

# New Westminster

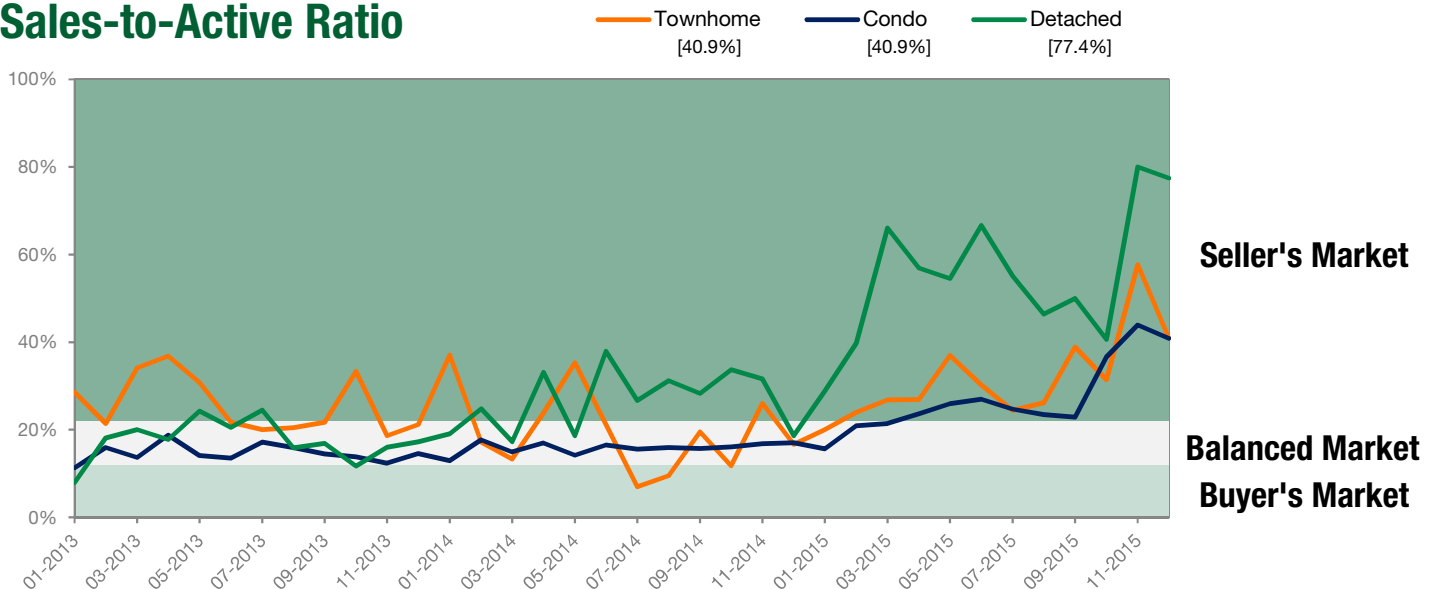
## December 2015

| Detached Properties      | December  |           |                 | November  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2015      | 2014      | One-Year Change | 2015      | 2014      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 31        | 59        | - 47.5%         | 45        | 76        | - 40.8%         |
| Sales                    | 24        | 11        | + 118.2%        | 36        | 24        | + 50.0%         |
| Days on Market Average   | 37        | 39        | - 5.1%          | 20        | 55        | - 63.6%         |
| MLS® HPI Benchmark Price | \$869,100 | \$696,100 | + 24.9%         | \$861,000 | \$712,300 | + 20.9%         |

| Condos                   | December  |           |                 | November  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2015      | 2014      | One-Year Change | 2015      | 2014      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 164       | 311       | - 47.3%         | 255       | 399       | - 36.1%         |
| Sales                    | 67        | 53        | + 26.4%         | 112       | 67        | + 67.2%         |
| Days on Market Average   | 50        | 71        | - 29.6%         | 39        | 68        | - 42.6%         |
| MLS® HPI Benchmark Price | \$310,600 | \$278,100 | + 11.7%         | \$314,300 | \$277,400 | + 13.3%         |

| Townhomes                | December  |           |                 | November  |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2015      | 2014      | One-Year Change | 2015      | 2014      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 22        | 36        | - 38.9%         | 26        | 50        | - 48.0%         |
| Sales                    | 9         | 6         | + 50.0%         | 15        | 13        | + 15.4%         |
| Days on Market Average   | 27        | 53        | - 49.1%         | 28        | 40        | - 30.0%         |
| MLS® HPI Benchmark Price | \$444,800 | \$415,600 | + 7.0%          | \$433,700 | \$423,000 | + 2.5%          |

