

Condominiums
Kapalua Resort, Maui
Annual MLS Comparisons
2000-2011



YEAR	Number of Sales	AVG LP	AVG SP	SP as % of LP	Low SP	High SP	Sales Volume	AVG DOM
2000	73	\$619,773	\$591,058	95%	\$295,000	\$3,000,000	\$43,147,250	264
2001	72	\$1,254,222	\$1,233,583	98%	\$350,000	\$2,500,000	\$88,818,000	498
2002	53	\$870,169	\$802,216	92%	\$369,000	\$3,100,000	\$42,517,500	224
2003	61	\$1,124,532	\$1,054,954	94%	\$400,000	\$5,500,000	\$64,352,250	268
2004	86	\$1,120,953	\$1,047,267	93%	\$500,000	\$4,255,000	\$90,065,000	176
2005	49	\$1,148,989	\$1,110,789	97%	\$650,000	\$3,425,000	\$54,428,667	150
2006	30	\$1,811,733	\$1,699,899	94%	\$740,000	\$4,500,000	\$50,996,999	222
2007	33	\$1,782,498	\$1,641,757	92%	\$660,000	\$5,100,000	\$54,177,999	183
2008	19	\$1,491,000	\$1,369,263	92%	\$625,000	\$4,700,000	\$26,016,000	194
2009	20	\$1,768,619	\$1,706,324	96%	\$425,000	\$5,000,000	\$34,126,490	442
2010	28	\$1,708,489	\$1,583,321	93%	\$425,000	\$5,735,000	\$44,333,000	366
2011	27	\$1,407,031	\$1,302,272	93%	\$425,000	\$3,317,062	\$35,161,362	589

Percent Change Over Prior Year

YEAR	Number of Sales	AVG LP	AVG SP	SP as % of LP	Low SP	High SP	Sales Volume	AVG DOM
2001	-1%	102%	109%	3%	19%	-17%	106%	89%
2002	-26%	-31%	-35%	-6%	5%	24%	-52%	-55%
2003	15%	29%	32%	2%	8%	77%	51%	20%
2004	41%	0%	-1%	0%	25%	-23%	40%	-34%
2005	-43%	3%	6%	3%	30%	-20%	-40%	-15%
2006	-39%	58%	53%	-3%	14%	31%	-6%	48%
2007	10%	-2%	-3%	-2%	-11%	13%	6%	-18%
2008	-42%	-16%	-17%	0%	-5%	-8%	-52%	6%
2009	5%	19%	25%	5%	-32%	6%	31%	128%
2010	40%	-3%	-7%	-4%	0%	15%	30%	-17%
2011	-4%	-18%	-18%	0%	0%	-42%	-21%	61%

2011 compared with the market in that year

2011	Number of Sales	AVG LP	AVG SP	SP as % of LP	Low SP	High SP	Sales Volume	AVG DOM
vs. 2000	-63%	127%	120%	-3%	44%	11%	-19%	123%
vs. 2001	-63%	12%	6%	-6%	21%	33%	-60%	18%
vs. 2002	-49%	62%	62%	0%	15%	7%	-17%	163%
vs. 2003	-56%	25%	23%	-1%	6%	-40%	-45%	120%
vs. 2004	-69%	26%	24%	-1%	-15%	-22%	-61%	235%
vs. 2005	-45%	22%	17%	-4%	-35%	-3%	-35%	293%
vs. 2006	-10%	-22%	-23%	-1%	-43%	-26%	-31%	165%
vs. 2007	-18%	-21%	-21%	0%	-36%	-35%	-35%	222%
vs. 2008	42%	-6%	-5%	1%	-32%	-29%	35%	204%
vs. 2009	35%	-20%	-24%	-4%	0%	-34%	3%	33%
vs. 2010	-4%	-18%	-18%	0%	0%	-42%	-21%	61%

Percent Change: 2011 Compared with Peak

	No. of Sales	AVG SP	Sales Volume
Peak	86	\$1,706,324	\$90,065,000
2011	27	\$1,302,272	\$35,161,362
% Change	-69%	-24%	-61%

Market Peak is Highlighted in Blue
 LP = List Price
 SP = Sales Price
 DOM = Days on Market

All information is believed to be accurate,
 but should not be relied upon without verification.
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