A Research Tool Provided by the Real Estate Board of Greater Vancouver

Ladner

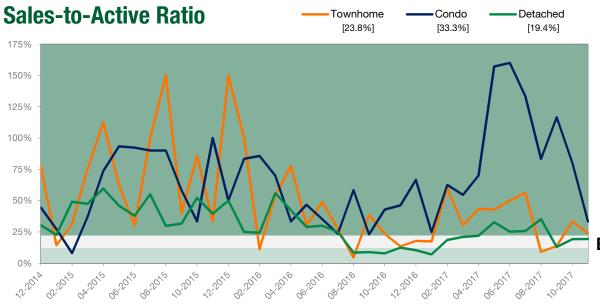
November 2017

| Detached Properties | | November (| | | October | |
|----------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2017 | 2016 | One-Year Change | 2017 | 2016 | One-Year Change |
| Total Active Listings | 93 | 113 | - 17.7% | 99 | 127 | - 22.0% |
| Sales | 18 | 14 | + 28.6% | 19 | 10 | + 90.0% |
| Days on Market Average | 67 | 61 | + 9.8% | 37 | 28 | + 32.1% |
| MLS® HPI Benchmark Price | \$1,035,500 | \$1,016,800 | + 1.8% | \$1,027,600 | \$1,035,900 | - 0.8% |

| Condos | | November | | | October | | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|--|--|
| Activity Snapshot | 2017 | 2016 | One-Year Change | 2017 | 2016 | One-Year Change | | |
| Total Active Listings | 9 | 13 | - 30.8% | 5 | 14 | - 64.3% | | |
| Sales | 3 | 6 | - 50.0% | 4 | 6 | - 33.3% | | |
| Days on Market Average | 6 | 19 | - 68.4% | 23 | 48 | - 52.1% | | |
| MLS® HPI Benchmark Price | \$433,400 | \$400,700 | + 8.2% | \$422,600 | \$413,600 | + 2.2% | | |

| Townhomes | November | | | October | | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|--|
| Activity Snapshot | 2017 | 2016 | One-Year Change | 2017 | 2016 | One-Year Change | |
| Total Active Listings | 21 | 52 | - 59.6% | 21 | 47 | - 55.3% | |
| Sales | 5 | 7 | - 28.6% | 7 | 11 | - 36.4% | |
| Days on Market Average | 55 | 51 | + 7.8% | 48 | 16 | + 200.0% | |
| MLS® HPI Benchmark Price | \$756,500 | \$631,200 | + 19.9% | \$744,800 | \$640,100 | + 16.4% | |

Townhome



Seller's Market

Balanced Market Buyer's Market

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Detached Properties Report – November 2017

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 2 | 0 |
| \$400,000 to \$899,999 | 4 | 11 | 55 |
| \$900,000 to \$1,499,999 | 12 | 42 | 66 |
| \$1,500,000 to \$1,999,999 | 2 | 18 | 97 |
| \$2,000,000 to \$2,999,999 | 0 | 9 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 2 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 2 | 0 |
| \$5,000,000 and Above | 0 | 7 | 0 |
| TOTAL | 18 | 93 | 67 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Delta Manor | 5 | 7 | \$975,600 | + 1.4% |
| East Delta | 0 | 4 | \$0 | |
| Hawthorne | 2 | 24 | \$1,031,200 | + 2.5% |
| Holly | 3 | 8 | \$1,072,600 | + 3.6% |
| Ladner Elementary | 6 | 15 | \$959,000 | + 1.0% |
| Ladner Rural | 0 | 13 | \$1,700,000 | - 2.3% |
| Neilsen Grove | 2 | 10 | \$1,140,100 | + 1.3% |
| Port Guichon | 0 | 8 | \$936,600 | + 0.3% |
| Westham Island | 0 | 4 | \$0 | |
| TOTAL* | 18 | 93 | \$1,035,500 | + 1.8% |

* This represents the total of the Ladner area, not the sum of the areas above.