## Sales-to-Active Ratio

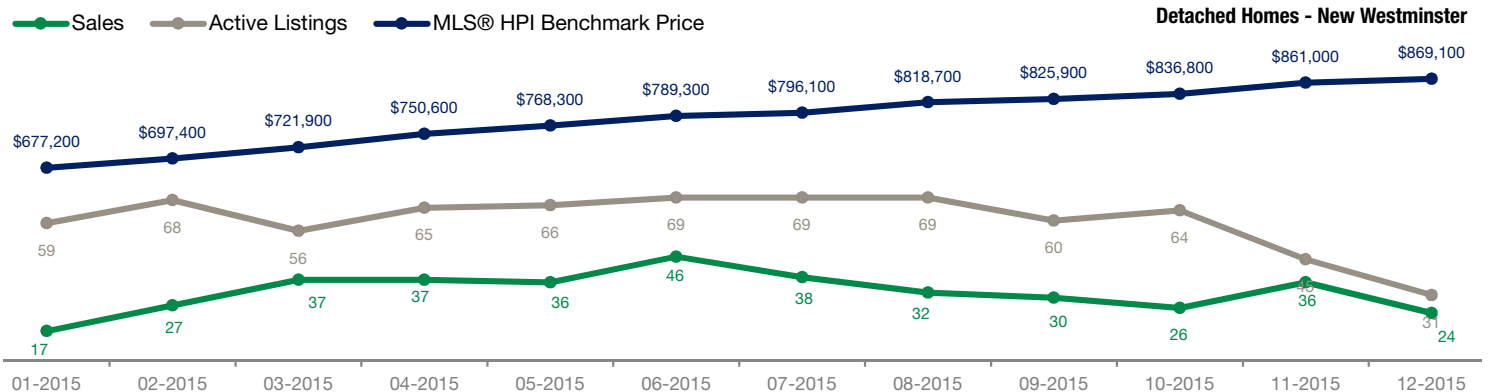


# New Westminster

## Detached Properties Report – December 2015

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0                  | Brunette          | 0         | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0         | 1               | 0                  | Connaught Heights | 2         | 1               | \$746,000        | + 18.0%         |
| \$200,000 to \$399,999      | 0         | 0               | 0                  | Downtown NW       | 0         | 0               | \$0              | --              |
| \$400,000 to \$899,999      | 9         | 11              | 45                 | Fraserview NW     | 0         | 0               | \$1,114,600      | + 27.1%         |
| \$900,000 to \$1,499,999    | 13        | 12              | 30                 | GlenBrooke North  | 1         | 1               | \$910,800        | + 25.6%         |
| \$1,500,000 to \$1,999,999  | 2         | 4               | 50                 | Moody Park        | 2         | 1               | \$887,300        | + 25.6%         |
| \$2,000,000 to \$2,999,999  | 0         | 2               | 0                  | North Arm         | 0         | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0                  | Quay              | 0         | 0               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0                  | Queens Park       | 2         | 3               | \$1,140,200      | + 24.4%         |
| \$5,000,000 and Above       | 0         | 1               | 0                  | Queensborough     | 4         | 13              | \$765,000        | + 26.9%         |
| <b>TOTAL</b>                | <b>24</b> | <b>31</b>       | <b>37</b>          | Sapperton         | 2         | 1               | \$765,400        | + 26.8%         |
|                             |           |                 |                    | The Heights NW    | 7         | 2               | \$919,700        | + 26.1%         |
|                             |           |                 |                    | Uptown NW         | 0         | 5               | \$757,100        | + 25.1%         |
|                             |           |                 |                    | West End NW       | 4         | 4               | \$894,800        | + 20.8%         |
|                             |           |                 |                    | North Surrey      | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | <b>Total*</b>     | <b>24</b> | <b>31</b>       | <b>\$869,100</b> | <b>+ 24.9%</b>  |

\* This represents the total of the New Westminister area, not the sum of the areas above.

