A Research Tool Provided by the Real Estate Board of Greater Vancouver

Ladner

October 2017

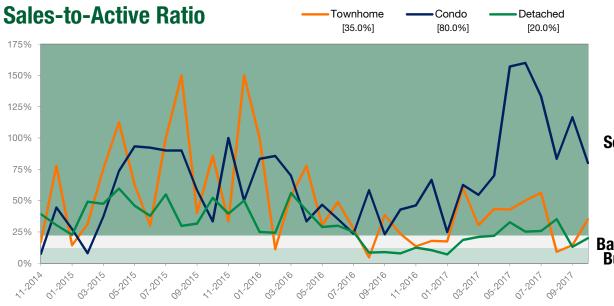
| Detached Properties | | October | | | September | | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|--|
| Activity Snapshot | 2017 | 2016 | One-Year Change | 2017 | 2016 | One-Year Change | |
| Total Active Listings | 95 | 127 | - 25.2% | 92 | 125 | - 26.4% | |
| Sales | 19 | 10 | + 90.0% | 12 | 11 | + 9.1% | |
| Days on Market Average | 37 | 28 | + 32.1% | 60 | 62 | - 3.2% | |
| MLS® HPI Benchmark Price | \$1,027,600 | \$1,035,900 | - 0.8% | \$1,015,100 | \$1,064,900 | - 4.7% | |

| Condos | October Se _l | | | September | | |
|--------------------------|-------------------------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2017 | 2016 | One-Year Change | 2017 | 2016 | One-Year Change |
| Total Active Listings | 5 | 14 | - 64.3% | 6 | 13 | - 53.8% |
| Sales | 4 | 6 | - 33.3% | 7 | 3 | + 133.3% |
| Days on Market Average | 23 | 48 | - 52.1% | 17 | 47 | - 63.8% |
| MLS® HPI Benchmark Price | \$422,600 | \$413,600 | + 2.2% | \$422,800 | \$408,900 | + 3.4% |

| Townhomes | October | | | September | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2017 | 2016 | One-Year Change | 2017 | 2016 | One-Year Change |
| Total Active Listings | 20 | 47 | - 57.4% | 21 | 39 | - 46.2% |
| Sales | 7 | 11 | - 36.4% | 3 | 15 | - 80.0% |
| Days on Market Average | 48 | 16 | + 200.0% | 21 | 5 | + 320.0% |
| MLS® HPI Benchmark Price | \$744,800 | \$640,100 | + 16.4% | \$742,500 | \$656,700 | + 13.1% |

Townhome

Condo



Seller's Market

Balanced Market Buyer's Market

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Detached Properties Report – October 2017

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 1 | 0 |
| \$400,000 to \$899,999 | 6 | 9 | 25 |
| \$900,000 to \$1,499,999 | 11 | 43 | 32 |
| \$1,500,000 to \$1,999,999 | 2 | 22 | 99 |
| \$2,000,000 to \$2,999,999 | 0 | 8 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 2 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 3 | 0 |
| \$5,000,000 and Above | 0 | 7 | 0 |
| TOTAL | 19 | 95 | 37 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Delta Manor | 6 | 8 | \$968,800 | - 1.5% |
| East Delta | 0 | 4 | \$0 | |
| Hawthorne | 6 | 23 | \$1,027,100 | - 0.2% |
| Holly | 1 | 8 | \$1,059,500 | + 0.7% |
| Ladner Elementary | 3 | 20 | \$949,600 | - 1.9% |
| Ladner Rural | 0 | 12 | \$1,736,400 | + 0.4% |
| Neilsen Grove | 2 | 10 | \$1,131,700 | - 0.7% |
| Port Guichon | 1 | 7 | \$919,400 | - 4.8% |
| Westham Island | 0 | 3 | \$0 | |
| TOTAL* | 19 | 95 | \$1,027,600 | - 0.8% |

* This represents the total of the Ladner area, not the sum of the areas above.



