

Plantation Estates Homes
Kapalua Resort, Maui
Annual MLS Comparisons
2000-2011



YEAR	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/SQ. FT.
2000	0							
2001	0							
2002	0							
2003	2	\$8,350,000	\$6,663,500	\$5,100,000	\$8,227,000	\$13,327,000	232	\$873
2004	1	\$4,900,000	\$4,470,000	\$4,470,000	\$4,470,000	\$4,470,000	570	\$1,086
2005	2	\$9,247,500	\$7,960,000	\$6,450,000	\$9,470,000	\$15,920,000	266	\$1,081
2006	0							
2007	3	\$6,445,000	\$5,933,333	\$5,300,000	\$7,000,000	\$17,800,000	212	\$1,245
2008	1	\$5,900,000	\$5,250,000	\$5,250,000	\$5,250,000	\$5,250,000	131	\$1,149
2009	0							
2010	2	\$5,925,000	\$5,512,500	\$3,900,000	\$7,125,000	\$11,025,000	167	\$962
2011	2	\$13,950,000	\$11,800,000	\$9,600,000	\$14,000,000	\$23,600,000	147	\$1,244

Percent Change over Prior Year with Sales

YEAR	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/SQ. FT.
2004	-50%	-41%	-33%	-12%	-46%	-66%	146%	24%
2005	100%	89%	78%	44%	112%	256%	-53%	0%
2006	NA	NA	NA	NA	NA	NA	NA	NA
2007	50%	-30%	-25%	-18%	-26%	12%	-20%	15%
2008	-67%	-8%	-12%	-1%	-25%	-71%	-38%	-8%
2009	NA	NA	NA	NA	NA	NA	NA	NA
2010	100%	0%	5%	-26%	36%	110%	27%	-16%
2011	0%	135%	114%	146%	96%	114%	-12%	29%

Percent Change: 2011 compared with the market in that year

2011	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/SQ. FT.
vs. 2000	NA	NA	NA	NA	NA	NA	NA	NA
vs. 2001	NA	NA	NA	NA	NA	NA	NA	NA
vs. 2002	NA	NA	NA	NA	NA	NA	NA	NA
vs. 2003	0%	67%	77%	88%	70%	77%	-37%	42%
vs. 2004	100%	185%	164%	115%	213%	428%	-74%	15%
vs. 2005	0%	51%	48%	49%	48%	48%	-45%	15%
vs. 2006	NA	NA	NA	NA	NA	NA	NA	NA
vs. 2007	-33%	116%	99%	81%	100%	33%	-31%	0%
vs. 2008	100%	136%	125%	83%	167%	350%	12%	8%
vs. 2009	NA	NA	NA	NA	NA	NA	NA	NA
vs. 2010	0%	135%	114%	146%	96%	114%	-12%	29%

Percent Change: 2011 Compared with Peak

	No. of Sales	AVG SP	Sales Volume	SP/SQ. FT.
Peak	3	\$11,800,000	\$23,600,000	\$1,245
2011	2	\$11,800,000	\$23,600,000	\$1,244
% Change	-33%	0%	0%	0%