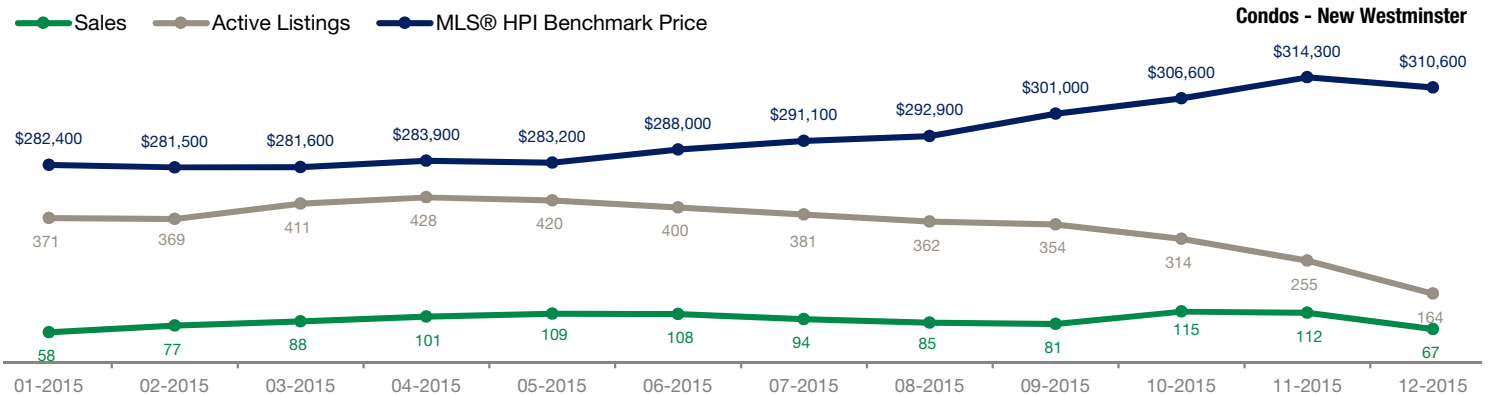


# New Westminster

## Condo Report – December 2015

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 1         | 0               | 193                | Brunette          | 0         | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 5         | 27              | 81                 | Connaught Heights | 0         | 0               | \$0              | --              |
| \$200,000 to \$399,999      | 48        | 87              | 40                 | Downtown NW       | 20        | 28              | \$293,600        | + 11.1%         |
| \$400,000 to \$899,999      | 13        | 49              | 64                 | Fraserview NW     | 7         | 36              | \$374,300        | + 18.7%         |
| \$900,000 to \$1,499,999    | 0         | 1               | 0                  | GlenBrooke North  | 1         | 2               | \$349,100        | + 9.9%          |
| \$1,500,000 to \$1,999,999  | 0         | 0               | 0                  | Moody Park        | 1         | 1               | \$0              | --              |
| \$2,000,000 to \$2,999,999  | 0         | 0               | 0                  | North Arm         | 0         | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0                  | Quay              | 12        | 22              | \$397,300        | + 12.1%         |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0                  | Queens Park       | 0         | 0               | \$407,100        | + 7.7%          |
| \$5,000,000 and Above       | 0         | 0               | 0                  | Queensborough     | 1         | 10              | \$316,800        | + 1.4%          |
| <b>Total</b>                | <b>67</b> | <b>164</b>      | <b>50</b>          | Sapperton         | 3         | 11              | \$238,000        | - 6.8%          |
|                             |           |                 |                    | The Heights NW    | 2         | 2               | \$0              | --              |
|                             |           |                 |                    | Uptown NW         | 18        | 50              | \$258,900        | + 11.2%         |
|                             |           |                 |                    | West End NW       | 2         | 2               | \$206,400        | + 8.3%          |
|                             |           |                 |                    | North Surrey      | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | <b>Total*</b>     | <b>67</b> | <b>164</b>      | <b>\$310,600</b> | <b>+ 11.7%</b>  |

\* This represents the total of the New Westminister area, not the sum of the areas above.

