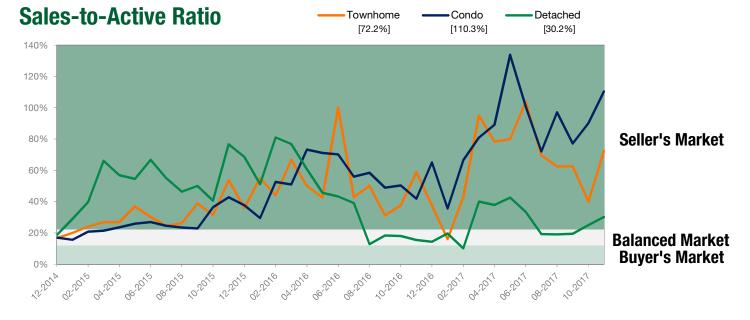
REAL ESTATE BOARD OF GREATER VANCOUVER

November 2017

| Detached Properties | | November | | | October | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|
| Activity Snapshot | 2017 | 2016 | One-Year Change | 2017 | 2016 | One-Year Change | |
| Total Active Listings | 86 | 84 | + 2.4% | 96 | 89 | + 7.9% | |
| Sales | 26 | 13 | + 100.0% | 24 | 16 | + 50.0% | |
| Days on Market Average | 49 | 43 | + 14.0% | 60 | 20 | + 200.0% | |
| MLS® HPI Benchmark Price | \$1,140,100 | \$1,023,000 | + 11.4% | \$1,132,500 | \$1,032,200 | + 9.7% | |

| Condos | | November | | | October | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|--|
| Activity Snapshot | 2017 | 2016 | One-Year Change | 2017 | 2016 | One-Year Change | |
| Total Active Listings | 116 | 177 | - 34.5% | 132 | 173 | - 23.7% | |
| Sales | 128 | 74 | + 73.0% | 119 | 87 | + 36.8% | |
| Days on Market Average | 21 | 22 | - 4.5% | 16 | 23 | - 30.4% | |
| MLS® HPI Benchmark Price | \$493,900 | \$382,100 | + 29.3% | \$490,900 | \$379,100 | + 29.5% | |

| Townhomes | November | | | October | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2017 | 2016 | One-Year Change | 2017 | 2016 | One-Year Change |
| Total Active Listings | 18 | 17 | + 5.9% | 25 | 16 | + 56.3% |
| Sales | 13 | 10 | + 30.0% | 10 | 6 | + 66.7% |
| Days on Market Average | 26 | 12 | + 116.7% | 18 | 8 | + 125.0% |
| MLS® HPI Benchmark Price | \$682,300 | \$558,100 | + 22.3% | \$678,800 | \$554,800 | + 22.4% |



REALTOR® Report

A Research Tool Provided by the Real Estate Board of Greater Vancouver

New Westminster

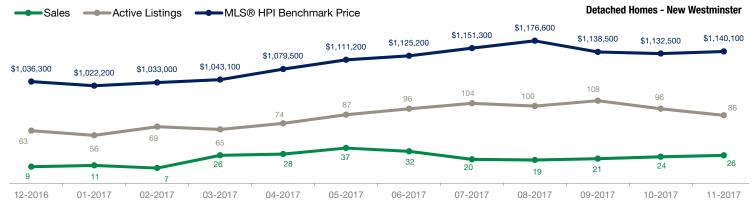


Detached Properties Report – November 2017

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 1 | 9 | 118 |
| \$900,000 to \$1,499,999 | 25 | 45 | 46 |
| \$1,500,000 to \$1,999,999 | 0 | 20 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 12 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 26 | 86 | 49 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Brunette | 0 | 0 | \$0 | |
| Connaught Heights | 0 | 4 | \$1,019,500 | + 5.1% |
| Downtown NW | 0 | 0 | \$0 | |
| Fraserview NW | 0 | 0 | \$1,320,000 | + 4.5% |
| GlenBrooke North | 1 | 8 | \$1,132,700 | + 9.3% |
| Moody Park | 0 | 3 | \$1,130,600 | + 10.3% |
| North Arm | 0 | 1 | \$0 | |
| Quay | 0 | 0 | \$0 | |
| Queens Park | 0 | 7 | \$1,368,900 | + 4.7% |
| Queensborough | 8 | 28 | \$1,075,200 | + 22.1% |
| Sapperton | 0 | 6 | \$969,500 | + 9.6% |
| The Heights NW | 13 | 13 | \$1,162,200 | + 10.4% |
| Uptown NW | 0 | 6 | \$938,800 | + 7.2% |
| West End NW | 4 | 10 | \$1,235,300 | + 7.5% |
| North Surrey | 0 | 0 | \$0 | |
| TOTAL* | 26 | 86 | \$1,140,100 | + 11.4% |

* This represents the total of the New Westminster area, not the sum of the areas above.