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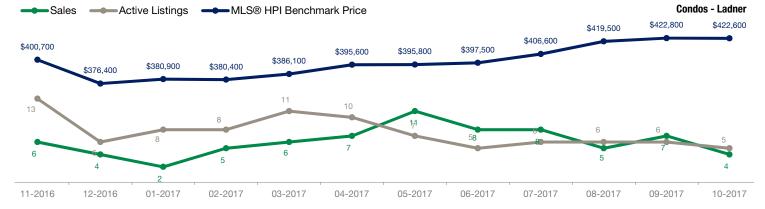


Condo Report – October 2017

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 1 | 0 |
| \$400,000 to \$899,999 | 4 | 4 | 23 |
| \$900,000 to \$1,499,999 | 0 | 0 | 0 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 4 | 5 | 23 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Delta Manor | 1 | 1 | \$407,000 | + 3.8% |
| East Delta | 0 | 0 | \$0 | |
| Hawthorne | 2 | 4 | \$410,200 | + 3.4% |
| Holly | 0 | 0 | \$0 | |
| Ladner Elementary | 1 | 0 | \$384,100 | - 1.5% |
| Ladner Rural | 0 | 0 | \$0 | |
| Neilsen Grove | 0 | 0 | \$541,200 | + 1.1% |
| Port Guichon | 0 | 0 | \$0 | |
| Westham Island | 0 | 0 | \$0 | |
| TOTAL* | 4 | 5 | \$422,600 | + 2.2% |

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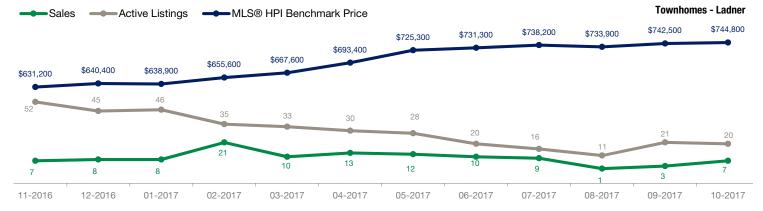


Townhomes Report – October 2017

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 1 | 0 |
| \$400,000 to \$899,999 | 7 | 14 | 48 |
| \$900,000 to \$1,499,999 | 0 | 5 | 0 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 7 | 20 | 48 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Delta Manor | 1 | 1 | \$753,500 | + 17.5% |
| East Delta | 0 | 0 | \$0 | |
| Hawthorne | 5 | 7 | \$679,400 | + 20.5% |
| Holly | 0 | 0 | \$772,200 | + 18.5% |
| Ladner Elementary | 0 | 5 | \$642,600 | + 18.5% |
| Ladner Rural | 0 | 0 | \$0 | |
| Neilsen Grove | 1 | 7 | \$1,101,900 | + 14.8% |
| Port Guichon | 0 | 0 | \$0 | |
| Westham Island | 0 | 0 | \$0 | |
| TOTAL* | 7 | 20 | \$744,800 | + 16.4% |

* This represents the total of the Ladner area, not the sum of the areas above.

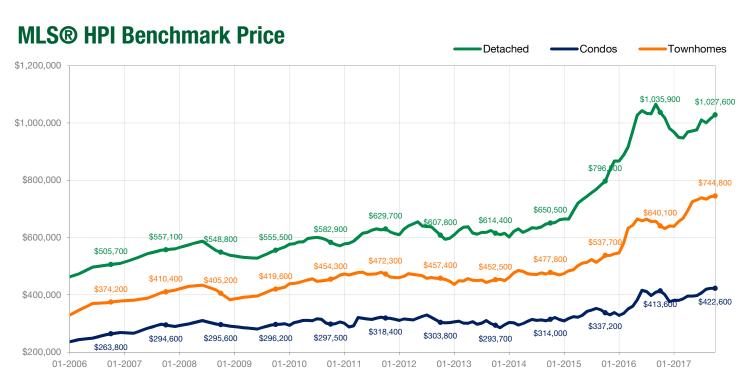


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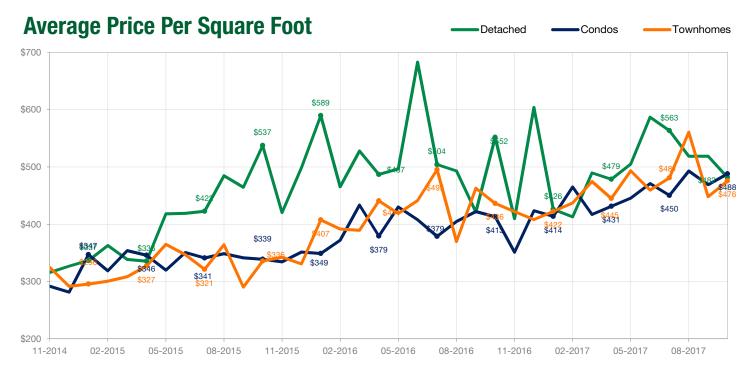
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Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.