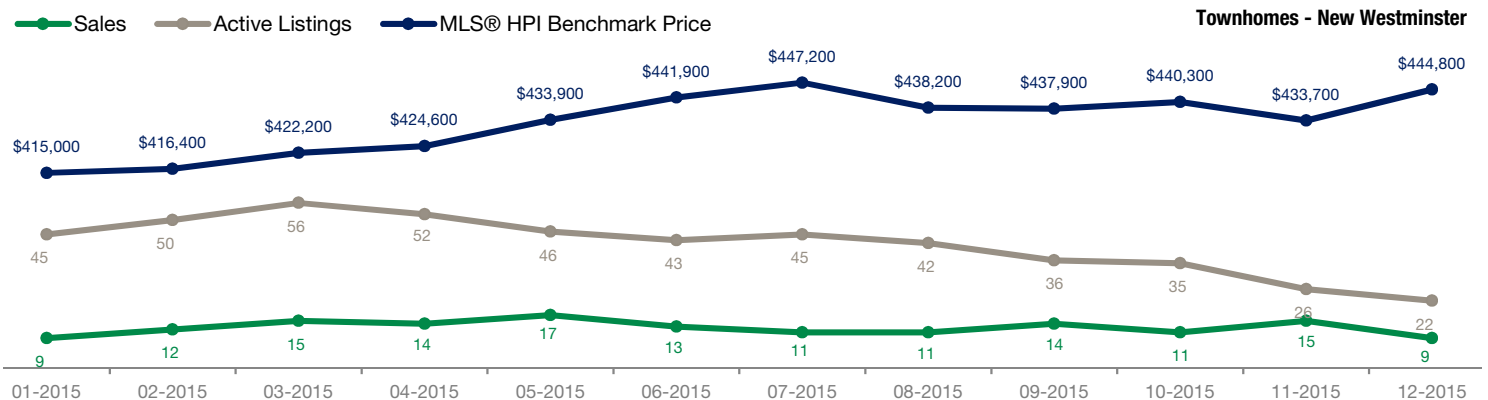


# New Westminster

## Townhomes Report – December 2015

| Price Range                 | Sales    | Active Listings | Days on Market | Neighbourhood     | Sales    | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|----------|-----------------|----------------|-------------------|----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0        | 0               | 0              | Brunette          | 0        | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0        | 0               | 0              | Connaught Heights | 0        | 0               | \$0              | --              |
| \$200,000 to \$399,999      | 2        | 4               | 49             | Downtown NW       | 0        | 3               | \$0              | --              |
| \$400,000 to \$899,999      | 7        | 18              | 20             | Fraserview NW     | 1        | 11              | \$464,300        | - 0.8%          |
| \$900,000 to \$1,499,999    | 0        | 0               | 0              | GlenBrooke North  | 2        | 1               | \$384,300        | - 1.9%          |
| \$1,500,000 to \$1,999,999  | 0        | 0               | 0              | Moody Park        | 0        | 0               | \$0              | --              |
| \$2,000,000 to \$2,999,999  | 0        | 0               | 0              | North Arm         | 0        | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0        | 0               | 0              | Quay              | 1        | 1               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0        | 0               | 0              | Queens Park       | 0        | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0        | 0               | 0              | Queensborough     | 3        | 2               | \$502,500        | + 15.1%         |
| <b>TOTAL</b>                | <b>9</b> | <b>22</b>       | <b>27</b>      | Sapperton         | 0        | 1               | \$0              | --              |
|                             |          |                 |                | The Heights NW    | 0        | 0               | \$0              | --              |
|                             |          |                 |                | Uptown NW         | 2        | 3               | \$359,800        | - 2.4%          |
|                             |          |                 |                | West End NW       | 0        | 0               | \$0              | --              |
|                             |          |                 |                | North Surrey      | 0        | 0               | \$0              | --              |
|                             |          |                 |                | <b>Total*</b>     | <b>9</b> | <b>22</b>       | <b>\$444,800</b> | <b>+ 7.0%</b>   |

