

# New Westminster

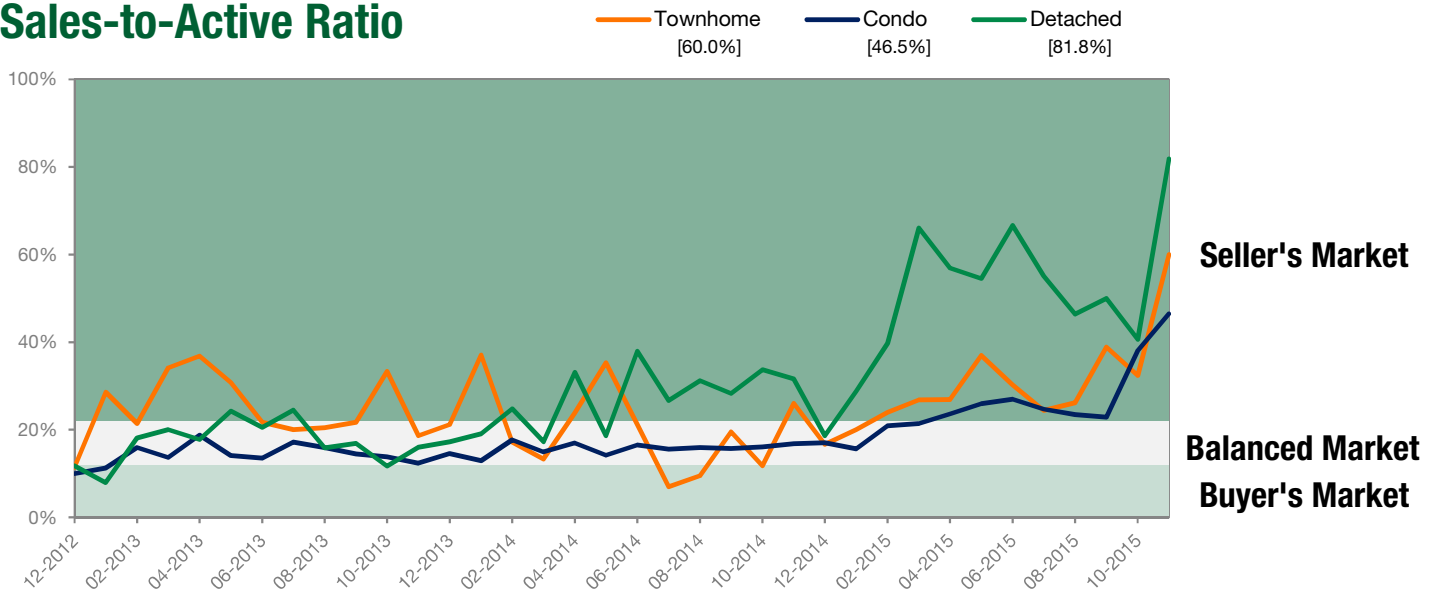
## November 2015

| Detached Properties      | November  |           |                 | October   |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2015      | 2014      | One-Year Change | 2015      | 2014      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 44        | 76        | - 42.1%         | 64        | 92        | - 30.4%         |
| Sales                    | 36        | 24        | + 50.0%         | 26        | 31        | - 16.1%         |
| Days on Market Average   | 20        | 55        | - 63.6%         | 30        | 36        | - 16.7%         |
| MLS® HPI Benchmark Price | \$861,000 | \$712,300 | + 20.9%         | \$836,800 | \$701,800 | + 19.2%         |

| Condos                   | November  |           |                 | October   |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2015      | 2014      | One-Year Change | 2015      | 2014      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 241       | 399       | - 39.6%         | 302       | 430       | - 29.8%         |
| Sales                    | 112       | 67        | + 67.2%         | 115       | 69        | + 66.7%         |
| Days on Market Average   | 39        | 68        | - 42.6%         | 40        | 47        | - 14.9%         |
| MLS® HPI Benchmark Price | \$314,300 | \$277,400 | + 13.3%         | \$306,600 | \$281,600 | + 8.9%          |

