Ridge Villas Kapalua Resort, Maui Annual MLS Comparisons



	Number	AVG	AVG	Low	High	Sales	AVG	SP/
YEAR	of Sales	LP	SP	SP	SP	Volume	DOM	SQ. FT.
2000	16	\$526,250	\$505,343	\$330,000	\$798,000	\$8,085,500	165	\$347
2001	12	\$555,166	\$514,916	\$380,000	\$785,000	\$6,179,000	253	\$399
2002	16	\$535,562	\$515,656	\$399,000	\$750,000	\$8,250,500	213	\$381
2003	12	\$661,458	\$639,537	\$485,000	\$919,450	\$7,674,450	183	\$470
2004	14	\$766,000	\$751,428	\$580,000	\$1,100,000	\$10,520,000	134	\$558
2005	14	\$976,142	\$959,071	\$715,000	\$1,700,000	\$13,427,000	126	\$775
2006	5	\$1,256,400	\$1,130,600	\$980,000	\$1,275,000	\$5,653,000	177	\$799
2007	5	\$1,229,800	\$1,094,999	\$725,000	\$1,500,000	\$5,474,999	211	\$754
2008	4	\$1,113,750	\$1,040,000	\$935,000	\$1,250,000	\$4,160,000	229	\$910
2009	1	\$899,900	\$725,000	\$725,000	\$725,000	\$725,000	59	\$624
2010	5	\$742,790	\$687,600	\$500,000	\$950,000	\$3,238,000	369	\$543
2011	3	\$723,000	\$711,666	\$550,000	\$1,025,000	\$2,135,000	336	\$516
2012	14	\$763,771	\$704,428	\$445,000	\$1,130,000	\$9,862,000	289	\$529

Percent Change over Prior Year with Sales								
	Number	AVG	AVG	Low	High	Sales	AVG	SP/
YEAR	of Sales	LP	SP	SP	SP	Volume	DOM	SQ. FT.
2001	-25%	5%	2%	15%	-2%	-24%	53%	15%
2002	33%	-4%	0%	5%	-4%	34%	-16%	-5%
2003	-25%	24%	24%	22%	23%	-7%	-14%	23%
2004	17%	16%	17%	20%	20%	37%	-27%	19%
2005	0%	27%	28%	23%	55%	28%	-6%	39%
2006	-64%	29%	18%	37%	-25%	-58%	40%	3%
2007	0%	-2%	-36%	53%	18%	-3%	19%	-6%
2008	-20%	-9%	43%	-38%	-17%	-24%	9%	21%
2009	-75%	-19%	-30%	-22%	-42%	-83%	-74%	-31%
2010	400%	-17%	-5%	-31%	31%	347%	525%	-13%
2011	-40%	-3%	4%	10%	8%	-34%	-9%	-5%
2012	367%	6%	-1%	-19%	10%	362%	-14%	3%

	Percent Change: This year compared with the market in that year							
	Number	AVG	AVG	Low	High	Sales	AVG	SP/
2012 YTD	of Sales	LP	SP	SP	SP	Volume	DOM	SQ. FT.
vs. 2000	-13%	45%	39%	35%	42%	22%	75%	52%
vs. 2001	17%	38%	37%	17%	44%	60%	14%	33%
vs. 2002	-13%	43%	37%	12%	51%	20%	36%	39%
vs. 2003	17%	15%	10%	-8%	23%	29%	58%	13%
vs. 2004	0%	0%	-6%	-23%	3%	-6%	116%	-5%
vs. 2005	0%	-22%	-27%	-38%	-34%	-27%	129%	-32%
vs. 2006	180%	-39%	-38%	-55%	-11%	74%	63%	-34%
vs. 2007	180%	-38%	-36%	-39%	-25%	80%	37%	-30%
vs. 2008	250%	-31%	-32%	-52%	-10%	137%	26%	-42%
vs. 2009	1300%	-15%	-3%	-39%	56%	1260%	390%	-15%
vs. 2010	180%	3%	2%	-11%	19%	205%	-22%	-3%
vs. 2011	367%	6%	-1%	-19%	10%	362%	-14%	3%

Percent Change: This Year Compared with Peak

	No. of Sales	AVG SP	Sales Volume	SP/SQ. FT.
Peak	16	\$1,130,600	\$13,427,000	\$910
2012	14	\$704,428	\$9,862,000	\$529
% Change	-13%	-38%	-27%	-42%