Detached Homes - Ladner



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Ladner



Condo Report – November 2017

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 1 | 1 | 3 |
| \$400,000 to \$899,999 | 2 | 8 | 7 |
| \$900,000 to \$1,499,999 | 0 | 0 | 0 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 3 | 9 | 6 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Delta Manor | 1 | 1 | \$415,100 | + 8.3% |
| East Delta | 0 | 0 | \$0 | |
| Hawthorne | 2 | 4 | \$423,000 | + 10.9% |
| Holly | 0 | 0 | \$0 | |
| Ladner Elementary | 0 | 1 | \$392,200 | + 5.0% |
| Ladner Rural | 0 | 2 | \$0 | |
| Neilsen Grove | 0 | 1 | \$555,300 | + 4.6% |
| Port Guichon | 0 | 0 | \$0 | |
| Westham Island | 0 | 0 | \$0 | |
| TOTAL* | 3 | 9 | \$433,400 | + 8.2% |





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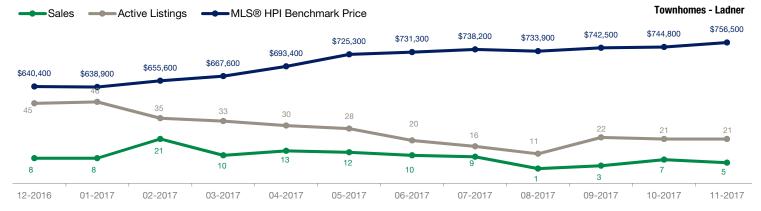


Townhomes Report – November 2017

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 1 | 0 |
| \$400,000 to \$899,999 | 3 | 16 | 22 |
| \$900,000 to \$1,499,999 | 2 | 4 | 106 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 5 | 21 | 55 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Delta Manor | 0 | 1 | \$765,100 | + 21.3% |
| East Delta | 0 | 0 | \$0 | |
| Hawthorne | 1 | 6 | \$684,500 | + 22.8% |
| Holly | 0 | 0 | \$778,400 | + 22.1% |
| Ladner Elementary | 1 | 6 | \$650,500 | + 22.4% |
| Ladner Rural | 0 | 1 | \$0 | |
| Neilsen Grove | 3 | 7 | \$1,129,700 | + 18.4% |
| Port Guichon | 0 | 0 | \$0 | |
| Westham Island | 0 | 0 | \$0 | |
| TOTAL* | 5 | 21 | \$756,500 | + 19.9% |

* This represents the total of the Ladner area, not the sum of the areas above.

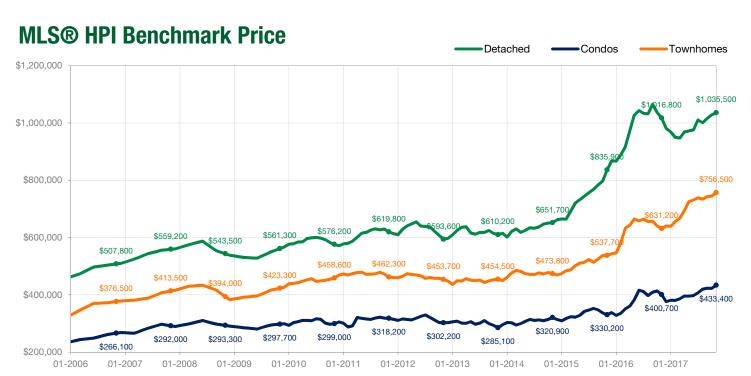


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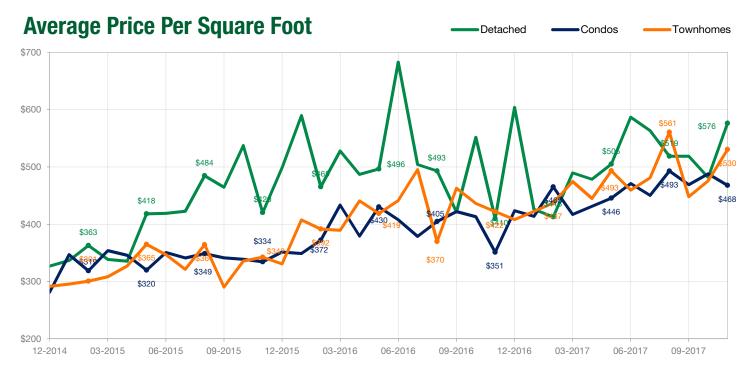
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Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.