| Townhomes                | November  |           |                 | October   |           |                 |
|--------------------------|-----------|-----------|-----------------|-----------|-----------|-----------------|
|                          | 2015      | 2014      | One-Year Change | 2015      | 2014      | One-Year Change |
| <b>Activity Snapshot</b> |           |           |                 |           |           |                 |
| Total Active Listings    | 25        | 50        | - 50.0%         | 34        | 51        | - 33.3%         |
| Sales                    | 15        | 13        | + 15.4%         | 11        | 6         | + 83.3%         |
| Days on Market Average   | 28        | 40        | - 30.0%         | 18        | 49        | - 63.3%         |
| MLS® HPI Benchmark Price | \$433,700 | \$423,000 | + 2.5%          | \$440,300 | \$419,000 | + 5.1%          |

## Sales-to-Active Ratio

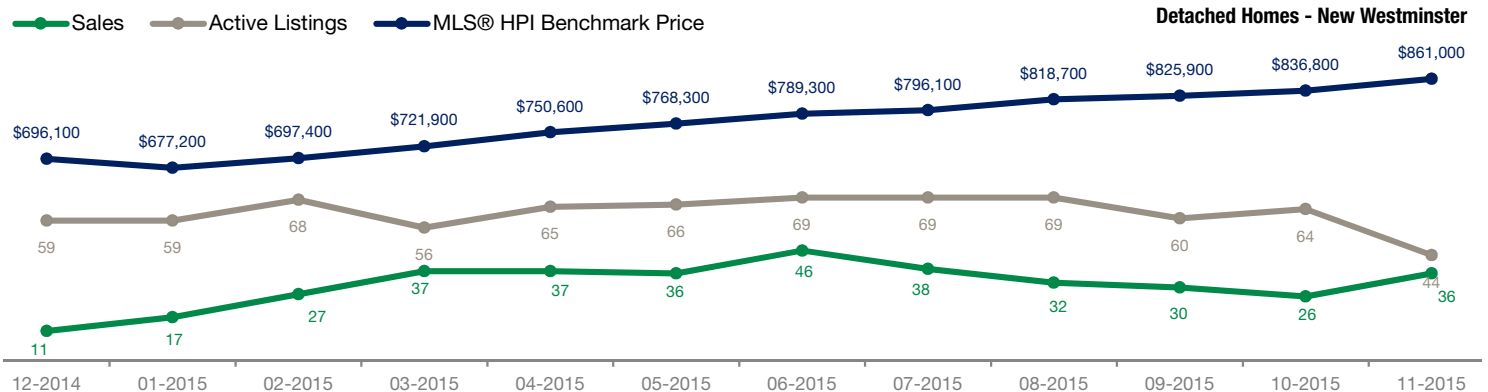


# New Westminster

## Detached Properties Report – November 2015

| Price Range                 | Sales     | Active Listings | Avg Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|--------------------|-------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 1               | 0                  | Brunette          | 0         | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0         | 1               | 0                  | Connaught Heights | 1         | 2               | \$751,600        | + 17.0%         |
| \$200,000 to \$399,999      | 0         | 0               | 0                  | Downtown NW       | 0         | 0               | \$0              | --              |
| \$400,000 to \$899,999      | 13        | 15              | 18                 | Fraserview NW     | 0         | 0               | \$1,092,900      | + 21.5%         |
| \$900,000 to \$1,499,999    | 23        | 17              | 22                 | GlenBrooke North  | 4         | 1               | \$907,200        | + 20.7%         |
| \$1,500,000 to \$1,999,999  | 0         | 7               | 0                  | Moody Park        | 2         | 2               | \$889,400        | + 21.9%         |
| \$2,000,000 to \$2,999,999  | 0         | 2               | 0                  | North Arm         | 0         | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0                  | Quay              | 0         | 0               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0                  | Queens Park       | 1         | 5               | \$1,144,700      | + 20.2%         |
| \$5,000,000 and Above       | 0         | 1               | 0                  | Queensborough     | 9         | 14              | \$736,400        | + 21.8%         |
| <b>TOTAL</b>                | <b>36</b> | <b>44</b>       | <b>20</b>          | Sapperton         | 2         | 2               | \$754,600        | + 20.6%         |
|                             |           |                 |                    | The Heights NW    | 12        | 7               | \$922,200        | + 23.6%         |
|                             |           |                 |                    | Uptown NW         | 1         | 3               | \$750,200        | + 21.7%         |
|                             |           |                 |                    | West End NW       | 4         | 8               | \$893,600        | + 18.5%         |
|                             |           |                 |                    | North Surrey      | 0         | 0               | \$0              | --              |
|                             |           |                 |                    | <b>Total*</b>     | <b>36</b> | <b>44</b>       | <b>\$861,000</b> | <b>+ 20.9%</b>  |

