

## Questionnaire

This questionnaire is designed to establish what is important to you. The attached informational forms will assist us in building an initial hypothetical purchase model and a time line.

To get the exploratory process started please complete and return to us the questionnaire and purchaser information forms. (FX) (703) 281-1988 or (email) [teamkuyk@gmail.com](mailto:teamkuyk@gmail.com). Upon receipt we will contact you to set up an initial meeting time.

1. Current home loan(s) balance (if applicable) and projected net proceeds at closing?
2. Prioritized reasons for moving?
3. Prioritized top 6 features required?
4. Location – postal address or zip codes?
5. Max commute time?
6. Ideal/preferred moving date?
7. Lease expiration date? Number of days notice to terminate?
8. Preferred type of financing?
9. Your credit score(s)?
10. Anticipated range (high and low) of new home's purchase price?
11. Important interests-place of worship, hobbies, children's sports, other?.
12. Source, amount and location of cash?
13. Maximum amount of cash available to purchase real estate?
14. Three 90-minute time slots you are available to meet? \*Note-we will need 72 hrs to create your model after receipt of your paperwork
15. Any other important factors, concerns and questions you may have?
16. Search online for listings, and send us MLS#'s of three example homes.

In preparation for our meeting we recommend you visit our website at [www.kuykendallassociates.com](http://www.kuykendallassociates.com) and review our documents in Our Process and Testimonials pages. There are other interesting sections of our site you may find informative.

Regards,

Kurt, Kristofer and Shawn Kuykendall  
Remax Distinctive  
Kuykendall and Associates  
0)703-648-1870 x71  
[www.kuykendallassociates.com](http://www.kuykendallassociates.com)

**BUDGETARY ANALYSIS**

\_\_\_\_\_ GROSS ANNUAL INCOME (ALL SOURCES)

\_\_\_\_\_ GROSS MONTHLY INCOME

\_\_\_\_\_ FEDERAL & STATE WITHOLDINGS-MONTHLY

\_\_\_\_\_ FICA/RETIREMENT - 401K'S, ETC

\_\_\_\_\_ PERSONAL PROPERTY TAXES

\_\_\_\_\_ DISCRETIONARY SPENDING-POCKET \$,EATING OUT

\_\_\_\_\_ RENT/MORTGAGE (CIRCLE ONE)

\_\_\_\_\_ UTILITIES (ELEC,GAS,WATER ONLY)

\_\_\_\_\_ MEDICAL (DENTAL,MED,HOSPITAL)

\_\_\_\_\_ GROCERIES/HOUSEHOLD PRODUCTS

\_\_\_\_\_ AUTO LOAN(S) & BALANCE(S)

\_\_\_\_\_ GASOLINE

\_\_\_\_\_ MAINTENANCE COSTS (CARS,APPLIANCES,ETC.)

\_\_\_\_\_ INSURANCE'S (AUTO,HEALTH,LIFE - MONTHLY)

\_\_\_\_\_ TITHE/CHARITIES

\_\_\_\_\_ CLOTHING

\_\_\_\_\_ MISC-VACATIONS, GIFTS, HOLIDAYS,ETC.

\_\_\_\_\_ OTHER

\_\_\_\_\_ OTHER

\_\_\_\_\_ OTHER

\_\_\_\_\_ OTHER

\_\_\_\_\_ TOTAL MONTHLY EXPENSES

\_\_\_\_\_ **NET MONTHLY INCOME** (EXCESS AFTER EXPENSES)

## PURCHASER INFORMATION

Name \_\_\_\_\_ Soc. Sec# \_\_\_\_\_

Name \_\_\_\_\_ Soc. Sec# \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_ Martial Status \_\_\_\_\_

Telephone #'s: Home \_\_\_\_\_ Cell(s) \_\_\_\_\_ Email \_\_\_\_\_

Employer (1) \_\_\_\_\_ Office # \_\_\_\_\_ Email \_\_\_\_\_

Employer (2) \_\_\_\_\_ Office # \_\_\_\_\_ Email \_\_\_\_\_

### ASSETS

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Cash Available to purchase  
Real Estate \$ \_\_\_\_\_

Stocks, Bonds, 401k \$ \_\_\_\_\_

Real Estate (Market Value) \$ \_\_\_\_\_

NET Funds expected from the sale of  
Real estate and expected sales price  
\$ \_\_\_\_\_

Gifted cash \$ \_\_\_\_\_

Other Assets \$ \_\_\_\_\_

Other Assets \$ \_\_\_\_\_

Other Assets \$ \_\_\_\_\_

Total Assets \$ \_\_\_\_\_

Debts

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Installment Loans	Monthly Payment	Balance
Auto	\$ _____	\$ _____
Auto	\$ _____	\$ _____
Real Estate	\$ _____	\$ _____
Charge	\$ _____	\$ _____
Charge	\$ _____	\$ _____
Other Debts	\$ _____	\$ _____
Other Debts	\$ _____	\$ _____
Other Debts	\$ _____	\$ _____
Total Liabilities	\$ _____	\$ _____

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Annual Income (base salary)	\$ _____	Present Mortgage Payment Or Rent (circle) \$ _____
Spouse's Income (base salary)	\$ _____	
Over, comm, bonus Income (2 year average on tax forms)	\$ _____	Liens or Judgements \$ _____ Date(s)
Other Income	\$ _____	
Total Annual Income	\$ _____	

Are there any other financial/credit conditions not listed above that might affect your ability to obtain financing? (Bankruptcy, Lien, Judgements, Credit History, Etc.) Yes \_\_\_ No \_\_\_  
(If yes please explain) \_\_\_\_\_

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