

Don't Just Show Your Property, SHOW IT OFF!

Get Ready for Action

- ☆ Open the drapes and shades, and turn on the lights to make it look bright and cheerful.
- ☆ Tidy up each room. Pick up toys, shoes, and other items that may be scattered about. Keep dishes out of sight. Be sure the beds are made, and clothes are put away in closets and drawers. The kitchen and bathrooms should sparkle. And don't forget to give the whole place a quick once-over with the vacuum.
- ☆ Keep pets out of the way, and make sure that pet areas are clean and odor-free.
- ☆ Turn off your television. Soft music on the radio can be appealing, but keep it low.
- ☆ Please don't overdo it on the scent. Candles and plug-in scents are sometimes overwhelming and can be irritating for buyers with sensitive noses. Most scents only mask smells – to remove them completely use my ozone machine for free.
- ☆ Secure jewelry, cash and other valuables. You may want to consider placing these items in a safety deposit box while your property is on the market.
- ☆ Trust the sales associate to show your property to its best advantage. Potential buyers may talk more freely and feel more at home if you're not there.
- ☆ Make sure the agent showing your house logs their entry into the Lockbox so I can follow up and get the results of their showings.
- ☆ If people who are not represented by a broker ask to see your property, please refer them to me. I will pre-qualify prospective buyers and schedule showings for your convenience and peace of mind.



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