

“We appreciate the patience and dedication you offered in finding a home for us.”

-Josie and Steve Sopic

Notes: _____

“I never thought that selling could be so peaceful! Every detail such as contracts and closing was taken care of by Jackie. I felt so protected.”

-Ruth Stern



Prairie Shore Properties

If your home is currently listed, please do not consider this a solicitation.



10 Tips for Home Buyers

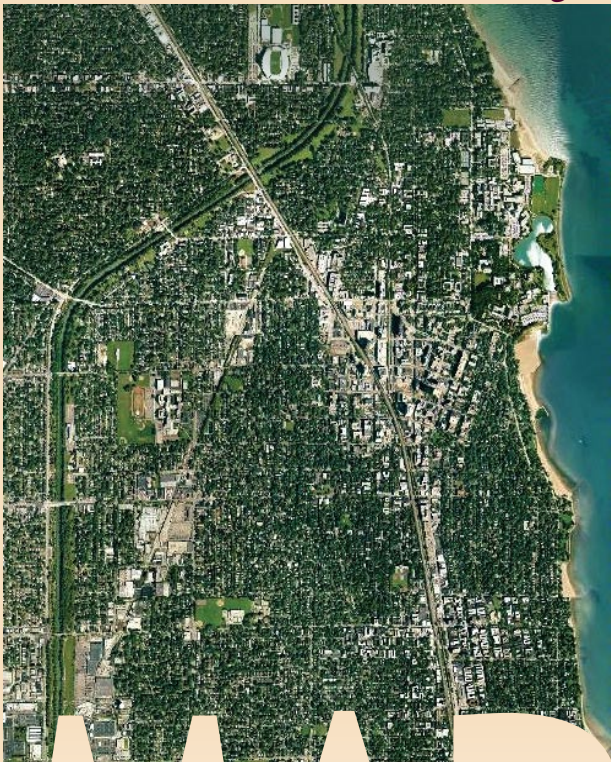
1. Be picky, but not unrealistic. There is no perfect home.
2. Do your homework before you start looking. Decide on the features you want in a home and which are most important to you.
3. Get your finances in order. Review your credit report and be sure you have enough money to cover your down payment and closing costs.
4. Don't wait to get a loan. Talk to a lender and get prequalified for a mortgage before you start looking.
5. Don't ask too many people for opinions. It will drive you crazy! When you are ready to purchase, you'll know the market as well or better than anyone.
6. Think long-term. Are you looking for a starter house with the idea of moving up in a few years or do you hope to stay in this house longer? The decision may dictate the type of home you'll buy as well as the type of mortgage terms that will suit you best.
7. Find a simpatico real estate professional. Home buying is not only a big financial commitment, but also an emotional one. It's critical that the practitioner you choose is skilled, and a good fit with your personality.
8. Remember, there's no 'right' time to buy. Once you find your new home, don't try to second-guess the interest rates or the housing market by waiting. Changes don't usually occur fast enough to make much of a difference in price, and a good home won't stay on the market long.
9. Don't try to be a killer negotiator. Negotiations are definitely a part of the real estate process, but trying to 'win' by getting an extra low price may mean that you will lose the home you love.
10. Accept that a little 'buyer's remorse' is inevitable and probably will pass. Buying a home is a big commitment, but it also yields big benefits.

10 Tips for Home Sellers

1. Get rid of clutter. Be sure to throw away stacks of newspapers and magazines, pack away most of your small decorative items and out-of-season clothing, and clean out the garage.
2. Wash your windows & screens. This lets in more light.
3. Keep everything extra clean. Wash fingerprints from light switch plates. Mop and wax floors. Clean the stove and refrigerator. A clean house makes a better impression and shows that you care for your home.
4. Get rid of smells. Clean carpeting and drapes to eliminate cooking odors, smoke, and pet smells. Open the windows.
5. Put higher watt bulbs in light sockets. You want to make rooms seem brighter, especially basement and other dark areas. Replace any burnt-out bulbs.
6. Repair minor flaws that can create a bad impression. Small problems, such as sticky doors, torn screens, cracked calking, dripping faucets, may seem trivial, but they give the buyer the impression that the house wasn't well maintained.
7. Tidy your yard. Cut the grass, rake the leaves, trim the bushes, and edge the walks. Put a pot or two of bright flowers near the entryway.
8. Get estimates from reliable repairpersons on items that need to be replaced soon, such as a roof. This way, buyers will have a better sense of how much these needed repairs will affect their costs.
9. Gather together warranties and guarantees on items that will remain with the house. These include the furnace and all appliances.
10. Fill out a disclosure form provided by your Realtor. Be sure not to forget problems, however minor, that might create a liability for you after the sale.



