

Plantation Estates Lots
Kapalua Resort, Maui
Annual MLS Comparisons
2000-2011



YEAR	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/SQ. FT.
2000	6	\$1,481,666	\$1,375,000	\$750,000	\$1,950,000	\$8,250,000	263	\$12
2001	5	\$1,699,000	\$1,573,000	\$995,000	\$3,100,000	\$7,865,000	149	\$13
2002	8	\$1,290,625	\$1,143,750	\$750,000	\$2,100,000	\$9,150,000	298	\$12
2003	3	\$2,858,333	\$2,586,666	\$1,510,000	\$3,250,000	\$7,760,000	240	\$28
2004	9	\$1,912,222	\$1,835,555	\$1,500,000	\$2,600,000	\$16,520,000	410	\$15
2005	3	\$2,600,000	\$2,533,333	\$1,525,000	\$3,325,000	\$7,600,000	322	\$24
2006	1	\$2,800,000	\$2,400,000	\$2,400,000	\$2,400,000	\$2,400,000	39	\$20
2007	4	\$2,398,750	\$2,235,000	\$2,015,000	\$2,500,000	\$8,940,000	385	\$22
2008	1	\$2,650,000	\$2,650,000	\$2,650,000	\$2,650,000	\$2,650,000	0	\$25
2009	0							
2010	0							
2011	1	\$1,199,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	416	\$11

Percent Change over Prior Year with Sales									
YEAR	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/SQ. FT.	
2001	-17%	15%	14%	33%	59%	-5%	-43%	8%	
2002	60%	-24%	-27%	-25%	-32%	16%	100%	-8%	
2003	-63%	121%	126%	101%	55%	-15%	-19%	133%	
2004	200%	-33%	-29%	-1%	-20%	113%	71%	-46%	
2005	-67%	36%	38%	2%	28%	-54%	-21%	60%	
2006	-67%	8%	-5%	57%	-28%	-68%	-88%	-17%	
2007	300%	-14%	-7%	-16%	4%	273%	887%	10%	
2008	-75%	10%	19%	32%	6%	-70%	-100%	14%	
2009	NA	NA	NA	NA	NA	NA	NA	NA	
2010	NA	NA	NA	NA	NA	NA	NA	NA	
2011	0%	-55%	-62%	-62%	-62%	-62%		-57%	

2011	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/SQ. FT.
vs. 2000	-83%	-19%	-27%	33%	-49%	-88%	58%	-10%
vs. 2001	-80%	-29%	-36%	1%	-68%	-87%	179%	-17%
vs. 2002	-88%	-7%	-13%	33%	-52%	-89%	40%	-10%
vs. 2003	-67%	-58%	-61%	-34%	-69%	-87%	73%	-61%
vs. 2004	-89%	-37%	-46%	-33%	-62%	-94%	1%	-28%
vs. 2005	-67%	-54%	-61%	-34%	-70%	-87%	29%	-55%
vs. 2006	0%	-57%	-58%	-58%	-58%	-58%	967%	-46%
vs. 2007	-75%	-50%	-55%	-50%	-60%	-89%	8%	-51%
vs. 2008	0%	-55%	-62%	-62%	-62%	-62%		-57%
vs. 2009								
vs. 2010								

Percent Change: 2011 Compared with Peak

	No. of Sales	AVG SP	Sales Volume	SP/SQ. FT.
Peak	9	\$2,650,000	\$16,520,000	\$28
2011	1	\$1,000,000	\$1,000,000	\$11
% Change	-89%	-62%	-94%	-61%