



| YEAR | Number of Sales | AVG LP | AVG SP | Low SP | High SP | Sales Volume | AVG DOM | SP/SQ. FT. |
|------|-----------------|-------------|-------------|-------------|-------------|--------------|---------|------------|
| 2000 | 7 | \$1,684,285 | \$1,667,857 | \$1,000,000 | \$3,000,000 | \$11,675,000 | 247 | \$678 |
| 2001 | 2 | \$1,762,500 | \$1,640,000 | \$780,000 | \$2,500,000 | \$3,280,000 | 313 | \$848 |
| 2002 | 4 | \$2,200,000 | \$1,975,000 | \$1,450,000 | \$2,800,000 | \$7,900,000 | 169 | \$893 |
| 2003 | 2 | \$4,275,000 | \$4,000,000 | \$2,500,000 | \$5,500,000 | \$8,000,000 | 216 | \$1,226 |
| 2004 | 7 | \$2,927,142 | \$2,664,642 | \$2,165,000 | \$3,250,000 | \$18,652,500 | 332 | \$1,170 |
| 2005 | 2 | \$2,747,500 | \$2,562,500 | \$1,700,000 | \$3,425,000 | \$5,125,000 | 303 | \$1,324 |
| 2006 | 2 | \$3,297,500 | \$3,062,500 | \$2,125,000 | \$4,000,000 | \$6,125,000 | 285 | \$1,327 |
| 2007 | 1 | \$2,990,000 | \$2,600,000 | \$2,600,000 | \$2,600,000 | \$2,600,000 | 343 | \$1,083 |
| 2008 | 0 | NA | NA | NA | NA | NA | NA | NA |
| 2009 | 1 | \$2,200,000 | \$2,000,000 | \$2,000,000 | \$2,000,000 | \$2,000,000 | 125 | \$856 |
| 2010 | 3 | \$3,320,000 | \$2,800,000 | \$1,950,000 | \$3,250,000 | \$8,400,000 | 464 | \$1,309 |
| 2011 | 3 | \$2,312,333 | \$2,000,000 | \$1,100,000 | \$2,600,000 | \$6,000,000 | 715 | \$1,041 |
| 2012 | 3 | \$3,291,666 | \$3,025,000 | \$2,450,000 | \$3,425,000 | \$9,075,000 | 149 | \$1,284 |

| Percent Change over Prior Year with Sales | | | | | | | | |
|---|-----------------|--------|--------|--------|---------|--------------|---------|------------|
| YEAR | Number of Sales | AVG LP | AVG SP | Low SP | High SP | Sales Volume | AVG DOM | SP/SQ. FT. |
| 2001 | -71% | 5% | -2% | -22% | -17% | -72% | 27% | 25% |
| 2002 | 100% | 25% | 20% | 86% | 12% | 141% | -46% | 5% |
| 2003 | -50% | 94% | 103% | 72% | 96% | 1% | 28% | 37% |
| 2004 | 250% | -32% | -33% | -13% | -41% | 133% | 54% | -5% |
| 2005 | -71% | -6% | -4% | -21% | 5% | -73% | -9% | 13% |
| 2006 | 0% | 20% | 20% | 25% | 17% | 20% | -6% | 0% |
| 2007 | -50% | -9% | -15% | 22% | -35% | -58% | 20% | -18% |
| 2008 | NA | NA | NA | NA | NA | NA | NA | NA |
| 2009 | 0% | -26% | -23% | -23% | -23% | -23% | -64% | -21% |
| 2010 | 200% | 51% | 40% | -3% | 63% | 320% | 271% | 53% |
| 2011 | 0% | -30% | -29% | -44% | -20% | -29% | 54% | -20% |
| 2012 | 0% | 42% | 51% | 123% | 32% | 51% | -79% | 23% |

| Percent Change: This year compared with the market in that year | | | | | | | | |
|---|-----------------|--------|--------|--------|---------|--------------|---------|------------|
| 2012 YTD | Number of Sales | AVG LP | AVG SP | Low SP | High SP | Sales Volume | AVG DOM | SP/SQ. FT. |
| vs. 2000 | -57% | 95% | 81% | 145% | 14% | -22% | -40% | 89% |
| vs. 2001 | 50% | 87% | 84% | 214% | 37% | 177% | -52% | 51% |
| vs. 2002 | -25% | 50% | 53% | 69% | 22% | 15% | -12% | 44% |
| vs. 2003 | 50% | -23% | -24% | -2% | -38% | 13% | -31% | 5% |
| vs. 2004 | -57% | 12% | 14% | 13% | 5% | -51% | -55% | 10% |
| vs. 2005 | 50% | 20% | 18% | 44% | 0% | 77% | -51% | -3% |
| vs. 2006 | 50% | 0% | -1% | 15% | -14% | 48% | -48% | -3% |
| vs. 2007 | 200% | 10% | 16% | -6% | 32% | 249% | -57% | 19% |
| vs. 2008 | NA | NA | NA | NA | NA | NA | NA | NA |
| vs. 2009 | 200% | 50% | 51% | 23% | 71% | 354% | 19% | 50% |
| vs. 2010 | 0% | -1% | 8% | 26% | 5% | 8% | -68% | -2% |
| vs. 2011 | 0% | 42% | 51% | 123% | 32% | 51% | -79% | 23% |

| Percent Change: This Year Compared with Peak | | | | |
|--|--------------|-------------|--------------|------------|
| | No. of Sales | AVG SP | Sales Volume | SP/SQ. FT. |
| Peak | 7 | \$4,000,000 | \$18,652,500 | \$1,327 |
| 2012 | 3 | \$3,025,000 | \$9,075,000 | \$1,284 |
| % Change | -57% | -24% | -51% | -3% |

Market Peak is Highlighted in Blue
 LP = List Price
 SP = Sales Price
 DOM = Days on Market

All information is believed to be accurate,
 but should not be relied upon without verification.
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