Welcome to Jackie Mack Territory



MAP
CITY of EVANSTON

www.jackiemack.com



Dear Friend,

Please accept this map with my compliments. I believe that Evanston is a truly special community.

A community filled with the natural beauty of family-oriented parks and beaches and old growth trees, as well as with some of the best shopping and dining on the North Shore and a world-class university.

It is where I chose to make my home and raise my family. And it is where you can find everything from single-family houses to condominiums to make your home. Evanston has stately mansions, charming bungalows, vintage three flats and courtyard buildings, modern high rises, and much more.

I believe that no other local community can boast being as diverse or having such diverse housing stock as Evanston. I also hope you call me the next time you're thinking of buying or selling a home in this great community.

I not only love Evanston; but I know marketing from both a home buyer's and seller's perspective. And, I'm a full-time realtor. I can be reached at 847-733-2856. I look forward to the opportunity to help you.

Sincerely,

Jackie
Your Evanston Expert



Jackie Facts

- Full-time Realtor since 2000
- Certified Residential Specialist (CRS)
- Accredited Buyer Representative† (ABR)

Professional Memberships:

- National Association of Realtors
- Illinois Association of Realtors
- Professional Standards Committee of the North-Shore Barrington Association of Realtors

Education and Prior Experience:

- BA in Marketing from Michigan State University
- Ten years in management with Marriott Corp.

Community Involvement/Personal Information:

- An Evanston resident for over fifteen years
- Married with three great children
- Kids attended local grammar, middle, and high schools
- Hobbies: Travel, cooking, reading, and biking



“Thank you for your patience, diligence, and honesty through our home search.”

-Michelle Kavooosi and Eric Prezant

“You really helped us to make a good decision for our family.”

-Nanette and Avril Elster

Evanston is a great town with a great history. I thought you might enjoy these little known historic facts about the town I live in, and love.



1 Lincoln slept here: It was the night of April 5, 1860 in the home of Julius White, who later became a Union general in the Civil War. The house was eventually remodeled and moved. It can be seen today at 2009 Dodge Avenue. (Northwest corner of Ridge and Church)

2 In 1841, the first public schoolhouse in what later became Evanston was built here. A log building, it was constructed on what had been an Indian burial ground. In addition to the public educational purposes, traveling Methodist preachers used the building as a place to hold services. (Northwest corner of Ridge and Greenleaf)

3 What's in a street name? The first European-American resident of the area (then called Grosse Point and later called Ridgeville), Edward Mulford, built his home on 160 acres he bought from the government. He called his estate 'Oakton'. (Southwest corner of Ridge and Oakton)



What do you do in your garage? In 1914, Evanston residents Charles Pajau and Robert Pettit invented Tinker Toys in Pajau's garage after they saw children playing with sticks and old sewing spools. They called their company: The Toy Tinkers of Evanston.

4 In 1853 Vermont native John Pearsons built one of the first homes in the original area of Evanston on our second oldest street (Ridge Avenue is the first). On the east and west of the house was swampland. And to the home's north and south, along a slender ridge that separated the swamps, were oak forests. (1714 Chicago Avenue)

This will help you get around town: The main roads that run north-south in Evanston are called 'Avenues' and the main roads that run east-west are simply called 'Streets' (except for South Boulevard, which I suspect, was named by the then city of South Evanston).

5 Charles Dawes, a Noble Peace Prize Winner and the VP under Calvin Coolidge (1925-1929), lived in this French Chateaux-style house from 1895 until his death in 1951. He and his wife willed their home to Northwestern University. It is now the home of the Evanston Historical Society, and featured in the movie 'The Road to Perdition.' (225 Greenwood)

6 Hungry for knowledge? This corner, now home to a popular local restaurant, was the first location of Northwestern University. The original three-story wood building housed three classrooms, a chapel and a museum. (Northwest corner of Hinman and Davis)