A Research Tool Provided by the Real Estate Board of Greater Vancouver

Ladner

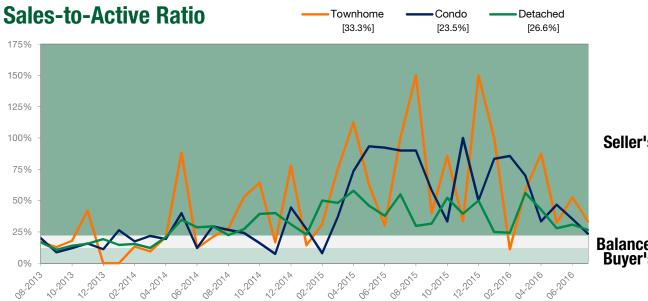
REAL ESTATE BOARD OF GREATER VANCOUVER

July 2016

| Detached Properties | | July | | | June | | | |
|--------------------------|-------------|-----------|--------------------|-------------|-----------|--------------------|--|--|
| Activity Snapshot | 2016 | 2015 | One-Year Change | 2016 | 2015 | One-Year Change | | |
| Total Active Listings | 94 | 60 | + 56.7% | 94 | 66 | + 42.4% | | |
| Sales | 25 | 33 | - 24.2% | 29 | 25 | + 16.0% | | |
| Days on Market Average | 30 | 35 | - 14.3% | 32 | 21 | + 52.4% | | |
| MLS® HPI Benchmark Price | \$1,033,400 | \$756,200 | + 36.7% | \$1,042,800 | \$744,200 | + 40.1% | | |

| Condos | | July | | | June | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|--|
| Activity Snapshot | 2016 | 2015 | One-Year Change | 2016 | 2015 | One-Year Change | |
| Total Active Listings | 17 | 10 | + 70.0% | 17 | 13 | + 30.8% | |
| Sales | 4 | 9 | - 55.6% | 6 | 12 | - 50.0% | |
| Days on Market Average | 19 | 11 | + 72.7% | 20 | 10 | + 100.0% | |
| MLS® HPI Benchmark Price | \$411,500 | \$346,500 | + 18.8% | \$416,100 | \$342,200 | + 21.6% | |

| Townhomes | July | | | June | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2016 | 2015 | One-Year Change | 2016 | 2015 | One-Year Change |
| Total Active Listings | 36 | 7 | + 414.3% | 40 | 10 | + 300.0% |
| Sales | 12 | 7 | + 71.4% | 21 | 3 | + 600.0% |
| Days on Market Average | 16 | 51 | - 68.6% | 19 | 12 | + 58.3% |
| MLS® HPI Benchmark Price | \$634,100 | \$504,900 | + 25.6% | \$628,300 | \$493,100 | + 27.4% |



Seller's Market

Balanced Market Buyer's Market

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Detached Properties Report – July 2016

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 1 | 0 |
| \$100,000 to \$199,999 | 0 | 1 | 0 |
| \$200,000 to \$399,999 | 0 | 3 | 0 |
| \$400,000 to \$899,999 | 7 | 8 | 41 |
| \$900,000 to \$1,499,999 | 14 | 53 | 22 |
| \$1,500,000 to \$1,999,999 | 4 | 13 | 39 |
| \$2,000,000 to \$2,999,999 | 0 | 6 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 2 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 3 | 0 |
| \$5,000,000 and Above | 0 | 4 | 0 |
| TOTAL | 25 | 94 | 30 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Delta Manor | 4 | 4 | \$963,800 | + 36.6% |
| East Delta | 0 | 5 | \$0 | |
| Hawthorne | 10 | 19 | \$1,033,700 | + 36.9% |
| Holly | 3 | 13 | \$1,047,600 | + 35.3% |
| Ladner Elementary | 2 | 12 | \$969,900 | + 38.3% |
| Ladner Rural | 2 | 13 | \$1,709,500 | + 34.1% |
| Neilsen Grove | 4 | 11 | \$1,134,900 | + 36.5% |
| Port Guichon | 0 | 13 | \$983,200 | + 37.1% |
| Westham Island | 0 | 4 | \$0 | |
| TOTAL* | 25 | 94 | \$1,033,400 | + 36.7% |

* This represents the total of the Ladner area, not the sum of the areas above.



