## Plantation Estates Homes Kapalua Resort, Maui Annual MLS Comparisons



	Number	AVG	AVG	Low	High	Sales	AVG	SP/
YEAR	of Sales	LP	SP	SP	SP	Volume	DOM	SQ. FT.
2000	0							
2001	0							
2002	0							
2003	2	\$8,350,000	\$6,663,500	\$5,100,000	\$8,227,000	\$13,327,000	232	\$873
2004	1	\$4,900,000	\$4,470,000	\$4,470,000	\$4,470,000	\$4,470,000	570	\$1,086
2005	2	\$9,247,500	\$7,960,000	\$6,450,000	\$9,470,000	\$15,920,000	266	\$1,081
2006	0							
2007	3	\$6,445,000	\$5,933,333	\$5,300,000	\$7,000,000	\$17,800,000	212	\$1,245
2008	1	\$5,900,000	\$5,250,000	\$5,250,000	\$5,250,000	\$5,250,000	131	\$1,149
2009	0							
2010	2	\$5,925,000	\$5,512,500	\$3,900,000	\$7,125,000	\$11,025,000	167	\$962
2011	2	\$13,950,000	\$11,800,000	\$9,600,000	\$14,000,000	\$23,600,000	147	\$1,244
2012	4	\$4,460,685	\$3,641,657	\$2,425,000	\$5,998,888	\$14,566,631	231	\$629

**Percent Change over Prior Year with Sales** 

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	Number	AVG	AVG	Low	High	Sales	AVG	SP/
YEAR	of Sales	LP	SP	SP	SP	Volume	DOM	SQ. FT.
2004	-50%	-41%	-33%	-12%	-46%	-66%	146%	24%
2005	100%	89%	78%	44%	112%	256%	-53%	0%
2006	NA	NA	NA	NA	NA	NA	NA	NA
2007	50%	-30%	-25%	-18%	-26%	12%	-20%	15%
2008	-67%	-8%	-12%	-1%	-25%	-71%	-38%	-8%
2009	NA	NA	NA	NA	NA	NA	NA	NA
2010	100%	0%	5%	-26%	36%	110%	27%	-16%
2011	0%	135%	114%	146%	96%	114%	-12%	29%
2012	100%	-68%	-69%	-75%	-57%	-38%	57%	-49%

	Percent Change: This year compared with the market in that year							
	Number	AVG	AVG	Low	High	Sales	AVG	SP/
2012 YTD	of Sales	LP	SP	SP	SP	Volume	DOM	SQ. FT.
vs. 2000	NA	NA	NA	NA	NA	NA	NA	NA
vs. 2001	NA	NA	NA	NA	NA	NA	NA	NA
vs. 2002	NA	NA	NA	NA	NA	NA	NA	NA
vs. 2003	0%	67%	77%	88%	70%	77%	-37%	42%
vs. 2004	100%	185%	164%	115%	213%	428%	-74%	15%
vs. 2005	0%	51%	48%	49%	48%	48%	-45%	15%
vs. 2006	NA	NA	NA	NA	NA	NA	NA	NA
vs. 2007	-33%	116%	99%	81%	100%	33%	-31%	0%
vs. 2008	100%	136%	125%	83%	167%	350%	12%	8%
vs. 2009	NA	NA	NA	NA	NA	NA	NA	NA
vs. 2010	0%	135%	114%	146%	96%	114%	-12%	29%
vs. 2011	100%	-68%	-69%	-75%	-57%	-38%	57%	-49%

Percent Change: This Year Compared with Peak

	No. of Sales	AVG SP	Sales Volume	SP/SQ. FT.
Peak	3	\$11,800,000	\$23,600,000	\$1,245
2012	4	\$3,641,657	\$14,566,631	\$629
% Change	33%	-69%	-38%	-50%