

Courtney M. Brown, R(S)
 Island Sotheby's International Realty
 808.250.0210

Honua Kai
 Kaanapali, Maui
 Market Update
 1/25/2012



MLS #	Status	Unit	Original Price	List Price	Sold Price	Closing Date	Beds	Baths	Sq. Ft.	DOM	\$/Sq. Ft.
349937	ACT	632	\$650,000	\$529,000			1	1	620	92	\$853.23
350673	ACT	716	\$595,000	\$595,000			1	1	690	25	\$862.32
347910	ACT	614	\$595,000	\$595,000			1	1	690	272	\$862.32
350972	ACT	244	\$650,000	\$650,000			1	1	695	1	\$935.25
350072	ACT	833	\$769,000	\$769,000			0	1	583	84	\$1,319.04
348944	ACT	933	\$825,000	\$825,000			0	1	583	178	\$1,415.09
346783	ACT	434	\$895,000	\$859,000			2	2	1080	363	\$795.37
345893	ACT	218	\$1,225,000	\$975,000			2	2	1230	435	\$792.68
349611	ACT	736	\$1,000,000	\$1,000,000			2	2	1240	118	\$806.45
341669	ACT	246	\$1,400,000	\$1,400,000			2	2	1100	714	\$1,272.73
349415	ACT	341	\$1,565,000	\$1,449,090			2	2	1320	139	\$1,097.80
346925	ACT	649	\$1,498,000	\$1,498,000			2	2	1100	352	\$1,361.82
349261	ACT	145	\$1,500,000	\$1,500,000			2	2	1100	150	\$1,363.64
349257	ACT	143	\$1,500,000	\$1,500,000			2	2	1315	150	\$1,140.68
345699	ACT	745	\$1,670,000	\$1,549,950			2	2	1100	448	\$1,409.05
349255	ACT	445	\$1,595,000	\$1,595,000			2	2	1315	150	\$1,212.93
348087	ACT	405	\$1,650,000	\$1,650,000			2	2	1100	258	\$1,500.00
349345	ACT	505	\$1,700,000	\$1,700,000			2	2	1315	144	\$1,292.78
347500	ACT	545	\$1,750,000	\$1,725,000			2	2	1100	304	\$1,568.18
350004	ACT	503	\$2,499,000	\$2,499,000			3	3	1940	86	\$1,288.14
345771	ACT	351	\$3,250,000	\$2,950,000			3	3	2280	443	\$1,293.86
350825	ACT	701	\$5,199,000	\$5,199,000			3	3	2350	10	\$2,212.34
346566	SLD	919	\$1,100,000	\$1,100,000	\$1,100,000	1/10/2011	2	2	1280	1494	\$859.38
346601	SLD	230	\$500,000	\$500,000	\$500,000	1/14/2011	1	1	765	1862	\$653.59
346600	SLD	720	\$650,000	\$650,000	\$650,000	1/14/2011	2	2	1080	1498	\$601.85
345604	SLD	620	\$690,000	\$690,000	\$690,000	1/26/2011	2	2	1080	89	\$638.89
346763	SLD	403	\$2,350,000	\$2,350,000	\$2,350,000	1/27/2011	3	3	1940	1875	\$1,211.34
339160	SLD	444	\$829,000	\$649,000	\$628,000	2/18/2011	1	1	695	541	\$903.60
341251	SLD	323	\$675,000	\$675,000	\$635,000	2/24/2011	0	1	583	396	\$1,089.19
347185	SLD	749	\$1,400,000	\$1,400,000	\$1,400,000	3/1/2011	2	2	1100	700	\$1,272.73
347343	SLD	932	\$710,000	\$710,000	\$710,000	3/11/2011	2	2	1215	403	\$584.36