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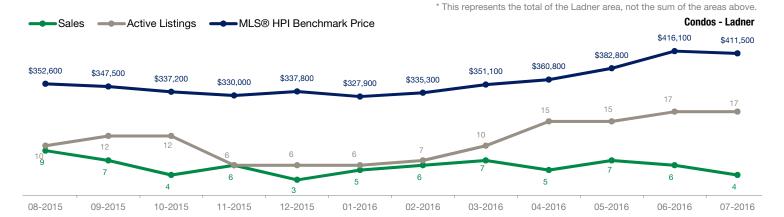
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Condo Report – July 2016

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 2 | 5 | 33 |
| \$400,000 to \$899,999 | 2 | 12 | 5 |
| \$900,000 to \$1,499,999 | 0 | 0 | 0 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 4 | 17 | 19 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Delta Manor | 2 | 7 | \$391,000 | + 18.4% |
| East Delta | 0 | 2 | \$0 | |
| Hawthorne | 1 | 1 | \$390,900 | + 17.2% |
| Holly | 0 | 0 | \$0 | |
| Ladner Elementary | 1 | 5 | \$389,800 | + 19.7% |
| Ladner Rural | 0 | 0 | \$0 | |
| Neilsen Grove | 0 | 2 | \$545,000 | + 20.7% |
| Port Guichon | 0 | 0 | \$0 | |
| Westham Island | 0 | 0 | \$0 | |
| TOTAL* | 4 | 17 | \$411,500 | + 18.8% |



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Townhomes Report – July 2016

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 3 | 0 |
| \$400,000 to \$899,999 | 11 | 32 | 17 |
| \$900,000 to \$1,499,999 | 1 | 1 | 4 |
| \$1,500,000 to \$1,999,999 | 0 | 0 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 0 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 12 | 36 | 16 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Delta Manor | 1 | 6 | \$669,300 | + 27.3% |
| East Delta | 0 | 0 | \$0 | |
| Hawthorne | 0 | 6 | \$550,500 | + 27.5% |
| Holly | 2 | 4 | \$635,000 | + 27.7% |
| Ladner Elementary | 2 | 19 | \$471,000 | + 26.0% |
| Ladner Rural | 0 | 0 | \$0 | |
| Neilsen Grove | 7 | 1 | \$1,026,900 | + 23.9% |
| Port Guichon | 0 | 0 | \$0 | |
| Westham Island | 0 | 0 | \$0 | |
| TOTAL* | 12 | 36 | \$634,100 | + 25.6% |

 * This represents the total of the Ladner area, not the sum of the areas above.

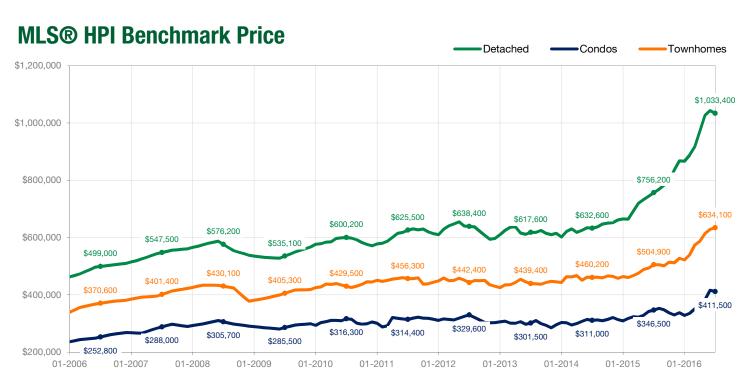


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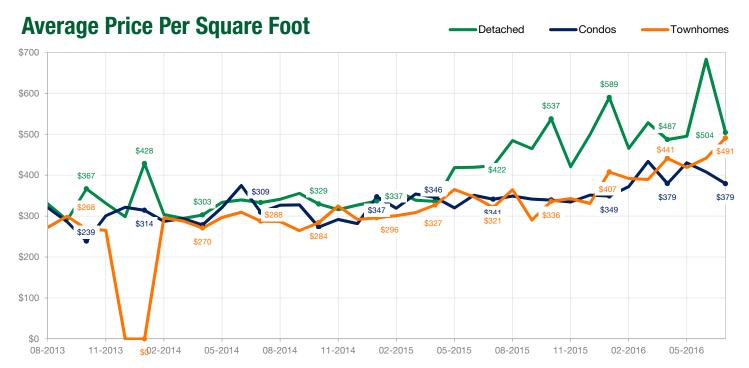
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Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.