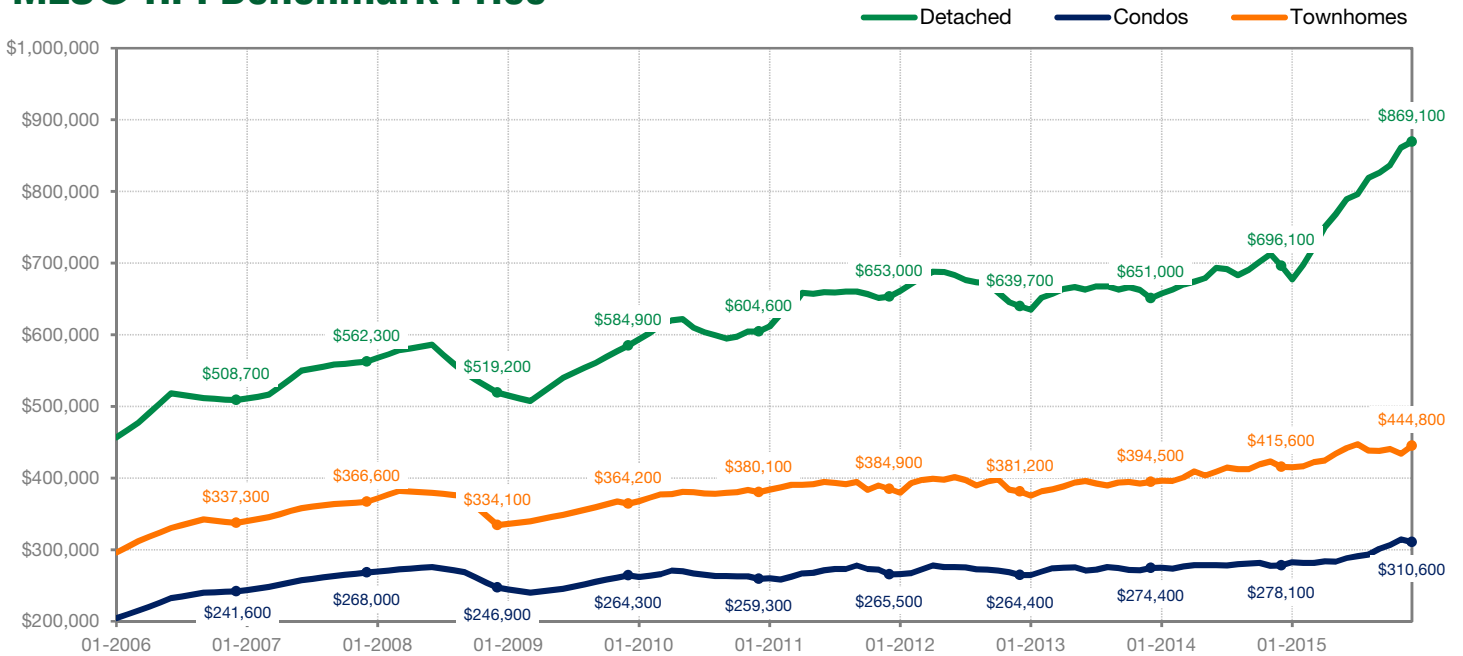
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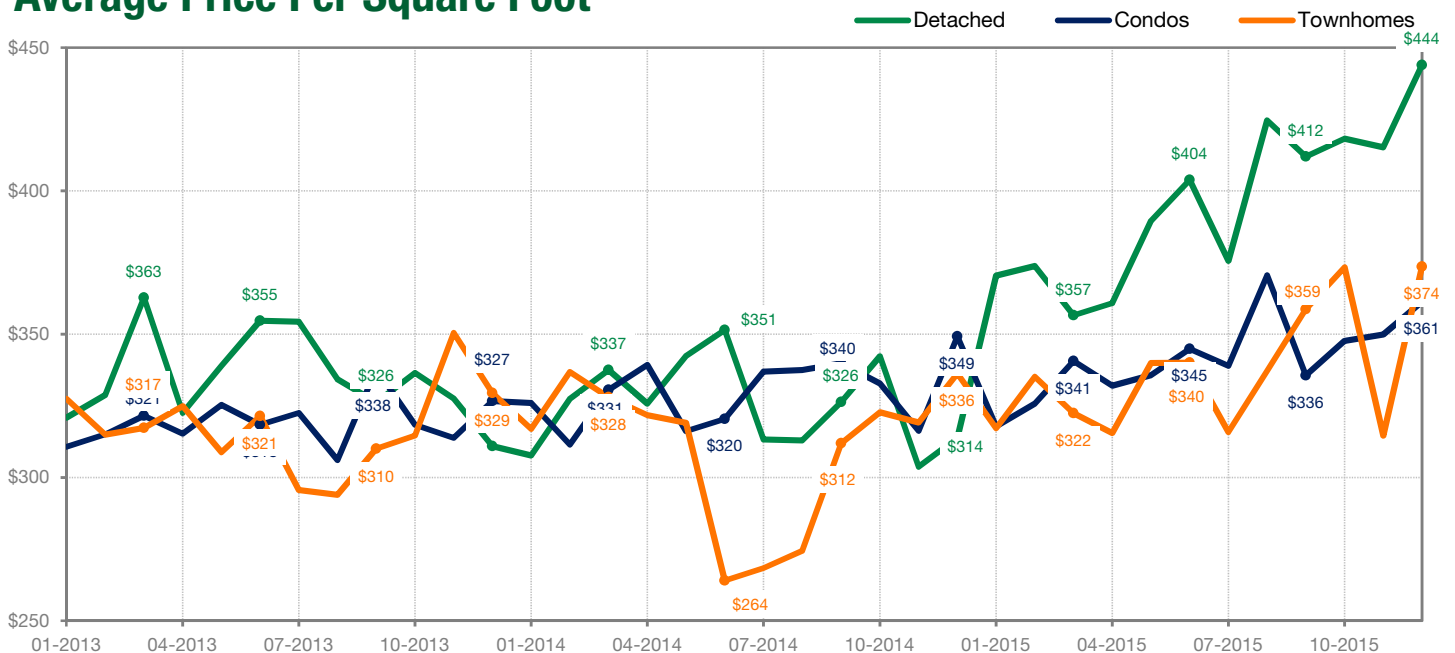
## December 2015

### MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

### Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.