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347514 SLD	832	\$932,750	\$932,750	\$932,750	3/24/2011	2	2	1080	1567	\$863.66
347513 SLD	1032	\$1,001,000	\$1,001,000	\$1,001,000	3/24/2011	2	2	1215	1567	\$823.87
347573 SLD	329	\$1,730,000	\$1,730,000	\$1,730,000	3/31/2011	3	3	1600	423	\$1,081.25
347681 SLD	632	\$650,000	\$650,000	\$650,000	4/11/2011	2	2	1080	434	\$601.85
347680 SLD	746	\$775,000	\$775,000	\$775,000	4/11/2011	1	1	780	434	\$993.59
347677 SLD	111	\$1,100,000	\$1,100,000	\$1,100,000	4/11/2011	2	2	1100	314	\$1,000.00
347678 SLD	711	\$1,360,000	\$1,360,000	\$1,360,000	4/11/2011	2	2	1100	679	\$1,236.36
347726 SLD	514	\$635,700	\$635,700	\$635,700	4/14/2011	1	1	690	1588	\$921.30
347725 SLD	820	\$680,000	\$680,000	\$680,000	4/14/2011	2	2	1080	437	\$629.63
346475 SLD	513	\$864,000	\$864,000	\$830,000	4/25/2011	1	1	700	111	\$1,185.71
347892 SLD	420	\$630,000	\$630,000	\$630,000	4/26/2011	2	2	1080	449	\$583.33
347890 SLD	614	\$643,500	\$643,500	\$643,500	4/29/2011	1	1	690	452	\$932.61
347891 SLD	350	\$2,790,000	\$2,790,000	\$2,790,000	4/29/2011	3	3	2225	1967	\$1,253.93
345127 SLD	442	\$848,000	\$828,800	\$828,800	5/2/2011	1	1	950	226	\$872.42
347942 SLD	1020	\$715,000	\$715,000	\$715,000	5/3/2011	2	2	1215	456	\$588.48
347968 SLD	816	\$655,000	\$655,000	\$655,000	5/4/2011	1	1	700	763	\$935.71
348015 SLD	920	\$710,000	\$710,000	\$710,000	5/5/2011	2	2	1215	450	\$584.36
348016 SLD	644	\$770,000	\$770,000	\$770,000	5/6/2011	1	1	780	459	\$987.18
348017 SLD	834	\$1,390,350	\$1,390,350	\$1,390,350	5/9/2011	2	2	1230	1530	\$1,130.37
348033 SLD	422	\$510,000	\$510,000	\$510,000	5/10/2011	2	2	1080	708	\$472.22
348151 SLD	334	\$505,000	\$505,000	\$505,000	5/19/2011	2	2	1080	472	\$467.59
348181 SLD	637	\$640,000	\$640,000	\$640,000	5/19/2011	0	1	595	717	\$1,075.63
348184 SLD	613	\$1,667,900	\$1,667,900	\$1,667,900	5/19/2011	2	2	1325	472	\$1,258.79
348301 SLD	230	\$446,500	\$446,500	\$446,500	5/24/2011	1	1	615	477	\$726.02
348298 SLD	722	\$550,000	\$550,000	\$550,000	5/24/2011	2	2	1080	873	\$509.26
348397 SLD	620	\$700,000	\$700,000	\$700,000	6/6/2011	2	2	1240	886	\$564.52
348396 SLD	648	\$770,000	\$770,000	\$770,000	6/6/2011	1	1	780	490	\$987.18
348395 SLD	108	\$892,250	\$892,250	\$892,250	6/9/2011	1	1	945	1553	\$944.18
348467 SLD	1034	\$650,000	\$650,000	\$650,000	6/13/2011	2	2	1235	893	\$526.32
348466 SLD	428	\$400,000	\$400,000	\$400,000	6/15/2011	1	1	620	866	\$645.16
348554 SLD	220	\$640,000	\$640,000	\$640,000	6/22/2011	2	2	1240	902	\$516.13
348551 SLD	637	\$722,000	\$722,000	\$722,000	6/22/2011	0	1	595	506	\$1,213.45

