



Courtney M. Brown, R(S) e-PRO

LuxuryRealEstateMaui.com

Phone: 808.250.0210



Kapalua Resort Market Overview 2008 vs. 2009 MLS Statistics

Kapalua Resort: Sales for All Property Types

	2009	2008	Percent Change
<i>Total Number of Sales</i>	27	27	0%
<i>Avg List Price</i>	\$2,300,644	\$2,263,666	2%
<i>Avg Sale Price</i>	\$2,130,610	\$2,081,055	2%
<i>Avg Days on Market</i>	421	198	113%
<i>Low List Price</i>	\$399,000	\$675,000	-41%
<i>High List Price</i>	\$10,000,000	\$6,850,000	46%
<i>Low Sale Price</i>	\$425,000	\$625,000	-32%
<i>High Sale Price</i>	\$10,000,000	\$6,100,000	64%

Kapalua Resort: Condominiums

	2009	2008	Percent Change
<i>Total Number of Sales</i>	20	20	0%
<i>Avg List Price</i>	\$1,768,619	\$1,481,200	19%
<i>Avg Sale Price</i>	\$1,706,324	\$1,356,425	26%
<i>Avg Days on Market</i>	442	190	133%
<i>Low List Price</i>	\$399,000	\$675,000	-41%
<i>High List Price</i>	\$5,000,000	\$5,200,000	-4%
<i>Low Sale Price</i>	\$425,000	\$625,000	-32%
<i>High Sale Price</i>	\$5,000,000	\$4,700,000	6%

The above statistics are compiled from information taken from the Maui MLS System. It is believed to be accurate, but should not be relied upon without independent verification. Properties may or may not have been listed by the agent/brokerage firm presenting this brochure.



Courtney M. Brown, R(S) e-PRO

LuxuryRealEstateMaui.com

Phone: 808.250.0210



Kapalua Resort: Homes

	2009	2008	Percent Change
Total Number of Sales	5	6	-17%
Avg List Price	\$2,649,000	\$4,790,833	-45%
Avg Sale Price	\$2,260,000	\$4,403,750	-49%
Avg Days on Market	221	219	1%
Low List Price	\$1,700,000	\$2,500,000	-32%
High List Price	\$3,350,000	\$6,850,000	-51%
Low Sale Price	\$1,700,000	\$2,400,000	-29%
High Sale Price	\$3,350,000	\$6,100,000	-45%

Kapalua Resort: Land

	2009	2008	Percent Change
Total Number of Sales	2	2	0%
Avg List Price	\$6,750,000	\$2,022,500	234%
Avg Sale Price	\$6,050,000	\$1,875,000	223%
Avg Days on Market	715	176	306%
Low List Price	\$3,500,000	\$1,395,000	151%
High List Price	\$10,000,000	\$2,650,000	277%
Low Sale Price	\$2,100,000	\$1,100,000	91%
High Sale Price	\$10,000,000	\$2,650,000	277%

The above statistics are compiled from information taken from the Maui MLS System. It is believed to be accurate, but should not be relied upon without independent verification. Properties may or may not have been listed by the agent/brokerage firm presenting this brochure.