

**Kapalua Resort Real Estate  
 2011 at a Glance**



OVERALL	Number of Sales	AVG LP	AVG SP	SP as % of LP	Low SP	High SP	Sales Volume	AVG DOM
Resort Wide	43	\$2,360,647	\$2,013,113	85%	\$425,000	\$14,000,000	\$86,563,862	473
Condominiums	27	\$1,407,031	\$1,302,272	93%	\$425,000	\$3,317,062	\$35,161,362	589
Homes	11	\$5,302,272	\$4,261,136	80%	\$1,562,500	\$14,000,000	\$46,872,500	285
Land	5	\$1,038,600	\$906,000	87%	\$630,000	\$1,050,000	\$4,530,000	263

Condominiums	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/ SQ. FT.
Golf Villas	8	\$640,250	\$585,625	\$425,000	\$950,000	\$4,685,000	350	\$524
Ridge Villas	3	\$723,000	\$711,666	\$550,000	\$1,025,000	\$2,135,000	336	\$516
Residential Suites	0							
Bay Villas	8	\$943,100	\$846,787	\$525,000	\$1,333,300	\$6,774,300	314	\$734
Ironwoods	3	\$2,312,333	\$2,000,000	\$1,100,000	\$2,600,000	\$6,000,000	715	\$1,041
Ritz-Carlton Residences	5	\$3,243,412	\$3,113,412	\$2,800,000	\$3,317,062	\$15,567,062	1488	\$1,066
Coconut Grove	0							

Homes	Number	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/ SQ. FT.
Pineapple Hill	5	\$2,466,000	\$2,152,500	\$1,562,500	\$3,000,000	\$10,762,500	239	\$652
Pineapple Hill Estates	2	\$3,597,500	\$3,050,000	\$2,850,000	\$3,250,000	\$6,100,000	392	\$800
Honolua Ridge	1	\$8,600,000	\$4,510,000	\$4,510,000	\$4,510,000	\$4,510,000	468	\$974
Plantation Estates	2	\$13,950,000	\$11,800,000	\$9,600,000	\$14,000,000	\$23,600,000	147	\$1,244
Kapalua Place	0							

Lots	Number of Sales	AVG LP	AVG SP	Low SP	High SP	Sales Volume	AVG DOM	SP/ SQ. FT.
Pineapple Hill	1	\$630,000	\$630,000	\$630,000	\$630,000	\$630,000	485	\$52
Pineapple Hill Estates	1	\$950,000	\$950,000	\$950,000	\$950,000	\$950,000	152	\$50
Honolua Ridge	2	\$1,124,500	\$975,000	\$900,000	\$1,050,000	\$1,950,000	131	\$3
Plantation Estates	1	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000	416	\$11
Kapalua Place	0							