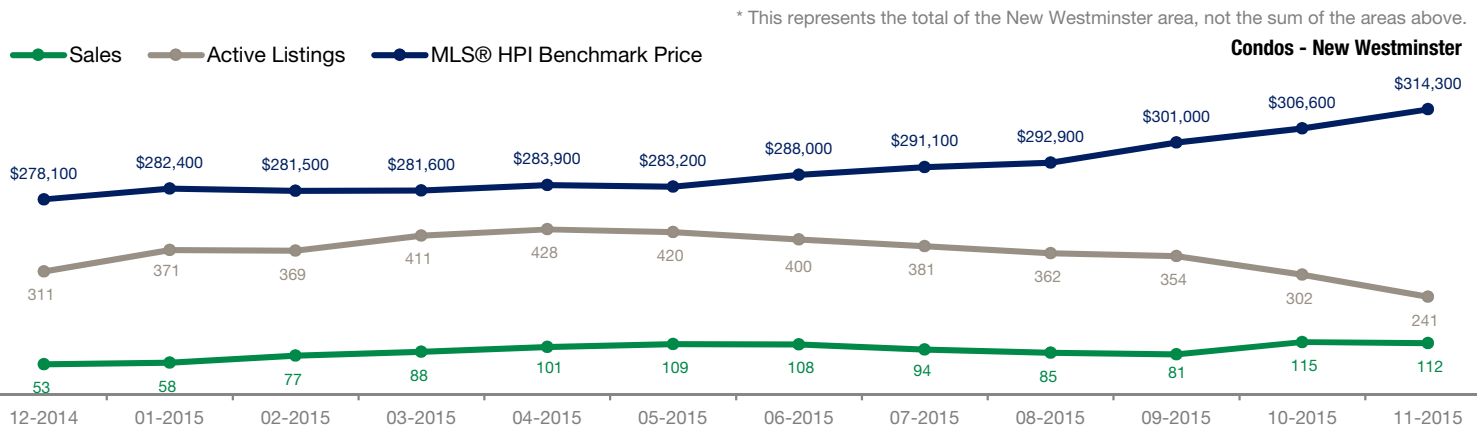
\* This represents the total of the New Westminister area, not the sum of the areas above.



