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Pineapple Hill Lots
Kapalua Resort, Maui
Annual MLS Comparisons
2000-2011



YEAR	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/ SQ. FT.
2000	5	\$545,800	\$534,000	\$425,000	\$650,000	\$2,670,000	74	\$47
2001	2	\$845,000	\$780,000	\$660,000	\$900,000	\$1,560,000	443	\$68
2002	4	\$783,000	\$742,500	\$525,000	\$1,250,000	\$2,970,000	355	\$70
2003	3	\$956,666	\$827,666	\$723,000	\$900,000	\$2,483,000	158	\$69
2004	3	\$982,666	\$941,666	\$800,000	\$1,175,000	\$2,825,000	112	\$76
2005	3	\$1,383,333	\$1,310,000	\$1,150,000	\$1,465,000	\$3,930,000	147	\$93
2006	0							
2007	0							
2008	0							
2009	0							
2010	1	\$725,000	\$725,000	\$725,000	\$725,000	\$725,000	60	\$72
2011	1	\$630,000	\$630,000	\$630,000	\$630,000	\$630,000	485	\$52

Percent Change over Prior Year with Sales

YEAR	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/ SQ. FT.
2001	-60%	55%	46%	55%	38%	-42%	499%	45%
2002	100%	-7%	-5%	-20%	39%	90%	-20%	3%
2003	-25%	22%	11%	38%	-28%	-16%		-1%
2004	0%	3%	14%	11%	31%	14%	-29%	10%
2005	0%	41%	39%	44%	25%	39%	31%	22%
2006	NA	NA	NA	NA	NA	NA	NA	NA
2007	NA	NA	NA	NA	NA	NA	NA	NA
2008	NA	NA	NA	NA	NA	NA	NA	NA
2009	NA	NA	NA	NA	NA	NA	NA	NA
2010	-67%	-48%	-45%	-37%	-51%	-82%	-59%	-23%
2011	0%	-13%	-13%	-13%	-13%	-13%	708%	-28%

Percent Change: 2011 compared with the market in that year

2011	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/ SQ. FT.
vs. 2000	-80%	15%	18%	48%	-3%	-76%	555%	11%
vs. 2001	-50%	-25%	-19%	-5%	-30%	-60%	9%	-24%
vs. 2002	-75%	-20%	-15%	20%	-50%	-79%	37%	-26%
vs. 2003	-67%	-34%	-24%	-13%	-30%	-75%	207%	-25%
vs. 2004	-67%	-36%	-33%	-21%	-46%	-78%	333%	-32%
vs. 2005	-67%	-54%	-52%	-45%	-57%	-84%	230%	-44%
vs. 2006								
vs. 2007								
vs. 2008								
vs. 2009								
vs. 2010	0%	-13%	-13%	-13%	-13%	-13%	708%	-28%

Percent Change: 2011 Compared with Peak

	No. of Sales	AVG SP	Sales Volume	SP/SQ. FT.
Peak	5	\$1,310,000	\$3,930,000	\$93
2011	1	\$630,000	\$630,000	\$52
% Change	-80%	-52%	-84%	-44%

Market Peak is Highlighted in Blue
 LP = List Price
 SP = Sales Price
 DOM = Days on Market

All information is believed to be accurate,
 but should not be relied upon without verification.
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