

Golf Villas
Kapalua Resort, Maui
Annual MLS Comparisons
2000-2011



YEAR	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/SQ. FT.
2000	21	\$414,095	\$389,607	\$295,000	\$560,000	\$8,181,750	282	\$332
2001	9	\$440,000	\$413,222	\$350,000	\$630,000	\$3,719,000	192	\$365
2002	14	\$470,500	\$443,143	\$369,000	\$600,000	\$6,204,000	154	\$419
2003	12	\$541,875	\$513,000	\$400,000	\$700,000	\$6,156,000	231	\$414
2004	33	\$664,576	\$643,242	\$500,000	\$865,000	\$21,227,000	168	\$560
2005	12	\$821,291	\$788,666	\$650,000	\$965,000	\$9,464,000	138	\$772
2006	10	\$1,043,200	\$936,900	\$740,000	\$1,100,000	\$9,368,999	193	\$810
2007	13	\$953,073	\$860,231	\$660,000	\$1,295,000	\$11,183,000	157	\$747
2008	7	\$769,857	\$711,571	\$625,000	\$780,000	\$4,981,000	172	\$686
2009	7	\$597,286	\$552,143	\$425,000	\$620,000	\$3,865,000	214	\$519
2010	9	\$608,639	\$542,444	\$425,000	\$840,000	\$4,882,000	358	\$486
2011	8	\$640,250	\$585,625	\$425,000	\$950,000	\$4,685,000	350	\$524

Percent Change over Prior Year with Sales									
YEAR	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/SQ. FT.	
2001	-57%	6%	6%	19%	13%	-55%	-32%	10%	
2002	56%	7%	7%	5%	-5%	67%	-20%	15%	
2003	-14%	15%	16%	8%	17%	-1%	50%	-1%	
2004	175%	23%	25%	25%	24%	245%	-27%	35%	
2005	-64%	24%	23%	30%	12%	-55%	-18%	38%	
2006	-17%	27%	19%	14%	14%	-1%	40%	5%	
2007	30%	-9%	-8%	-11%	18%	19%	-19%	-8%	
2008	-46%	-19%	-17%	-5%	-40%	-55%	10%	-8%	
2009	0%	-22%	-22%	-32%	-21%	-22%	24%	-24%	
2010	29%	2%	-2%	0%	35%	26%	67%	-6%	
2011	-11%	5%	8%	0%	13%	-4%	-2%	8%	

Percent Change: 2011 compared with the market in that year									
YEAR	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/SQ. FT.	
vs. 2000	-62%	55%	50%	44%	70%	-43%	24%	58%	
vs. 2001	-11%	46%	42%	21%	51%	26%	82%	44%	
vs. 2002	-43%	36%	32%	15%	58%	-24%	127%	25%	
vs. 2003	-33%	18%	14%	6%	36%	-24%	52%	27%	
vs. 2004	-76%	-4%	-9%	-15%	10%	-78%	108%	-6%	
vs. 2005	-33%	-22%	-26%	-35%	-2%	-50%	154%	-32%	
vs. 2006	-20%	-39%	-37%	-43%	-14%	-50%	81%	-35%	
vs. 2007	-38%	-33%	-32%	-36%	-27%	-58%	123%	-30%	
vs. 2008	14%	-17%	-18%	-32%	22%	-6%	103%	-24%	
vs. 2009	14%	7%	6%	0%	53%	21%	64%	1%	
vs. 2010	-11%	5%	8%	0%	13%	-4%	-2%	8%	

Percent Change: 2011 Compared with Peak				
	No. of Sales	AVG SP	Sales Volume	SP/SQ. FT.
Peak	33	\$936,900	\$21,227,000	\$810
2011	8	\$585,625	\$4,685,000	\$524
% Change	-76%	-37%	-78%	-35%

Market Peak is Highlighted in Blue
 LP = List Price
 SP = Sales Price
 DOM = Days on Market

All information is believed to be accurate,
 but should not be relied upon without verification.
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