# New Westminster

## Condo Report – November 2015

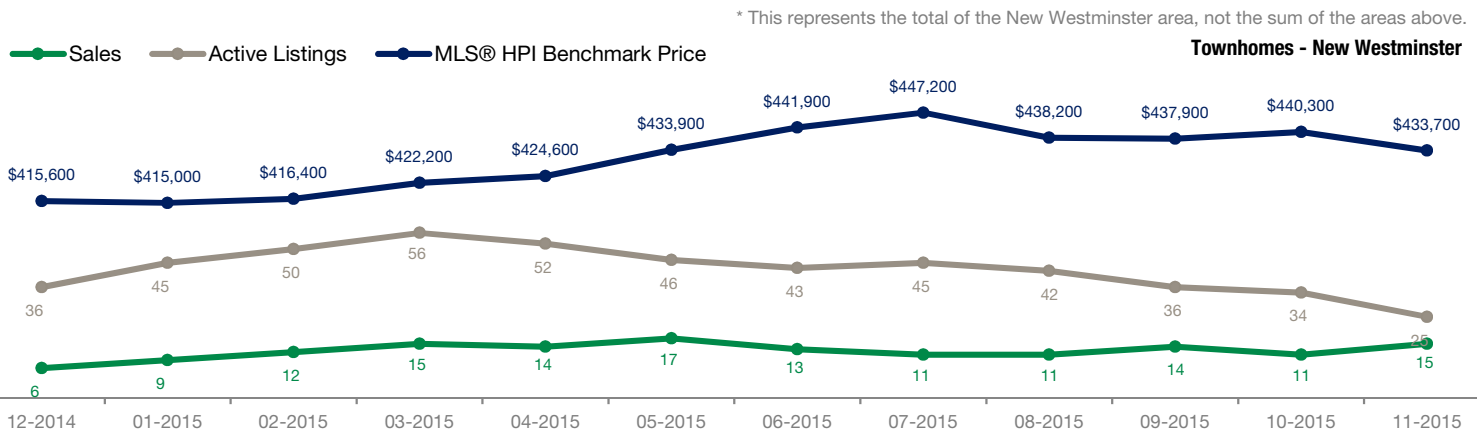
| Price Range                 | Sales      | Active Listings | Avg Days on Market | Neighbourhood     | Sales      | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|------------|-----------------|--------------------|-------------------|------------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 2          | 0               | 130                | Brunette          | 0          | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 21         | 35              | 49                 | Connaught Heights | 0          | 0               | \$0              | --              |
| \$200,000 to \$399,999      | 62         | 144             | 40                 | Downtown NW       | 29         | 52              | \$294,600        | + 11.9%         |
| \$400,000 to \$899,999      | 27         | 61              | 22                 | Fraserview NW     | 13         | 39              | \$386,900        | + 26.1%         |
| \$900,000 to \$1,499,999    | 0          | 1               | 0                  | GlenBrooke North  | 4          | 3               | \$364,000        | + 14.6%         |
| \$1,500,000 to \$1,999,999  | 0          | 0               | 0                  | Moody Park        | 1          | 2               | \$0              | --              |
| \$2,000,000 to \$2,999,999  | 0          | 0               | 0                  | North Arm         | 0          | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0          | 0               | 0                  | Quay              | 18         | 38              | \$397,300        | + 9.0%          |
| \$4,000,000 to \$4,999,999  | 0          | 0               | 0                  | Queens Park       | 1          | 0               | \$416,900        | + 10.4%         |
| \$5,000,000 and Above       | 0          | 0               | 0                  | Queensborough     | 9          | 11              | \$331,300        | + 6.6%          |
| <b>Total</b>                | <b>112</b> | <b>241</b>      | <b>39</b>          | Sapperton         | 4          | 18              | \$244,200        | - 6.5%          |
|                             |            |                 |                    | The Heights NW    | 1          | 4               | \$0              | --              |
|                             |            |                 |                    | Uptown NW         | 30         | 70              | \$260,100        | + 12.9%         |
|                             |            |                 |                    | West End NW       | 2          | 4               | \$222,900        | + 21.2%         |
|                             |            |                 |                    | North Surrey      | 0          | 0               | \$0              | --              |
|                             |            |                 |                    | <b>Total*</b>     | <b>112</b> | <b>241</b>      | <b>\$314,300</b> | <b>+ 13.3%</b>  |



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## Townhomes Report – November 2015

