



| YEAR | Number of Sales | AVG LP | AVG SP | Low SP | High SP | Sales Volume | AVG DOM | SP/SQ. FT. |
|------|-----------------|-------------|--------------------|-------------|-------------|--------------------|---------|--------------|
| 2000 | 5 | \$545,800 | \$534,000 | \$425,000 | \$650,000 | \$2,670,000 | 74 | \$47 |
| 2001 | 2 | \$845,000 | \$780,000 | \$660,000 | \$900,000 | \$1,560,000 | 443 | \$68 |
| 2002 | 4 | \$783,000 | \$742,500 | \$525,000 | \$1,250,000 | \$2,970,000 | 355 | \$70 |
| 2003 | 3 | \$956,666 | \$827,666 | \$723,000 | \$900,000 | \$2,483,000 | 158 | \$69 |
| 2004 | 3 | \$982,666 | \$941,666 | \$800,000 | \$1,175,000 | \$2,825,000 | 112 | \$76 |
| 2005 | 3 | \$1,383,333 | \$1,310,000 | \$1,150,000 | \$1,465,000 | \$3,930,000 | 147 | \$93 |
| 2006 | 0 | | | | | | | |
| 2007 | 0 | | | | | | | |
| 2008 | 0 | | | | | | | |
| 2009 | 0 | | | | | | | |
| 2010 | 1 | \$725,000 | \$725,000 | \$725,000 | \$725,000 | \$725,000 | 60 | \$72 |
| 2011 | 1 | \$630,000 | \$630,000 | \$630,000 | \$630,000 | \$630,000 | 485 | \$52 |
| 2012 | 1 | \$1,075,000 | \$1,075,000 | \$1,075,000 | \$1,075,000 | \$1,075,000 | \$650 | \$104 |

| Percent Change over Prior Year with Sales | | | | | | | | | |
|---|-----------------|--------|--------|--------|---------|--------------|---------|------------|--|
| YEAR | Number of Sales | AVG LP | AVG SP | Low SP | High SP | Sales Volume | AVG DOM | SP/SQ. FT. | |
| 2001 | -60% | 55% | 46% | 55% | 38% | -42% | 499% | 45% | |
| 2002 | 100% | -7% | -5% | -20% | 39% | 90% | -20% | 3% | |
| 2003 | -25% | 22% | 11% | 38% | -28% | -16% | | -1% | |
| 2004 | 0% | 3% | 14% | 11% | 31% | 14% | -29% | 10% | |
| 2005 | 0% | 41% | 39% | 44% | 25% | 39% | 31% | 22% | |
| 2006 | NA | NA | NA | NA | NA | NA | NA | NA | |
| 2007 | NA | NA | NA | NA | NA | NA | NA | NA | |
| 2008 | NA | NA | NA | NA | NA | NA | NA | NA | |
| 2009 | NA | NA | NA | NA | NA | NA | NA | NA | |
| 2010 | -67% | -48% | -45% | -37% | -51% | -82% | -59% | -23% | |
| 2011 | 0% | -13% | -13% | -13% | -13% | -13% | 708% | -28% | |
| 2012 | 0% | 71% | 71% | 71% | 71% | 71% | 34% | 100% | |

| Percent Change: This year compared with the market in that year | | | | | | | | | |
|---|-----------------|--------|--------|--------|---------|--------------|---------|------------|--|
| 2012 YTD | Number of Sales | AVG LP | AVG SP | Low SP | High SP | Sales Volume | AVG DOM | SP/SQ. FT. | |
| vs. 2000 | -80% | 97% | 101% | 153% | 65% | -60% | 778% | 121% | |
| vs. 2001 | -50% | 27% | 38% | 63% | 19% | -31% | 47% | 53% | |
| vs. 2002 | -75% | 37% | 45% | 105% | -14% | -64% | 83% | 49% | |
| vs. 2003 | -67% | 12% | 30% | 49% | 19% | -57% | 311% | 51% | |
| vs. 2004 | -67% | 9% | 14% | 34% | -9% | -62% | 480% | 37% | |
| vs. 2005 | -67% | -22% | -18% | -7% | -27% | -73% | 342% | 12% | |
| vs. 2006 | | | | | | | | | |
| vs. 2007 | | | | | | | | | |
| vs. 2008 | | | | | | | | | |
| vs. 2009 | | | | | | | | | |
| vs. 2010 | 0% | 48% | 48% | 48% | 48% | 48% | 983% | 44% | |
| vs. 2011 | 0% | 71% | 71% | 71% | 71% | 71% | 34% | 100% | |

| Percent Change: This Year Compared with Peak | | | | |
|--|--------------|-------------|--------------|------------|
| | No. of Sales | AVG SP | Sales Volume | SP/SQ. FT. |
| Peak | 5 | \$1,310,000 | \$3,930,000 | \$104 |
| 2012 | 1 | \$1,075,000 | \$1,075,000 | \$104 |
| % Change | -80% | -18% | -73% | 0% |