REALTOR® Report

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New Westminster

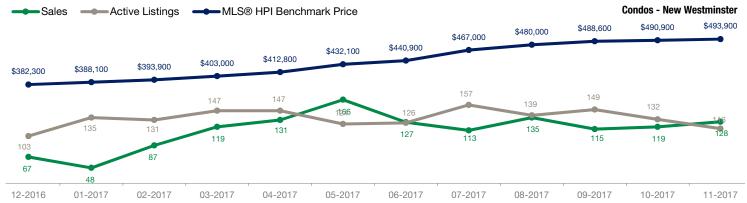


Condo Report – November 2017

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 25 | 24 | 20 |
| \$400,000 to \$899,999 | 99 | 82 | 21 |
| \$900,000 to \$1,499,999 | 4 | 10 | 28 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 128 | 116 | 21 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Brunette | 0 | 0 | \$0 | |
| Connaught Heights | 0 | 0 | \$0 | |
| Downtown NW | 29 | 26 | \$471,700 | + 32.6% |
| Fraserview NW | 16 | 23 | \$555,200 | + 27.9% |
| GlenBrooke North | 4 | 4 | \$481,300 | + 26.1% |
| Moody Park | 0 | 1 | \$0 | |
| North Arm | 0 | 0 | \$0 | |
| Quay | 25 | 17 | \$621,100 | + 20.5% |
| Queens Park | 0 | 0 | \$0 | |
| Queensborough | 8 | 10 | \$599,800 | + 25.4% |
| Sapperton | 7 | 5 | \$391,800 | + 45.1% |
| The Heights NW | 2 | 0 | \$481,100 | + 25.4% |
| Uptown NW | 37 | 29 | \$438,300 | + 34.1% |
| West End NW | 0 | 1 | \$300,300 | + 28.0% |
| North Surrey | 0 | 0 | \$0 | |
| TOTAL* | 128 | 116 | \$493,900 | + 29.3% |

* This represents the total of the New Westminster area, not the sum of the areas above.



REALTOR® Report

A Research Tool Provided by the Real Estate Board of Greater Vancouver

New Westminster



Townhomes Report – November 2017

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 1 | 0 |
| \$400,000 to \$899,999 | 12 | 17 | 26 |
| \$900,000 to \$1,499,999 | 1 | 0 | 33 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 13 | 18 | 26 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Brunette | 0 | 0 | \$0 | |
| Connaught Heights | 0 | 0 | \$0 | |
| Downtown NW | 2 | 1 | \$617,200 | + 20.7% |
| Fraserview NW | 2 | 3 | \$798,400 | + 20.8% |
| GlenBrooke North | 2 | 0 | \$555,300 | + 23.0% |
| Moody Park | 0 | 0 | \$0 | |
| North Arm | 0 | 0 | \$0 | |
| Quay | 0 | 0 | \$0 | |
| Queens Park | 0 | 0 | \$0 | |
| Queensborough | 6 | 10 | \$758,100 | + 23.1% |
| Sapperton | 0 | 1 | \$0 | |
| The Heights NW | 0 | 0 | \$0 | |
| Uptown NW | 1 | 3 | \$578,800 | + 20.5% |
| West End NW | 0 | 0 | \$0 | |
| North Surrey | 0 | 0 | \$0 | |
| TOTAL* | 13 | 18 | \$682,300 | + 22.3% |

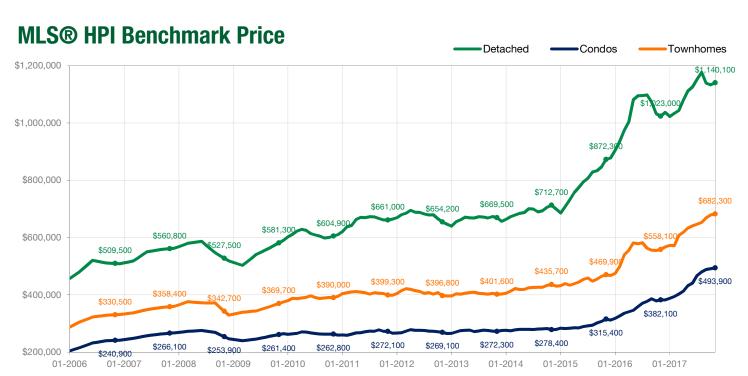
* This represents the total of the New Westminster area, not the sum of the areas above.



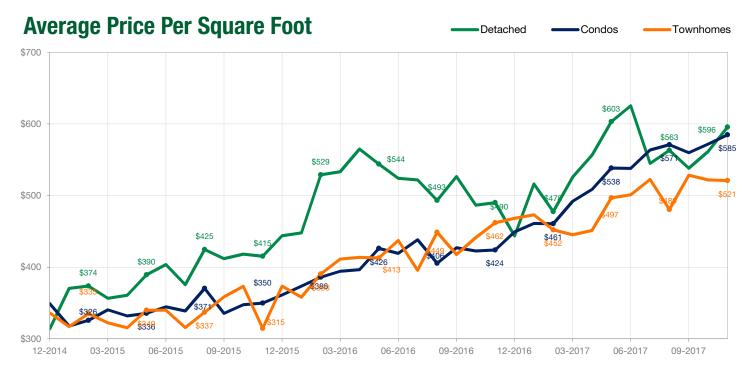
New Westminster



November 2017



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.