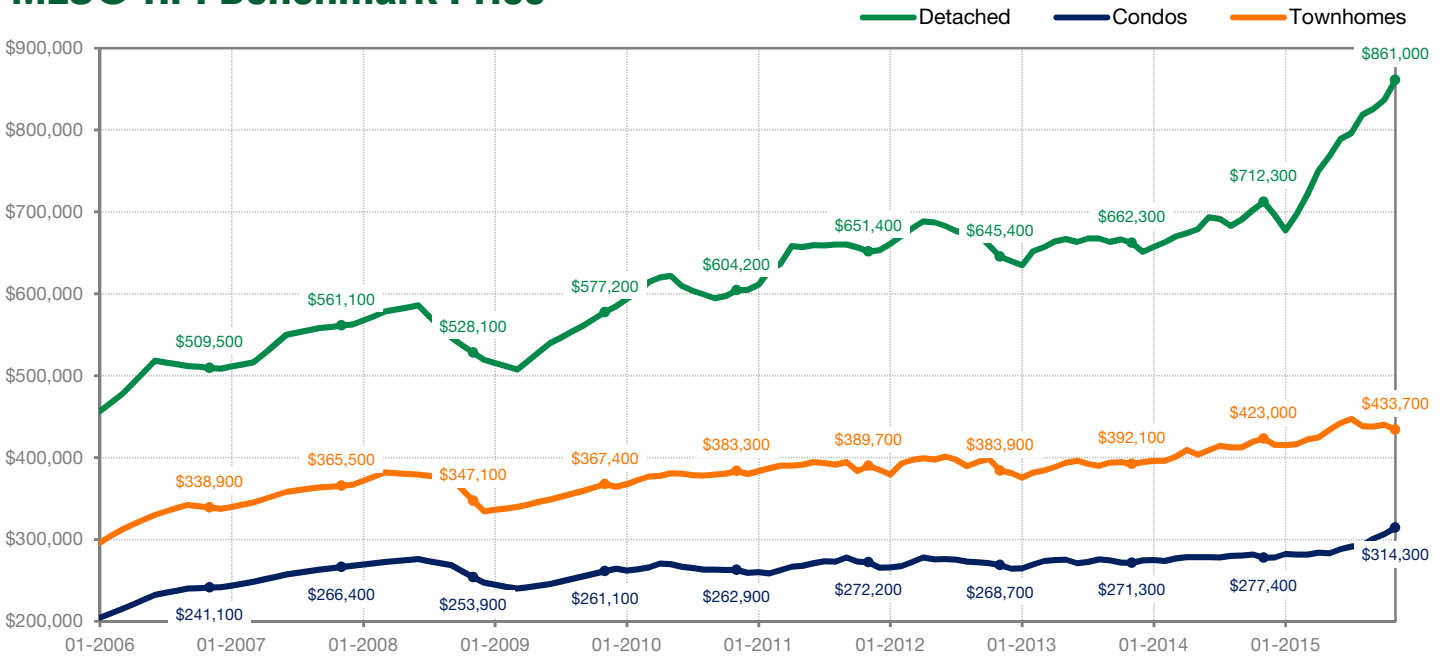
| Price Range                 | Sales     | Active Listings | Days on Market | Neighbourhood     | Sales     | Active Listings | Benchmark Price  | One-Year Change |
|-----------------------------|-----------|-----------------|----------------|-------------------|-----------|-----------------|------------------|-----------------|
| \$99,999 and Below          | 0         | 0               | 0              | Brunette          | 0         | 0               | \$0              | --              |
| \$100,000 to \$199,999      | 0         | 0               | 0              | Connaught Heights | 0         | 0               | \$0              | --              |
| \$200,000 to \$399,999      | 3         | 5               | 19             | Downtown NW       | 1         | 3               | \$0              | --              |
| \$400,000 to \$899,999      | 12        | 20              | 30             | Fraserview NW     | 2         | 13              | \$452,000        | - 5.9%          |
| \$900,000 to \$1,499,999    | 0         | 0               | 0              | GlenBrooke North  | 2         | 2               | \$382,600        | - 4.0%          |
| \$1,500,000 to \$1,999,999  | 0         | 0               | 0              | Moody Park        | 0         | 0               | \$0              | --              |
| \$2,000,000 to \$2,999,999  | 0         | 0               | 0              | North Arm         | 0         | 0               | \$0              | --              |
| \$3,000,000 and \$3,999,999 | 0         | 0               | 0              | Quay              | 0         | 2               | \$0              | --              |
| \$4,000,000 to \$4,999,999  | 0         | 0               | 0              | Queens Park       | 1         | 0               | \$0              | --              |
| \$5,000,000 and Above       | 0         | 0               | 0              | Queensborough     | 5         | 2               | \$485,700        | + 9.6%          |
| <b>TOTAL</b>                | <b>15</b> | <b>25</b>       | <b>28</b>      | Sapperton         | 0         | 1               | \$0              | --              |
|                             |           |                 |                | The Heights NW    | 0         | 0               | \$0              | --              |
|                             |           |                 |                | Uptown NW         | 4         | 2               | \$355,300        | - 4.7%          |
|                             |           |                 |                | West End NW       | 0         | 0               | \$0              | --              |
|                             |           |                 |                | North Surrey      | 0         | 0               | \$0              | --              |
|                             |           |                 |                | <b>Total*</b>     | <b>15</b> | <b>25</b>       | <b>\$433,700</b> | <b>+ 2.5%</b>   |