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348555 SLD	822	\$555,000	\$555,000	\$555,000	6/24/2011	2	2	1080	172	\$513.89
348625 SLD	640	\$580,000	\$580,000	\$580,000	6/29/2011	1	1	700	909	\$828.57
348660 SLD	348	\$662,000	\$662,000	\$662,000	7/5/2011	1	1	780	519	\$848.72
348673 SLD	838	\$555,000	\$555,000	\$555,000	7/7/2011	1	1	690	521	\$804.35
348782 SLD	440	\$575,000	\$575,000	\$575,000	7/18/2011	1	1	700	928	\$821.43
348784 SLD	926	\$805,000	\$805,000	\$805,000	7/18/2011	2	2	1285	167	\$626.46
348905 SLD	618	\$500,000	\$500,000	\$500,000	7/29/2011	1	1	700	911	\$714.29
349010 SLD	505	\$1,490,000	\$1,490,000	\$1,490,000	8/4/2011	2	2	1100	764	\$1,354.55
349289 SLD	630	\$449,009	\$449,009	\$449,900	8/26/2011	1	1	765	571	\$588.10
349288 SLD	726	\$784,900	\$784,900	\$784,900	8/26/2011	2	2	1285	571	\$610.82
349456 SLD	610	\$504,900	\$504,900	\$504,900	9/14/2011	1	1	730	96	\$691.64
349740 SLD	114	\$429,900	\$429,900	\$429,900	9/19/2011	1	1	700	810	\$614.14
349741 SLD	522	\$559,900	\$559,900	\$559,900	9/19/2011	2	2	1080	810	\$518.43
349743 SLD	432	\$640,000	\$640,000	\$640,000	9/23/2011	2	2	1080	449	\$592.59
349948 SLD	1026	\$850,000	\$850,000	\$850,000	9/23/2011	2	2	1285	449	\$661.48
349945 SLD	332	\$619,900	\$619,900	\$619,900	9/30/2011	2	2	1080	456	\$573.98
349946 SLD	826	\$809,900	\$809,900	\$809,900	9/30/2011	2	2	1285	456	\$630.27
350170 SLD	244	\$649,900	\$649,900	\$649,900	11/10/2011	1	1	780	497	\$833.21
350169 SLD	714	\$489,900	\$489,900	\$489,900	11/14/2011	1	1	700	2327	\$699.86
350404 SLD	748	\$1,199,900	\$1,199,900	\$1,199,900	11/16/2011	2	2	1100	898	\$1,090.82
350405 SLD	742	\$1,134,900	\$1,134,900	\$1,134,900	11/18/2011	2	2	1230	505	\$922.68
350406 SLD	416	\$479,900	\$479,900	\$479,900	11/27/2011	1	1	690	514	\$695.51
350513 SLD	624	\$529,900	\$529,900	\$529,900	12/7/2011	1	1	750	524	\$706.53
350511 SLD	626	\$759,900	\$759,900	\$759,900	12/7/2011	2	2	1285	524	\$591.36
350509 SLD	516	\$469,900	\$469,900	\$469,900	12/13/2011	1	1	700	74	\$671.29
350508 SLD	322	\$539,900	\$539,900	\$539,900	12/14/2011	2	2	1080	896	\$499.91
350636 SLD	138	\$449,900	\$449,900	\$449,900	12/19/2011	1	1	700	353	\$642.71
350638 SLD	201	\$2,050,000	\$2,050,000	\$2,050,000	12/19/2011	2	2.5	1620	536	\$1,265.43
348844 SLD	837	\$695,000	\$695,000	\$675,000	12/30/2011	0	1	595	162	\$1,134.45
350773 SLD	708	\$524,900	\$524,900	\$529,900	1/6/2012	1	1	700	370	\$757.00
350774 SLD	416	\$459,900	\$459,900	\$459,900	1/9/2012	1	1	700	738	\$657.00
350955 SLD	106	\$1,009,900	\$1,009,900	\$1,009,900	1/19/2012	2	2	1240	383	\$814.44

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