



SeaPinesRealEstateMarket.com ~ Toll-Free: 877-846-7829 ~ info@LoveRealEstateConsultants.com

## 2004 MLS Year End Activity Report for Sea Pines

| <b>HOMES</b>                 | <b>Dec. 31, 2003</b> | <b>Dec. 31, 2004</b> | <b>Percent Change</b> |
|------------------------------|----------------------|----------------------|-----------------------|
| <i># Homes Sold</i>          | 225                  | 300                  | 33.33%                |
| <i>Total Sales Volume</i>    | 183,940,000          | 299,295,000          | 62.71%                |
| <i>Average Sales Price</i>   | 817,514              | 997,652              | 22.03%                |
| <i>Percent of List Price</i> | 95.00                | 96.00                | 1.05%                 |

| <b>VILLAS</b>                | <b>Dec. 31, 2003</b> | <b>Dec. 31, 2004</b> | <b>Percent Change</b> |
|------------------------------|----------------------|----------------------|-----------------------|
| <i># Villas Sold</i>         | 192                  | 245                  | 27.60%                |
| <i>Total Sales Volume</i>    | 74,970,000           | 108,987,000          | 45.37%                |
| <i>Average Sales Price</i>   | 390,470              | 436,682              | 11.83%                |
| <i>Percent of List Price</i> | 95.00                | 96.00                | 1.05%                 |

| <b>LOTS</b>                  | <b>Dec. 31, 2003</b> | <b>Dec. 31, 2004</b> | <b>Percent Change</b> |
|------------------------------|----------------------|----------------------|-----------------------|
| <i># Lots Sold</i>           | 21                   | 32                   | 52.38%                |
| <i>Total Sales Volume</i>    | 7,924,000            | 16,188,000           | 104.29%               |
| <i>Average Sales Price</i>   | 377,333              | 605,875              | 60.57%                |
| <i>Percent of List Price</i> | 93.00                | 96.00                | 3.23%                 |



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