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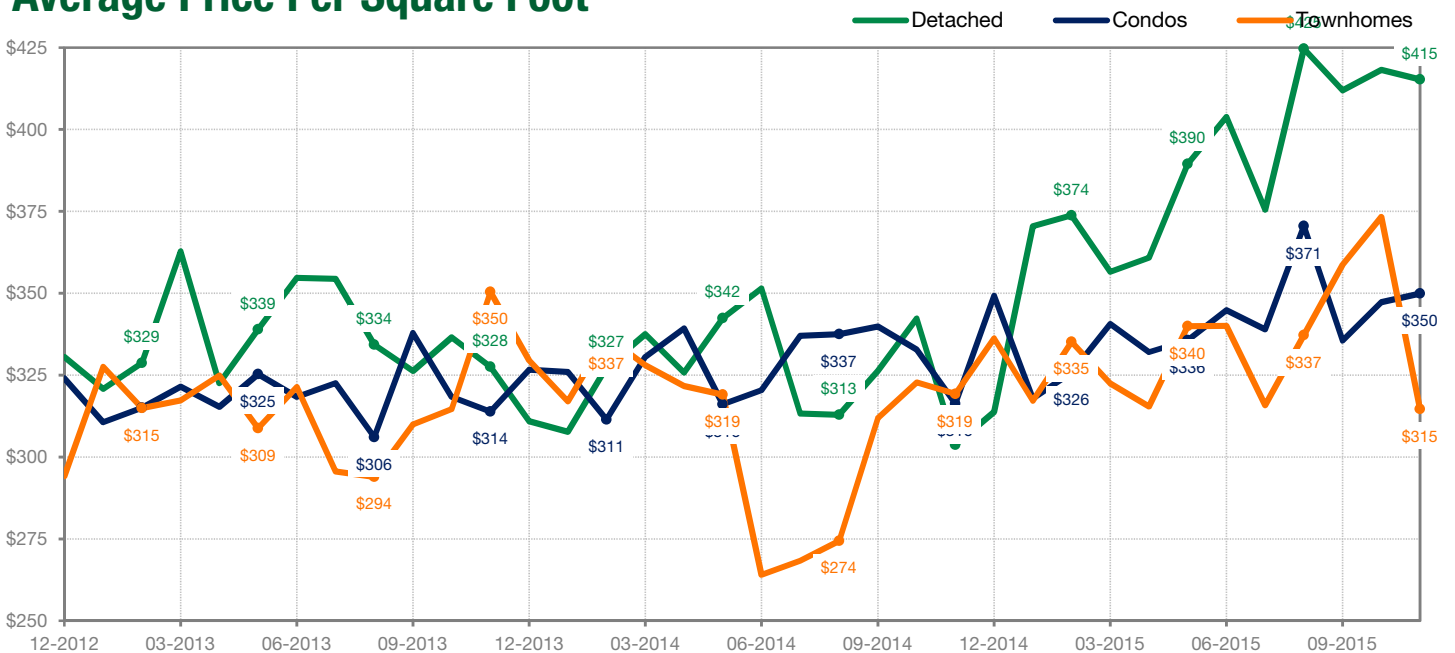
November 2015

## MLS® HPI Benchmark Price



Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.

## Average Price Per Square Foot



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.